



Machine Validation:

VALID UNTIL: JULY 05, 2024



Republic of the Philippines
 DEPARTMENT OF FINANCE
 SECURITIES AND EXCHANGE COMMISSION
 The SEC Headquarters
 7907 Makati Avenue, Salcedo Village,
 Barangay Bel-Air, Makati City, 1209



PAYMENT ASSESSMENT FORM

① No. 20240521-10701550

DATE 05/21/2024	RESPONSIBILITY CENTER CGFD
PAYOR: BENEFICIAL LIFE INSURANCE CO INC. ② MAKATI CITY	

NATURE OF COLLECTION	QUANTITY	ACCOUNT CODE	AMOUNT
Information Statement (Reporting Co.)		4020199099 (678)	7,500.00
Legal Research Fee (A0823)		2020105000 (131)	75.00
----NOTHING FOLLOWS----			
TOTAL AMOUNT TO BE PAID			Php 7,575.00

Assessed by: sfguzman	Amount in words: SEVEN THOUSAND FIVE HUNDRED SEVENTY FIVE PESOS AND 00/100
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Remarks:

PAYMENT OPTIONS

- Online payment thru eSPAYSEC at
 - <https://espaysec.sec.gov.ph>
- Over the Counter Payments at any LandBank branch nationwide

BREAKDOWN SUMMARY

FUND ACCOUNT	AMOUNT	ACCOUNT #
SEC SRC Current Account	7,500.00	0552-2222-88
SEC BTR Account - LRF	75.00	3402-2319-20
TOTAL	Php 7,575.00	

NOTES:

- The Payment Assessment Form (PAF) is valid until JULY 05, 2024.
- Accepted modes of payment at Landbank branches:
 - Cash
 - Manager's/Cashier's Check payable to the Securities and Exchange Commission
- For check payment, please prepare separate Manager's checks per fund account as indicated on the breakdown summary.
- For over the counter payment at LandBank:
 - Print 2 copies of PAF, 1 Client Copy, 1 LandBank copy
 - Accomplish the **onColl Payment slip per fund account** as indicated on the breakdown summary. Use the correct Fund Account and Account No. and provide the below information:
 - Reference Number 1 - PAF No.
 - Reference Number 2 - Name of Payor appearing on the PAF
 - Present OnColl Payment Slip, together with the PAF, to the LandBank Teller
- You may generate the electronic official receipt (eOR) by visiting <https://espaysec.sec.gov.ph/eor>
 - Payment thru ESPAYSEC – eOR available upon payment
 - LandBank OTC - eOR available within two (2) business days after the payment
- ANY ALTERATIONS WILL INVALIDATE THIS FORM

ONCOLL PAYMENT SLIP

ONCOLL PAYMENT SLIP

P40.00



LANDBANK

Please check the appropriate mode of payment.

CASH

CHECK

DEBIT FROM ACCOUNT

DATE

MAY - 29 - 24

MERCHANT / AGENCY DEPOSIT ACCOUNT NUMBER

0552 2222 88

MERCHANT / AGENCY NAME

SEC SR Current Acct

Reference Number 1

20240521-10701550

Printed Name and Signature of Payor / Depositor / Representative

Reference Number 2

BENEFICIAL LIFE INSURANCE

Validation
LBP MAKATI-SALCEDO T4 (Julia Minelli)
05-29-2024 09:44 Trxn. Seq. #: 39600
SEC-SEC REG C CASH Payment
Clrng. Acct. No. 0552-2222-88
PYT ASSESS FOR 2024052110701550
NAME OF PAYOR BENEFICIAL L
Amount 7,500.00

Reference Number 3 (Numeric)

Amount ₱ 7,500

This is your receipt when machine validated.

ONCOLL PAYMENT SLIP

ONCOLL PAYMENT SLIP



LANDBANK

Please check the appropriate mode of payment.

CASH

CHECK

DEBIT FROM ACCOUNT

DATE

MAY 29/24

MERCHANT / AGENCY DEPOSIT ACCOUNT NUMBER

3402 2319 20

MERCHANT / AGENCY NAME

Reference Number 1

20240521-10701550

Printed Name and Signature of Payor / Depositor / Representative

Reference Number 2

BENEFICIAL LIFE INSURANCE

Validation

LBP MAKATI-SALCEDO T4 (Julia Minelli)
 05-29-2024 09:46 Trxn. Seq. #: 31050
 SEC BTR LRF CASH Payment
 Clrng. Acct. No. 3402-2319-20
 PAYT ASSESS FO 2024052110701550
 Amount 75.00

Reference Number 3 (Numeric)

Amount

₱ 75,00

This is your receipt when machine validated.

CERTIFICATION

I, ATTY. MA. SIGRID R. PINLAC, the incumbent and duly elected Corporate Secretary of BENEFICIAL LIFE INSURANCE COMPANY, INC. with SEC registration number 16680 with principal office at Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City (the "Company"), on oath, state that:

- 1) On behalf of the Company, I have caused the preparation and submission of this Definitive Information Statement (SEC Form 20-IS) in relation to the 2024 Annual Stockholders' Meeting of the Company;
- 2) I have read and understood its contents which are true and correct of my own personal knowledge and/or based on true records;
- 3) BENEFICIAL LIFE INSURANCE COMPANY, INC., will comply with the requirements set forth in the SEC Notice dated May 12, 2021 for a complete and official submission of reports and/or documents through electronic mail; and
- 4) I am fully aware that documents filed online which require pre-evaluation and/or processing fee shall be considered complete and officially received only upon payment of a filing fee; and
- 5) The email account designated by the Company pursuant to SEC Memorandum Circular No. 28 series of 2020 shall be used by the Company in its online submissions to the Corporate Governance and Finance Department of the SEC.

IN WITNESS WHEREOF, I have hereunto set my hand this 28th day of May 2024.



ATTY. MA. SIGRID R. PINLAC
Affiant

SUBSCRIBED AND SWORN to before me this MAY 28 2024 day of May 2024 at Makati City, affiant exhibiting to me her Philippine Passport bearing Nos. P7167294B issued on 09 July 2021 in DFA Manila.

Doc. No. 298 :
Page No. 59 :
Book No. 13 :
Series of 2024.

ATTY. JOEL FERRER FLORES
NOTARY PUBLIC for City of Makati
Until December 31, 2024
Appointment No. M-15 (2023-2024)
PTR No. MKT 10073945/ 01-02-2024/Makati City
Roll No. 77376 / IBP No. 330740/01/02/2024/Pasig City
iCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
1107 Bataan, St., Guadalupe Nuevo, Makati City

Beneficial Life Insurance Company, Inc.

166 Salcedo St., Legaspi Village, Makati City 1229 P.O. Box 1903
T (+632) 8818-8671 • F (+632) 8554-7539 to 30, (+632) 8554-7527

 **BenLife**
www.benlife.com.ph
Alagang tunay. Alagang BenLife.

COVER SHEET

SEC Registration Number

1	6	6	8	0					
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Company Name

B	E	N	E	F	I	C	I	A	L	L	I	F	E	I	N	S	U	R	A	N	C	E	C	O	M	P
A	N	Y	,	I	N	C	.																			

Principal Office (No./Street/Barangay/City/Town/Province)

7	T	H	F	L	O	O	R	B	E	N	E	F	I	C	I	A	L	L	I	F	E	B	U	I	L		
D	I	N	G	,	1	6	6	S	A	L	C	E	D	O	S	T	R	E	E	T	,	L	E	G	A		
S	P	I	V	I	L	L	A	G	E	,	M	A	K	A	T	I	C	I	T	Y							

Form Type

2	0	-	IS
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Department requiring the report

C	G	F	D
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Secondary License Type, If Applicable

N	/	A
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Definitive Information Statement

COMPANY INFORMATION

Company's Email Address

corpsec@benlife.com.ph

Company's Telephone Number/s

(+632) 8818 8671

Mobile Number

09992297694

No. of Stockholders

6782

Annual Meeting
Month/Day

June 28, 2024

Fiscal Year
Month/Day

DECEMBER 31

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

MA. SIGRID R. PINLAC

Email Address

corpsec@benlife.com.ph

Telephone Number/s

(+632)8818 8671

Mobile Number

09992297694

Contact Person's Address

7F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**NOTICE AND AGENDA OF
2024 ANNUAL STOCKHOLDERS' MEETING**

NOTICE IS HEREBY GIVEN that the **Annual Stockholders' Meeting ("ASM")** of **BENEFICIAL LIFE INSURANCE COMPANY, INC. (the "Company")** will be held through remote communication via <https://www.benlife.com.ph/benlife-2024-ASM/> on June 28, 2024, Friday, at 3:00 o' clock in the afternoon with the following:

AGENDA¹

1. Call to Order
2. Certification of Notice of Meeting and Quorum
3. Approval of the Minutes of the Previous ASM Held on 28 June 2023
4. Presentation of Annual Report and Approval of the Audited Financial Statements ("AFS")
5. Ratification and Confirmation of all Acts and Resolutions of the Board of Directors and its Committees, Officers and Management Since the 2023 ASM
6. Election of Members of the Board (including the Independent Directors)
7. Election of External Auditor
8. Consideration of Such Other Matters as May Properly Come Before the Meeting
9. Adjournment

Only stockholders of record at the close of business hours on June 01, 2024 are entitled to notice of, and vote at, this ASM.

In view of current circumstances and pursuant to and in accordance with the Company's Amended By-Laws, the Board of Directors during its Regular Meeting held on April 12, 2024, resolved that the Annual Stockholders' Meeting be held in a fully virtual format, thus, stockholders may only attend the ASM by remote communication, by voting *in absentia*, or by appointing a proxy.

Stockholders intending to participate in the meeting by remote communication must register at <https://form.jotform.com/benlifemis.com.ph/2024-ASM-registration> on or before 27 June 2024. Stockholders may vote by remote communication, or *in absentia* subject to validation procedures. The procedures for participation in the meeting through remote communication and for casting of votes *in absentia* are explained in the Information Statement.

Stockholders who intend to vote by proxy shall submit the duly accomplished proxy to the Office of the Corporate Secretary, 7th/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City or via email to corpsec@benlife.com.ph not later than 5:00 P.M. of June 21, 2024. Validation of proxies shall be held on June 25, 2024 at 10:00 a.m. WE ARE NOT SOLICITING PROXIES.

All email communications should be sent to corpsec@benlife.com.ph on or before the designated deadlines.

Given this 17th day of May 2024.

FOR THE BOARD OF DIRECTORS



MA. SIGRID R. PINLAC
Corporate Secretary

¹ See next page for the explanation and rationale for each item in the Agenda

EXPLANATION AND RATIONALE OF AGENDA ITEMS

Call to Order

The Chairman will formally open the meeting at approximately 3:00 o'clock in the afternoon

Certification of Notice and Quorum

The Corporate Secretary will certify that written notice for the meeting was duly sent to stockholders and that a quorum exists for the transaction of business.

Approval of the Minutes of the Annual Stockholders Meeting Held on June 28, 2023

The Minutes of the ASM held on June 28, 2023 are available at the Company website, www.benlife.com.ph. A soft copy of the minutes will also be distributed to the stockholders after their registration for the meeting.

Remarks: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

Resolution:

“RESOLVED, as it is hereby resolved, that the Minutes of the Annual Stockholders’ Meeting of the Company held on June 28, 2023 be, as the same is hereby, approved.”

Presentation of the 2023 Annual Report and Approval of the Audited Financial Statements (AFS)

The AFS as of December 31, 2023 will be presented for approval by the stockholders. Prior thereto, the President, Mr. Jaime C. Fernandez, will deliver a report to the stockholders on the performance of the Company in 2023 and the outlook for 2024. The AFS will be embodied in the Information Statement to be sent to the stockholders at least twenty-one (21) calendar days prior to the meeting.

Remarks: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

Resolution:

“RESOLVED, as it is hereby resolved, that the Audited Financial Statements (‘AFS’) of the Company for the year ended December 31, 2023 be, as the same are hereby, approved.”

Ratification and Confirmation of All Acts and Resolutions of the Board of Directors and its Committees, Officers and Management Adopted Since the 2023 ASM

Ratification by the stockholders will be sought for all the acts and resolutions of the Board and all the acts of the management of the Company taken since the ASM on June 28, 2023. The acts and resolutions of the Board and its committees include approval of contracts and agreements, projects and investments, treasury matters, and acts and resolutions covered by disclosures to the Securities and Exchange Commission and the Insurance Commission. The acts of Management were those taken to implement the resolutions of the Board and/or its Committees, or taken in the general conduct of business.

Remarks: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

Resolution:

“RESOLVED, as it is hereby resolved, that the acts and resolutions of the Board and its Committees, as well as those of the Management, made and adopted since the last Annual Stockholders’ Meeting of the Company be, as the same are hereby, approved.”

Election of Members of the Board (including Independent Directors)

In accordance with the Amended By-laws of the Company, the Manual on Corporate Governance and the SEC rules, any stockholder, including minority stockholders, may submit to the Corporate Governance Committee of the Company nominations to the Board prior to the ASM. The Corporate Governance Committee will determine whether the nominations for director, including the nominees for independent director, have all the qualifications and none of the disqualifications to serve as members of the Board before submitting the nominees for election by the stockholders. The profile of the nominees to the Board is in the Information Statement for distribution to the stockholders, and will be uploaded to the Company website for examination by the stockholders.

Remarks: The directors are elected by plurality votes using the cumulative voting method. The tally of votes will be reflected in the Minutes of the 2024 ASM.

Election of External Auditor

For the fiscal year 2024, the accounting firm of Reyes Tacandong & Co. was nominated to act and serve as external auditor of the Company. The profile of the external auditor will be provided in the Company website for examination by stockholders.

Remarks: A resolution on this agenda item must be approved by the majority of the votes of the stockholders present and eligible to vote.

Resolution:

“RESOLVED, that the election of Reyes Tacandong & Co. as external auditor of the Company for the year 2024 be, as it is hereby confirmed and approved.”

Consideration of Such Other Matters as May Properly Come Before the Meeting

The Chairman will open the floor for comments and questions, and take up items included in the agenda, received from the stockholders in accordance with the existing relevant laws, rules and regulations of the Securities and Exchange Commission.

Adjournment

Upon determination that there are no other matters to be considered, the Chairman shall declare the meeting adjourned.

WE ARE NOT SOLICITING YOUR PROXY.

Stockholders who wish to cast their votes may do so via method provided for voting *in absentia* or by accomplishing the proxy form provided below. The detailed procedure for casting votes *in absentia* shall be sent securely to the stockholders. Stockholders who wish to vote by proxy shall send the scanned copy of the proxy via email to corpsec@benlife.com.ph or hard copy thereof to the Office of the Corporate Secretary at 7/F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City on or before 5:00 p.m. of 21 June 2024. Validation of proxies shall be held on June 25, 2024 at 10:00 a.m. at the Office of the Corporate Secretary.

PROXY

The undersigned stockholder of **BENEFICIAL LIFE INSURANCE COMPANY, INC.** (the "Company") hereby appoints _____, as his/her attorney-in-fact and proxy, with power of substitution, to present and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the annual meeting of stockholders of the Company on June 28, 2024 and at any of the adjournments thereof for the purpose of acting on the following matters:

1. Approval of Minutes of the Annual Stockholders' Meeting held on June 28, 2023

___ Yes ___ No ___ Abstain

2. Approval of Annual Report and 2023 Audited Financial Statements

___ Yes ___ No ___ Abstain

3. Ratification of all acts and resolutions of the Board and its Committees, and Officers and Management adopted during the preceding year

___ Yes ___ No ___ Abstain

4. Election of Directors

No. of Votes

Yes No Abstain

Roberto C. Fernandez	_____	_____	_____
Jaime C. Fernandez	_____	_____	_____
Maria Elena C. Fernandez	_____	_____	_____
Santiago Gabriel Fernandez	_____	_____	_____
Paul P. Sagayo, Jr.	_____	_____	_____

Independent Directors

Roberto F. De Ocampo	_____	_____	_____
Jaime F. Panganiban	_____	_____	_____
Cesar O. Virtusio	_____	_____	_____
John E. Huang	_____	_____	_____

5. Election of Reyes Tacandong & Company as External Auditor

___ Yes ___ No ___ Abstain

6. At his/her discretion, the proxy named above is authorized to vote upon such other matters as may properly come before the meeting.

___ Yes ___ No ___ Abstain

Printed Name of Stockholder

Signature of Stockholder/
Authorized Signatory

Address of Stockholder

Contact Telephone Number

Date

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS.

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDERED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSES HIS INTENTION TO VOTE IN PERSON.

A PROXY SUBMITTED BY A CORPORATION SHOULD BE ACCOMPANIED BY A CORPORATE SECRETARY'S CERTIFICATE QUOTING THE BOARD RESOLUTION DESIGNATING A CORPORATE OFFICER TO EXECUTE THE PROXY. IN ADDITION TO THE ABOVE REQUIREMENT FOR CORPORATIONS, A PROXY FORM GIVEN BY A BROKER OR CUSTODIAN BANK IN RESPECT OF SHARES OF STOCK CARRIED BY SUCH BROKER OR CUSTODIAN BANK FOR THE ACCOUNT OF THE BENEFICIAL OWNER MUST BE ACCOMPANIED BY A CERTIFICATION UNDER OATH STATING THAT THE BROKER OR CUSTODIAN BANK HAS OBTAINED THE WRITTEN CONSENT OF THE ACCOUNT HOLDER.

NOTARIZATION OF THIS PROXY IS NOT REQUIRED.

**SECURITIES AND EXCHANGE COMMISSION
SEC FORM 20-IS**

**INFORMATION STATEMENT PURSUANT TO SECTION 20
OF THE SECURITIES REGULATIONS CODE**

1. Check the appropriate box:

- Preliminary Information Statement
 Definitive Information Statement

2. Name of registrant as specified in its Charter:

BENEFICIAL LIFE INSURANCE COMPANY, INC.

3. Province, Country or other jurisdiction of incorporation or organization:

Metro Manila, Philippines

4. SEC Identification Number **16680**

5. BIR Tax Identification No. **000-883-987**

6. Address of Principal Office: **Beneficial Life Building, 166 Salcedo Street,
Legaspi Village, Makati City, 1229 Philippines**

7. Registrant's telephone number: **(632) 8818-8671**

8. Date, time and place of the meeting of the security holders:

Date: **June 28, 2024**

Time: **3:00pm**

Place:

Online web address/URL

Registration link: <https://form.jotform.com/benlifemis.com.ph/2024-ASM-registration>

For participation via remote communication: <https://www.benlife.com.ph/benlife-2024-ASM/>

For voting in absentia: <https://form.jotform.com/benlifemis.com.ph/2024-ASM-polls>

9. Approximate date on which the Information Statement is to be first sent or given to security holders:

June 01, 2024

10. In case of Proxy Solicitations: **N/A**

11. Securities registered pursuant to Sections 8 and 12 of the Code, or Sec. 4 and 8 of the RSA
(information on number of shares and amount of debt is applicable only to corporate registrants)

Title of each class

No. of shares of Common Stocks

Outstanding or Amount of Debt Outstanding

N/A

12. Are any or all of these securities listed on the Philippine Stock Exchange ("PSE")

Yes

No

INFORMATION REQUIRED IN THE INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1. Date, Time, and Place of the 2024 Annual Stockholders' Meeting

- a. Date : June 28, 2024
Time : 3:00 o'clock in the afternoon
Place : 8/F Board Room Beneficial Life Building
166 Salcedo St., Legaspi Village
Makati City

Online web address/URL

For participation via remote communication: <https://www.benlife.com.ph/benlife-2024-ASM/>

For voting *in absentia*: <https://form.jotform.com/benlifemis.com.ph/2024-ASM-polls>

Registrant's Mailing Address: Beneficial Life Building, 166 Salcedo Street,
Legaspi Village, Makati City, 1229

- b. Approximate date when the Information Statement
is to be first sent to the stockholders: June 01, 2024

*WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND
US A PROXY.*

Item 2. Dissenters' Right of Appraisal

There are no matters or proposed actions included in the Agenda of the 2024 Annual Stockholders' Meeting that may give rise to a possible exercise by stockholders of their appraisal rights. Generally, however, the stockholders of the Company have the right of appraisal in the following instances, as provided under the Revised Corporation Code: (i) in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (ii) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; (iii) in case of merger or consolidation; and (iv) in case of investment of corporate funds for any purpose other than the primary purpose for which it was organized.

Any stockholder who wishes to exercise his/her appraisal right must have voted against the proposed corporate action. He/she must also make written demand on the Company, within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his/her shares. Failure to make the demand within such period shall be deemed a waiver of the exercise of the appraisal right. If the proposed corporate action is implemented or effected, the Company shall pay to such stockholder, upon surrender of the certificate(s) of stock representing his/her shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If, within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the Company cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the Company, and the third by the stockholder and the Company. The findings of the majority of the appraisers shall be final and their award shall be paid by the Company within thirty (30) days after such award is made.

No payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment.

Upon payment by the Company of the agreed or awarded price, the stockholder shall forthwith transfer his/her shares to the Company.

THERE ARE NO MATTERS THAT WILL BE PRESENTED FOR STOCKHOLDERS' APPROVAL DURING THE ANNUAL MEETING THAT MAY OCCASION THE EXERCISE OF THE RIGHT OF APPRAISAL.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- a. No current director, nominee for election as director, associate of the nominee or executive officer of the Company at any time since the beginning of the last fiscal year had any substantial interest, direct or indirect, by security holdings or otherwise, in any matters to be acted upon in the meeting, other than election to office.
- b. No director has informed the Company in writing that he intends to oppose an action to be taken by the Company at the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

- a. Class of Voting Shares

The Company has six hundred twenty six million seven hundred fifty six thousand four hundred ninety four (626,756,494) outstanding common shares. There are approximately six thousand seven hundred eighty two (6,782) stockholders as of May 15, 2024. Each common share shall be entitled to one (1) vote with respect to all matters to be taken up during the Annual Stockholders' Meeting.

Top 20 Shareholders as of May 15, 2024:

	Shareholder	No. of Shares	Percentage
1	FMF DEVELOPMENT CORP.	508,131,734	81.0732%
2	MERJE TRADING INC.	71,555,127	11.4167%
3	JCF INVESTMENT HOLDINGS, INC.	4,163,321	0.6643%
4	SAN BARTEL INVESTMENTS, INC.	2,817,753	0.4496%
5	IBANK T/A No.01-1MA-014	1,551,450	0.2475%
6	ROBERT P. AGNER	1,043,222	0.1664%
7	FEBTC A/C 4124-00006-5	734,372	0.1172%
8	FEBTC A/C 116-00006	325,563	0.0519%
9	TERESITA S. ELA AND/OR TEODORO S. ELA III	308,874	0.0493%
10	ODULINA LOLITA B. FUNGO	297,007	0.0474%
11	TEODORO M. ELA AND/OR TEODORO S. ELA III	294,977	0.0471%
12	BENITO LEGARDA, JR.	225,529	0.0360%
13	HERMINIO S. OZAETA, JR.	211,746	0.0338%
14	JOSE ROMAN S. OZAETA	211,746	0.0338%
15	MA. CARMEN S. OZAETA	211,746	0.0338%
16	MA.NATIVIDAD S. OZAETA	211,746	0.0338%
17	MA. VICTORIA S. OZAETA	211,746	0.0338%
18	FRANK Y. HUANG	176,449	0.0282%
19	CARLOS S. MARTINEZ	176,449	0.0282%
20	MELITONA ESTATE, INC.	176,449	0.0282%
	VARIOUS STOCKHOLDERS	33,719,488	5.3800%
	TOTAL	626,756,494	100.00%

b. Record Date

Stockholders of record as of June 01, 2024 are entitled to notice and to vote in the Annual Stockholders' Meeting.

c. Election of Directors, Manner of Voting, and Cumulative Voting Rights

Section 6 (A), (B) and (C) of the By-laws of the Company provide:

Section 6 (A) – At any meeting of the stockholders, if the chairman of the meeting so directs or if any stockholder present so request, the polls shall be opened and closed, the proxies and ballots shall be received and taken in charge, and all questions with respect to the qualifications of voters, the validity of proxies, and the acceptance or rejection of votes shall be decided by three (3) inspectors, to be appointed by the chairman of the meeting.

Section 6 (B) – Each stockholder shall have one (1) vote for each share of stock entitled to vote as provided in the Articles of Incorporation or otherwise by law and registered in his name on the books of the Corporation.

Section 6 (C) – At any meeting of the stockholders, each stockholder shall be entitled to vote either in person or by proxy appointed by instrument in writing subscribed by such stockholder or by his duly authorized attorney and delivered to the Secretary or to the inspectors at the meeting.

Pursuant to Sections 57 and 23 of the Revised Corporation Code and Amended By-Laws, as well as the relevant Board Resolution which was passed and approved during the Regular Board Meeting held on 07 April 2022, the Board has approved and allowed the stockholders' participation and voting by remote communication or in absentia in upcoming the 2022 Annual Stockholders' Meeting.

Election of Directors and Cumulative Voting Rights

In the election of directors, the number of votes to which each stockholder is entitled shall be equal to the number of shares he/she owns, multiplied by the number of directors to be elected. All stockholders have cumulative voting rights. Each stockholder may vote such number of shares for as many persons as there are directors to be elected or he/she may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/her shares shall equal, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit. The total number of votes cast by him/her shall not, however, exceed the number of shares owned by him/her, multiplied by the number of directors.

d. Security Ownership of Certain Record and Beneficial Owners and Management

(i). Security Ownership of Certain Record and Beneficial Owners (more than 5%) as of May 15, 2024.

As of May 15, 2024, the Company knows no one who beneficially owns in excess of five percent (5%) of its common stock except as set forth in the table below:

Title of Class	Name, address of record owner and relationship w/ issuer	Name of beneficial owner and relationship w/ record owner	Citizenship	No. of shares held	Percent
Common	FMF Development Corp. ("FMF") 3F Alpap I Bldg., 140 Leviste St. Salcedo Village, Makati City <i>Parent Company</i>	Roberto C. Fernandez (Chairman of the Board) and stockholder; Jaime C. Fernandez (President and Director) and Stockholder	Filipino	508,131,734	81.07%
Common	Merje Trading, Inc. ("Merje") 1381 Palm Avenue, Dasmariñas Village, Makati City <i>Related Party</i>	Jaime C. Fernandez (President and Director) and Stockholder	Filipino	71,555,127	11.42%

Both domestic corporations are the registered owners on record based on the corporate books of the Company. FMF, however, has approximately sixty eight thousand five hundred fifty seven (68,557) stockholders while Merje is a closely-held corporation.

FMF is represented by its Chairman, Mr. Roberto C. Fernandez. Merje, on the other hand, is represented by its President, Mr. Jaime C. Fernandez.

The officers and shareholders of Merje are members of the Fernandez family, which include Messrs. Jaime and Roberto Fernandez, and Ms. Maria Elena C. Fernandez.

(ii). Security Ownership of Directors and Management (Executive Officers) as of May 15, 2024.

Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership (All Direct)	Percentage (of total outstanding shares)
Directors			
Common	Roberto C. Fernandez*	176	0.000028%
Common	Maria Elena C. Fernandez	16,462	0.0026%
Common	Paul P. Sagayo, Jr.	10	0.0000016%
Common	Roberto F. de Ocampo	10	0.0000016%
Common	Cesar O. Virtusio	10	0.0000016%
Common	Jaime F. Panganiban	10	0.0000016%
Common	John E. Huang	10	0.0000016%
Common	Santiago Gabriel O. Fernandez	10	0.0000016%
President & CEO and Executive Officers			
Common	Jaime C. Fernandez**	34,116	0.0054%
Common	Ma. Editha S. Paltongan	99,143	0.0158%
Common	Devorah Q. Dela Cruz	8,957	0.0014%
Common	Teresita E. Ullegue	8,205	0.0013%
All officers and directors as a group including qualifying shares		167,119	0.0266%

* Mr. Roberto C. Fernandez indirectly owns 0.449% pursuant to SEC Memorandum Circular No. 15, series of 2019

** Mr. Jaime C. Fernandez indirectly owns 0.664% pursuant to SEC Memorandum Circular No. 15, series of 2019

(iii). Voting Trust Holders of 5% or More

The Company knows no person holding more than five percent (5%) of common shares under a voting trust or similar agreement which may result in a change in control of the Company during the period covered by this report.

(iv). Changes in Control

No change of control in the Company has occurred since the beginning of its last fiscal year.

e. Certain Relationships and Related Party Transactions

FMF Development Corporation (“FMF”) is the parent company of the Registrant with 81% ownership of the total outstanding capital stock. The Registrant’s financial statements are consolidated with that of the parent on an annual basis.

Registrant’s wholly owned subsidiary is Solana Investment Holdings Corp. (“SIHC”) was dissolved following the approval thereof during the Board and Stockholders’ meeting held last October 21, 2021. SIHC was an investment company with holdings in foreign currency denominated securities. The transfer of the assets was completed in December 2021.

Beneficial Financial Advisors, Inc. (“BFAI”), also a wholly owned subsidiary of Registrant, had its corporate term ended in June 30, 2023. The Board of Directors and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shortening of the company’s term of existence until June 30, 2023. BFAI, then, further amended its Amended Articles of Incorporation to carry into effect said Board-approved resolutions, and duly submitted the same to the Securities and Exchange Commission (SEC). The SEC issued the Certificate of Filing of Amended Articles of Incorporation of BFAI on April 22, 2022.

No other transaction was undertaken by the Registrant in which any director or executive officer was involved or had a direct or indirect material interest aside from the loans granted as disclosed under Notes 7 and 16 of the audited consolidated financial statements and Supplementary Schedule B.

Related party transactions shall be conducted at arm’s-length and on terms that are at least comparable to normal commercial terms in order to safeguard the best interest of the Company, its policyholders, claimants and creditors. In all cases, the applicable and relevant provisions of the Insurance Code, as amended, and the Revised Corporation Code, shall be complied with by the Company.

Any related party transaction shall be disclosed fully by Management to the Board, and prior approval by the Board shall be obtained for all related party transactions which are material in nature.

Moreover, the directors of the Board are required to report any dealings or transactions relating to the Company’s shares within three (3) business days from occurrence thereof. The Board shall then constitute a committee with majority members of which composed of independent directors to conduct a review of the material or significant related party transaction and to determine whether the subject transaction/s when entered into and executed will redound to the best interest of the Company.

Item 5. Directors and Executive Officers

a. Board of Directors

Article III, Sections 1 and 2 of the Amended By-Laws of the Company provide:

“The number of directors of the Corporation shall be nine (9) including the independent directors as may be required by law.”

“Each director shall hold office for one (1) year and until his successor is duly elected and has qualified; provided however that any director may be removed from office, with or without cause, at any time by two-thirds (2/3) vote of the subscribed capital stock entitled to vote.”

The attendance of the directors at the meetings of the Board of Directors and of stockholders held during the year 2023 is as follows:

Directors	No. of Regular Board Meetings Attended/Held	No. of ASM Meetings Attended/Held	Present
Roberto C. Fernandez	4/4	1/1	100%
Jaime C. Fernandez	4/4	1/1	100%
Maria Elena C. Fernandez	4/4	1/1	100%
Santiago Gabriel O. Fernandez	3/3	1/1	100%
Paul P. Sagayo, Jr.	4/4	1/1	100%
Jaime F. Panganiban (Independent Director)	4/4	1/1	100%
Cesar O. Virtusio (Independent Director)	4/4	1/1	100%
Roberto F. de Ocampo (Independent Director)	4/4	1/1	100%
John E. Huang (Independent Director)	4/4	1/1	100%
Ernesto O. Severino	1/1	-	100%

b. Board Committees

The Board delegates and carries out its various responsibilities through its committees. Further, it delegates specific responsibilities to its respective committees which focus on relevant areas in accordance with any and all by applicable law and regulations. The different committees of the Board and its membership are as follows:

Name	Board Committees			
	Board Risk Oversight (fka Assets & Liabilities)	Audit	Corporate Governance (absorbed Nomination & Remuneration)	Related Party Transaction
Roberto C. Fernandez	M	M	M	M
Jaime C. Fernandez	-	-	M	-
Roberto F. de Ocampo*	M	C	AM	-
Jaime F. Panganiban*	C	M	M	M
Cesar O. Virtusio*	M	M	C	C
Paul P. Sagayo, Jr.	M	M	-	M
John E. Huang**	M	M	M	M
Santiago Gabriel O. Fernandez	AM	AM	-	AM

C- Chairman; M-Member; AM- Alternate Member

*Independent Director

**Independent Lead Director

c. The Composition of the Board of Directors/Nominees for Election at the Annual Stockholders' Meeting and Executive Officers

i. Current Board of Directors

Name	Age (as of 2023 ASM)	Citizenship	Percent Stockholdings (of total outstanding Company shares)
Roberto C. Fernandez	■	Filipino	0.000028%
Jaime C. Fernandez	■	Filipino	0.0054%
Maria Elena C. Fernandez	■	Filipino	0.0026%
Santiago Gabriel O. Fernandez	■	Filipino	0.0000016%
Paul P. Sagayo, Jr.	■	Filipino	0.0000016%
Roberto F. de Ocampo (Independent Director)	■	Filipino	0.0000016%
Jaime F. Panganiban (Independent Director)	■	Filipino	0.0000016%
Cesar O. Virtusio (Independent Director)	■	Filipino	0.0000016%
John E. Huang (Independent Director)	■	Filipino	0.0000016%

The nominations for the election of all directors by the stockholders shall be submitted in writing to the Board of Directors of the Company (the “Board”) through the Corporate Secretary on or before the date that the Board may fix, provided that such date shall be no less than seven (7) days prior to the Annual Stockholders’ Meeting.

The nominees are formally nominated by shareholders to the Corporate Governance Committee which pre-screens the qualifications of the nominees and ensures that all nominees in the final list (both for regular Directors and Independent Directors) possess all the qualifications required by relevant laws, rules, regulations, Company’s Amended By-Laws and Revised Manual on Corporate Governance, and no provision on disqualification would apply to any of them. Only nominees whose names appear on the final list of candidates are eligible for election as directors. No nominations will be entertained or allowed on the floor during the Annual Stockholders’ Meeting.

ii. Nominees for Election to the Board of Directors for the Term 2024-2025

The following are the final nominees (including the nominees for independent director) for the election to the Board in the coming 2024 Annual Stockholders’ Meeting:

Name	Age (as of 2024 ASM)	Citizenship	Percent Stockholdings (of total outstanding Company shares)
Roberto C. Fernandez	█	Filipino	0.000028%
Jaime C. Fernandez	█	Filipino	0.0054%
Maria Elena C. Fernandez	█	Filipino	0.0026%
Santiago Gabriel Fernandez	█	Filipino	0.0000016%
Paul P. Sagayo, Jr.	█	Filipino	0.0000016%
Roberto F. de Ocampo (Independent Director)*	█	Filipino	0.0000016%
Jaime F. Panganiban (Independent Director)*	█	Filipino	0.0000016%
Cesar O. Virtusio (Independent Director)*	█	Filipino	0.0000016%
John E. Huang (Independent Director)	█	Filipino	0.0000016%

Ms. Esther Sempio who is a minority stockholder and not related to any of the nominees including the nominees for independent directors formally nominated all the incumbent directors.

Under the applicable rules and regulations of the IC and the SEC, the Company is required to have at least two (2) Independent Directors. SEC Memorandum Circular (MC) No. 4, Series of 2017 which limits the term of independent directors to nine (9) years reckoned from 2012.

*The expertise and length of experience of Messrs. De Ocampo, Panganiban, and Virtusio have been invaluable to the Company. Furthermore, their time, dedication, unparalleled skills, and independence in directing the affairs of the Company have contributed to the success of the Registrant. In consideration thereof, the Board and Management seek to retain them as independent directors for the year 2024-2025, subject to the approval of the stockholders and clearance and/or non-objection from the Insurance Commission.

For the year 2024-2025, the Company is expected to have four (4) independent directors with Messrs. Roberto F. De Ocampo, Jaime F. Panganiban, Cesar O. Virtusio, and John E. Huang having been re-nominated and are expected to be formally re-elected as independent directors during the Annual Stockholders’ Meeting. The affirmative vote of stockholders representing majority of the Company’s total outstanding capital stock for the election of Messrs. De Ocampo, Panganiban, and Virtusio shall be deemed approval of the stockholders for them to serve as independent directors in compliance with the SEC Memorandum Circular (MC) No. 4, Series of 2017 which limits the term of independent directors to nine (9) years reckoned from 2012.

The nominated independent directors are not related to other members of the Corporate Governance Committee; they are neither officers nor employees of the Company or any of its affiliates, and do not have any relationship with the Company that would interfere with the exercise of independent judgment in carrying out the responsibilities of an independent director. They possess all the qualifications and none of the disqualifications for nomination and election as independent directors. Appended in Annex A are the respective Certifications of Independent Directors.

The positions of Chairman of the Board, President & Chief Executive Officer, Chief Investment Officer, Treasurer, Corporate Secretary, Compliance Officer, and other Key Executive Officers shall be elected at the first meeting of the Board after the annual election of directors, and shall hold office for one (1) year and/or until their respective successors shall have been elected and qualified. All Key Executive Officers of the Company are subject to removal at any time, with or without cause, by the affirmative vote of two-thirds (2/3) of the Board. Vacancies occurring among such Officers shall be filled by the Board. However, the Board may, in its discretion, leave unfilled for such period as it may deem proper, any office except that of the President, Treasurer, and Corporate Secretary.

The following is the list of Executive Officers of the Company as of December 31, 2023:

Executive Officers			
Name	Position/Rank/Title	Age	Citizenship
Jaime C. Fernandez	President and CEO	■	Filipino
Ma. Editha S. Paltongan	SVP- Treasurer & Controller & Compliance Officer	■	Filipino
Rex Stewart Y. Cheung	VP- Chief Investment Officer	■	Filipino
Ma. Sigrid R. Pinlac	VP- Corporate Secretary & HRLRA Head	■	Filipino
Joy S. Vianzon	Vice President – Chief Accountant	■	Filipino
Danilo M. Mercado	Vice President for Metro Manila Sales	■	Filipino
Teresita E. Ullegue	Vice President – Policy Admin	■	Filipino
Juanito B. Tan	Deputy Head- Company Operations	■	Filipino
Glenn P. Abuzo	Asst. Vice President - MIS	■	Filipino
Maritess M. Llapitan	Asst. Vice President - Underwriting	■	Filipino
Devorah Q. Dela Cruz	Asst. Vice President – Credit & Collections	■	Filipino
Elizabeth T. Flores	Asst. Vice President - Healthcare	■	Filipino
John Jorge S. Orbe	Asst. Vice President - Facilities	■	Filipino

Please refer to the attached **Annexes “A” and “B”** for the brief profile of the Directors/Nominees and Executive Officers of the Company, respectively.

d. Significant employees

All employees are expected to make reasonable contribution to the success of the business of the Company and to the fulfillment of its goals. There is no "significant employee" as defined in Part IV (A)(2) Rule 12 of the SRC (i.e. a person who is not an executive officer of the Company but who is expected to make a significant contribution to the business).

e. Family Relationships

The Chairman of the Board, President & CEO, Messrs. Roberto C. Fernandez and Jaime C. Fernandez, respectively, and Director Maria Elena C. Fernandez, are all siblings, while Mr. Santiago Gabriel Fernandez is the son of Mr. Roberto C. Fernandez.

f. Involvement in Certain Legal Proceedings

There are no material legal proceedings, bankruptcy petition, conviction by final judgment, order, judgment or decree or any violation of a securities or commodities law for the past five (5) years to which the Company is a party, or of which any of its material properties is subject in any court or administrative government agency.

To the knowledge and/or information of the Company as set forth in the records, none of the nominees for election as Directors, its current members of the Board, or its Executive Officers have been subject of the following legal proceedings during the last five (5) years:

- (i) bankruptcy petition filed by or against any business of which such director or officer was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (ii) conviction by final judgment in a criminal proceeding, domestic or foreign, or a pending criminal proceeding, domestic or foreign;
- (iii) order, judgment or decree of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities, which is not subsequently reversed, suspended or vacated; or
- (iv) judgment of violation of a securities or commodities law or regulation by a domestic or foreign court of competent jurisdiction, the SEC or comparable foreign body, or a domestic or foreign exchange, which has not been reversed, suspended or vacated.

g. Resignation of Directors

No director has resigned or declined to stand for re-election to the Board since the date of the Company's last Annual Stockholders' Meeting because of a disagreement with the Company's Management on any matter relating to its operations, policies or practices.

Item 6. Compensation of Directors and Executive Officers

a. Executive Compensation

Summary Compensation Table

Information as to the aggregate compensation paid or accrued during the last three (3) fiscal years and to be paid in the ensuing fiscal year to the Company's Chief Executive Officer and two (2) other most highly compensated executive officers and all other officers/directors are as follows:

<u>Name/Position</u>	<u>FY</u>	<u>Salaries</u>	<u>Bonus</u>	<u>Others</u>
<i>Jaime C. Fernandez, President and CEO;</i>				
<i>Rex Stewart Y. Cheung, VP-Chief</i>				
<i>Investment Officer; Ma. Editha S.</i>				
<i>Paltongan, SVP-Comptroller; Danilo</i>				
<i>Mercado, VP-Sales; Glenn P. Abuzo,</i>				
<i>AVP-MIS</i>				
<i>Total</i>	<i>2024*</i>	<i>22,260,000</i>	<i>8,000,000</i>	<i>5,700,000</i>
	<i>2023</i>	<i>21,450,511</i>	<i>7,177,475</i>	<i>5,700,000</i>
	<i>2022</i>	<i>20,803,831</i>	<i>6,472,926</i>	<i>5,523,235</i>
	<i>2021</i>	<i>16,597,619</i>	<i>5,895,462</i>	<i>4,945,770</i>
<i>*estimate for 2024</i>				
<i>All other officers and directors as a group</i>	<i>2024*</i>	<i>15,000,000</i>	<i>5,750,000</i>	<i>6,500,000</i>
<i>unnamed</i>	<i>2023</i>	<i>19,550,786</i>	<i>6,908,678</i>	<i>5,464,579</i>
	<i>2022</i>	<i>18,852,588</i>	<i>8,940,657</i>	<i>6,840,708</i>
	<i>2021</i>	<i>15,281,967</i>	<i>9,880,104</i>	<i>5,586,567</i>

b. Compensation of Directors

All members of the Board are entitled to a maximum total share of five percent (5%) Directors' Bonus based on Net Income after tax of the preceding year. Each member receives a per diem of forty thousand pesos (Php40,000.00) per board meeting and twenty thousand pesos (Php20,000.00) per committee meeting.

There are no other arrangements or contracts pursuant to which any director of the Company was compensated or is to be compensated, directly or indirectly during the last fiscal year and the ensuing year.

c. Employment Contracts and Termination of Employment

All Executive Officers, except for the Vice President for Policy Administration & Services, Deputy Head for Company Operations, Assistant Vice President for Healthcare, and Assistant Vice President for Credit & Collections, respectively who are on a retainer/consultancy fee basis, are under employment contracts and are entitled to a maximum total share of three percent (3%) Management Bonus based on Net Income after tax of the preceding year. They are also entitled to receive retirement benefits as required by law. There is no other compensatory plan or arrangement, other than retirement, which any executive officer shall receive in case of resignation or termination.

d. There are no outstanding warrants or options held by any of the executive officers or directors.

Item 7. Independent Public Accountants

- a. The accounting firm of Reyes Tacandong & Co. (RT & Co.) was the Company's Independent Public Accountant for the completed fiscal year 2023. The same accounting firm RT & Co. is being recommended for re-election at the Annual Stockholders' Meeting of the Company. Pursuant to the requirements of SRC Rule 68 Par. 3, the Company has engaged RT & Co., as the external auditor with Mr. Darryll Reese Q. Salangad as the Partner-in-Charge. Mr. Salangad assumed the responsibility as a signing partner in the year 2020 but has been involved in the audit team since 2016 which made him qualified to continue in such capacity as the signing auditor and Partner-in-Charge for the fiscal year 2023 under the relevant provisions of SRC Rules. Should RT & Co. be elected during the Annual Stockholders' Meeting, the Company shall ensure compliance with the provisions of the SRC rule 68, as amended, particularly on Section 3.B(ix) on the rotation of external auditors or signing partners and the cooling off period requirement as the case may be.

The stockholders elect the Company's External Auditors during the Annual Stockholders' Meeting. The Audit Committee reviews the audit scope and coverage, strategy and results for the approval of the Board and ensures that audit services rendered shall not impair or derogate the independence of the External Auditors or violate SEC regulations.

Likewise, the Audit Committee determines any non-audit work performed by External Auditors, and ensures that such work will not conflict with External Auditors' duties as such or threaten its independence. The members of the Audit Committee for the year 2023 are as follows:

<i>Roberto F. de Ocampo</i>	-	<i>Chairman</i>
<i>Cesar O. Virtusio</i>	-	<i>Member</i>
<i>Jaime F. Panganiban</i>	-	<i>Member</i>
<i>Roberto C. Fernandez</i>	-	<i>Member</i>
<i>Paul P. Sagayo, Jr.</i>	-	<i>Member</i>
<i>John E. Huang</i>	-	<i>Member</i>

The accounting firm RT & Co. will be nominated to act as external auditor of the Company for the year 2024. RT & Co. has accepted the Company's invitation to stand for re-election this year.

The nominee must be elected by a majority vote during the Annual Stockholders' Meeting in order for it to act as the Company's independent public accountant for the year 2024.

- b. Representatives of RT & Co. will be present during the Annual Stockholders' Meeting and will be given the opportunity to make a statement if they so desire. They are also expected to respond to relevant questions if needed and to count and/or validate the votes, if needed, during the Annual Stockholders' Meeting.
- c. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There was no event during the last fiscal year covered by this report where the Company and RT & Co. or the audit/handling partner had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

- d. Audit and Audit-Related Fees

The Group paid RT & Co. Audit Fees in the amount of One Million Eight Hundred Forty Eight Thousand Pesos (Php1,848,000.00) for the fiscal year 2023, versus the amount of One Million Seven Hundred Twenty Four Thousand Eight Hundred Pesos (Php1,724,800.00) paid for the fiscal year 2022. The Audit Fees include compensation for audit services for the Company and its subsidiaries.

There were no non-audit related fees paid to RT & Co except for the cost of Information Security Management and Controls related trainings in the amount of One Hundred Twenty Two Thousand and Eighty Pesos (P122,080.00).

Item 8. Compensation Plans

The Company's current compensation plan covers all regular employees and officers. Employees' or officers' participation in the Company's compensation plan accrues upon their attainment of regular status. The compensation plan covers gross compensation income and is subject to the outcome of annual performance appraisal, which is initiated by Management for position and salary upgrading.

No action is to be taken during the Annual Stockholders' Meeting with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 9. Authorization or Issuance of Securities Other than for Exchange

No action is to be taken during the Annual Stockholders' Meeting with respect to authorization or issuance of any securities.

Item 10. Modification or Exchange of Securities – Not Applicable.

Item 11. Financial and Other Information

The Statement of Management's Responsibility for Financial Statements, Company's Consolidated Audited Financial Statements as of December 31, 2023, and other data related to the Company's financial information required under Item 11(a) of SEC Form 20-IS are attached hereto as **Annex "C."** The Schedules required under Part IV(c) of Rule 68 are included in the Annual Report (SEC Form 17-A).

Item 12. Mergers, Consolidations, Acquisitions and Similar Matters – Not Applicable

Item 13. Acquisition or Disposition of Property

No action is to be taken during the Annual Stockholders' Meeting with respect to acquisition or disposition of any property by the Company requiring stockholders' approval under the Revised Corporation Code.

Item 14. Restatement of Accounts

The accounting policies adopted for the year ended 2023 are consistent with those of the previous financial year except for the adoption of the amendments to reference to the conceptual framework in Philippine Financial Reporting Standards ("PFRS") and/or Philippine Accounting Standard ("PAS") to wit: PAS 1, Presentation of Financial Statements and PFRS Practice Statement 2, Making Materiality Judgments - Disclosure Initiative - Accounting Policies; PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Accounting Estimates; PAS 12, Income Taxes - Deferred Tax Related Assets and Liabilities from a Single Transaction; PAS 1, Classification of Liabilities as Current or Noncurrent. The adoption of the amendments to PFRS did not materially affect the financial statements of the Group. Additional disclosures were included in the financial statements, as applicable.

The effects of the new and amended PFRS/PAS are fully disclosed under Note 2 – Summary of significant Accounting Policies in the Notes to Consolidated Financial Statements.

D. OTHER MATTERS

Item 15. Action with respect to Reports:

The following matters will be presented to the stockholders for approval by a majority vote at the Annual Stockholders' Meeting:

- a. Minutes of the Annual Stockholders' Meeting held last June 28, 2023.
 - Annual Report & Audited Financial Statements for the fiscal year ended December 31, 2022.
 - Ratification of all acts of the Board of Directors, Board Committees, and Officers of the Company since the last Annual Stockholders' Meeting.
 - Election of Members of the Board
 - Election of External Auditor for the year 2023.
- b. The 2023 Annual Report and Audited Consolidated Financial Statements for the year ended December 31, 2023
- c. Election of Directors for 2024-2025 (Including the Independent Directors)
- d. Election of External Auditors for the year 2024

Item 16. Matters Not Required to be Submitted

Proofs of transmittal to stockholders of the required Notice of the Annual Stockholders' Meeting and of the presence of a quorum form part of the Agenda of the Annual Stockholders' Meeting but will not be submitted for approval by the stockholders.

Item 17. Amendment of Charter, By-Laws or Other Documents

None

Item 18. Other Proposed Action

Confirmation/ratification of all acts, resolutions, and proceedings of the Board of Directors, Board Committees, Corporate Officers and Management done/made in the regular course of business for the period covering the preceding year up to the date of the Annual Stockholders' Meeting.

These include approval of the further amendments to Revised Corporate Governance Manual, Money Laundering and Terrorist Financing Prevention Program Manual, Resolutions, contracts and transactions entered into by the Company, and all other acts of the Board, Board Committees, and Management passed or undertaken by them during the year covered by this report and for the day to day operations of the Company as contained or reflected in the minute books, annual report and financial statements which include but not limited to matters involving approval of budget for the current year, approval of investments, treasury matters involving opening of accounts and bank transactions, appointment of signatories and amendments thereof, engagement of consultants, sale of company vehicles and other matters the Board is required to act upon.

Item 19. Voting Procedures

- a. Section 5 of the Amended By-Laws of the Company states that at any meeting of the stockholders, the holders of majority of the issued and outstanding stock entitled to vote at such meeting, present in person or represented by proxy, shall constitute a quorum. Moreover, under the Amended By-Laws of the Company stockholders may either vote in person, or in absentia or by proxy.

Regarding the election of members to the Board, nominees who receive the highest number of votes shall be declared elected pursuant to Section 23 of the Revised Corporation Code.

Under the Revised Corporation Code, the affirmative vote of stockholders representing at least two thirds (2/3) of the outstanding capital stock of the Company shall be necessary for the approval of the proposed amendment to the Articles of Incorporation.

Except in cases provided above, or where the law provides otherwise, all matters subject to vote shall be decided by the plurality vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present. Stockholders of record are entitled to one (1) vote per share. For other matters submitted to the stockholders for approval, a vote by a majority of the shares present or represented during the meeting shall be necessary to approve the proposed action.

- b. Sections 23 and 57 of the Revised Corporation Code provides that the corporation may allow a stockholder to cast his vote *in absentia* via modes which the corporation shall establish, taking into account the corporation's scale, number of shareholders or members, structure and other factors consistent with the basic right of corporate suffrage.

Considering that the Annual Stockholders' Meeting will be held virtually and in accordance with SEC Memorandum No. 6, series of 2020, the Company made internal procedures, attached herewith as **Annex "E"**, describing the steps to be taken by stockholders for the latter to cast/submit their votes online. The stockholders shall be entitled to the same number of votes as described above. The Corporate Secretary shall record all the votes and proceedings of the stockholders and of the directors in a book kept for that purpose.

Item 20. Participation of Stockholders by Remote Communication

In support of the efforts to contain the spread of COVID-19 infection and to ensure the safety and welfare of its stockholders, directors, officers, and employees, the Company will dispense with the physical attendance of stockholders at the meeting and will allow attendance only by remote communication through the linkⁱ created by the Company for such purpose.

In order for the Company to properly conduct validation procedures, stockholders who have not sent their proxies or registered on the voting *in absentia* websiteⁱⁱ who wish to participate via remote communication, must register at <https://form.jotform.com/benlifemis.com.ph/2024-ASM-registration> on or before 21 June 2024. Please refer to **Annex “E”** for the detailed guidelines for participation via remote communication and the procedures for registration and casting of votes *in absentia*.

Report to be Furnished to the Stockholders

MANAGEMENT REPORT

Audited Financial Statements

The Audited Financial Statements and Interim Financial Statements, in accordance with the Revised SRC Rules 68 are hereto attached as **Annexes “C”** and **“D”**, respectively, which form as integral parts hereof.

Management's Discussion and Analysis (MD & A) or Plan of Operation (Required by Part III(A) of “Annex C, as amended”)

The Registrant aims to achieve double digit growth in 2024 total premiums by targeting P2.50B in group insurance premiums and P390M in individual life insurance premiums. To achieve this growth, the Registrant will leverage its industry leadership in number of government accreditations and penetrate seamlessly multiple segments of the markets by offering unique life insurance protection and healthcare packages. To achieve a greater scale, the Registrant will implement extensive selection and licensing of new manpower based in twenty (20) regional and fifteen (15) agency satellite offices nationwide. The target is to license 212 more agents to increase its present complement of 385 agents to a total of 597 licensed manpower.

The Group managed to produce P616,019,070 total revenues for the first quarter of the year, which is higher by 8% as compared to the same period in 2023. Premiums, net of cessions, increased by 2% to P485,736,932 in 2024 from P475,086,257 in 2023. Investment and other income significantly increased by 38% mainly as a result of the improved yields and market prices of securities at fair value through profit and loss (FVPL) which resulted to fair value gain of P12Million as of the end of the first quarter in 2024 versus P12Million losses in 2023.

Net insurance benefits and claims increased by 25% between the two comparative periods. Legal policy reserves due to the change in inforce policies decreased by 41% from P42,019,893 in 2023 to P24,953,951 in 2024. Commissions and other direct expenses increased by 30% between the two comparative periods since premiums from direct business also increased.

About 35% of the Registrant's investible funds are in foreign currency denominated securities. Thus, a major component in the consolidated statement of comprehensive income is the foreign exchange gain or loss. The rates used as against USD1.00 were P56.24 as of March 31, 2024 versus P55.37 as of December 31, 2023; and P54.36 as of March 31, 2023 versus P55.755 as of December 31, 2022 based on closing rates found in the Phil. Dealing System (PDS)/Bankers Association of the Philippines (BAP).

Realized and unrealized net foreign exchange gains were recorded in 2024 at P43,727,250 and in 2023 at P68,502,553 losses. The said gains/losses were the result of the mark-to-market valuation of foreign currency denominated cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI) and bonds at FVPL.

For the first quarters of both 2024 and 2023, consolidated net income was earned mainly from premiums. Earnings per share amounted to P0.0375 in 2023 as compared to P0.1599 in 2024.

The business of life insurance does not follow any particular seasonality cyclicity or trend as revenues are mainly dependent on the insurance requirements and capacity to pay of the insuring public, while most of the underwriting expenses depend on mortality rates and economic conditions. Taking the two comparative quarters, revenues are composed of the following:

	<u>2024</u>	<u>2023</u>
Ordinary	85,190,430	69,421,455
Group	383,845,493	393,109,577
Microinsurance	627,500	276,250
Inward reinsurance	25,287,604	17,592,176
	<u>494,951,027</u>	<u>480,399,458</u>
Premiums ceded	9,214,095	5,313,201
Premiums, net of reinsurance	<u>485,736,932</u>	<u>475,086,257</u>

The first quarter of 2024 shows an increase in the ordinary business, microinsurance and inward reinsurance, while only the group business decreased. The Registrant is budgeting a total of P2.8Billion net premiums for the year 2024, which it hopes to accelerate during the last two quarters of the year.

No cycle, season or trend can also explain the amount of claims, surrenders and other benefits to be paid in any given period of time as these are mainly dependent on mortality rate and financial condition of the policyholders. This is the reason why the IC as the industry regulator, mandates its requirements on the issuer's minimum networth, capital investment, reserve investment and minimum RBC ratio. IC released CL 2014-42A on the Valuation Standards for Life Insurance Policy Reserves which provides a change in the basis of valuation of the life insurance policy reserves from Net Premium Valuation (NPV) to Gross Premium Valuation (GPV) which now considers other assumptions such as morbidity, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation. This interim report reflects the said GPV calculations and the result as of the first quarter of 2024 is equivalent to a total net increase amounting to P62,071,516 in legal policy reserves, broken down as increase by P24,953,951 due to change in inforce policies and another increase by P37,117,565 due to changes in discount rates.

An uncertainty which will have a material impact on the operations of the issuer, is when death and policy benefits will be claimed all at the same time. As part of the compliance with IC's requirements on the effectivity of the GPV and the financial reporting framework, the Registrant submits its quarterly reports to the IC on the mandated submission dates per IC CL 2016-69.

Total consolidated assets as of the first quarter of 2024 amounted to P10,526,590,719 which is slightly higher by 1% than the total for the year ended December 31, 2023 at P10,407,315,578. The major composition of the asset portfolio as of the first quarter of 2024 is: cash and cash equivalents at 11%, investment securities at 66%, and loans receivables at 11%. On the Liabilities side, insurance contract liabilities comprise 84% of the total liabilities, premium deposit fund is at 5% while other liabilities is equivalent to 5%. Total stockholders' equity amounted to P4,274,485,933 as of the end-quarter 2024 which is higher than the P4,208,195,676 balance as of December 31, 2023 by 1%.

Other material changes (at least 5%) in the consolidated statement of financial position between the two comparative periods are as follows:

- a.** Cash and cash equivalents were generated from investments and operations, plus a portion of short term investments renewed as deposits, thus, the increase by 11%.
- b.** Decrease in short term investments by 80% was due to a shift to a less than 90days placement in peso time deposit.
- c.** Increase in insurance receivables by 77% represents the premiums due and uncollected as of the quarter end, plus claims recoverable from reinsurer.
- d.** Collections of accrued income resulted in the 15% decrease.
- e.** Increase in property and equipment at cost by 13% is the result of the newly purchased company vehicles.
- f.** Insurance payables increased by more than 100% because of the ceded premiums during the quarter.
- g.** Accounts payable and accrued expenses decreased by 42% mainly because of the payments made during the quarter.
- h.** Increase in the income tax payable by 17% represents the minimum corporate income tax recorded for the quarter.

There are no changes in the composition of the registrant during the interim period, which include any business combination, additional acquisition of subsidiaries, restructuring or discontinuance of the Registrant's operations. Please refer to Item 4e. Certain Relationships and Related Party Transactions regarding the cessation of business of subsidiary BFAI and the dissolution of SIHC.

Provisions for the first quarter of 2024 were made for the contingent liabilities, which include the legal policy reserves and claims and losses payable, in accordance with IC requirements.

There are no other events other than the ordinary course of business that will trigger direct or contingent financial obligation that is material to the issuer, including any default or acceleration of an obligation. There are no other significant elements of income or loss that did not arise from the issuer's continuing operations.

The statements of cash flows present the sources and uses of funds for the two comparative periods. As of the first quarter of 2024, the Group was able to generate cash in all of its operations and investing activities. This indicates that Group maintains its capacity to provide for its immediate cash requirements from its operations despite the increasing expenditures and investment activities. Short term funds are also available should there be an immediate need for significant amount of funds.

A large portion of the Retained Earnings account is unrestricted and the registrant declares and pays cash dividends based on the net income of the Group, subject to the approval of the IC. The Registrant's networth is compliant to the requirement of IC.

The Registrant will continue to rely mainly on its traditional distribution channel, which is the agency force, for tapping new markets in the individual/regular business using all possible technological means allowed by the IC. The Registrant continuous to rely heavily on its corporate or institutionalized accounts for premium generation this year. Mall operations will still be continued. The Registrant received the IC approval of two new products during the year 2023, however, both have not been marketed yet as of the date of this report. There are no plans to offer variable products during the year 2024.

The Registrant is continuously focusing on its technology enhancements that will improve its servicing, mobile applications, and various online and other payment options.

The Registrant is continuously focusing on its technology enhancements that will improve its servicing, mobile applications, and various online and other payment options.

Funds shall be continually sourced internally for its insurance requirements and the Registrant does not foresee any uncertainty that has or is reasonably likely to have a material impact on the short or long term liquidity. The registrant will meet its due obligations on time. To maximize returns, any available and free cash will be invested in different investment outlets.

There are no known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

The required minimum statutory net worth for the Registrant is P1.30Billion as of December 31, 2023 and as of March 31, 2024. The Registrant complied with the minimum statutory net worth capital and minimum paid-up capital required by the IC.

CL 2016-68 provides for the RBC2 framework for the life insurance industry which establishes the required amounts of capital to be maintained by the insurance companies in relation to their investment and insurance risks. Every life insurance company is annually required to maintain an RBC ratio of at least 100% and not to fail the trend test. Failure to meet the minimum RBC ratio shall subject the insurance company to regulatory intervention which could be at various levels depending on the degree of the violation. The Registrant remains compliant with this requirement.

Republic Act ("RA") No. 10001 reduced the premium tax from 5% to 2% (applicable on insurance policies issued after the effectivity of the said RA) and amended the DST to one-time payment based on the amount of insurance or coverage. RA 10963 or the Tax Reform for Acceleration and Inclusion ("TRAIN"), which became effective on January 1, 2018, increased the DST tax from the range of P10.00-P100.00 to P20.00-P200.00. Revenue Regulation ("RR") 4-2018 was issued wherein the new rates are listed under Section 10.

The Registrant, in close coordination with the IC and as mandated by the SEC, ensures adherence to its ASEAN Corporate Governance and Anti Money Laundering Operating Manual. The Registrant also complied with the requirements of The Foreign Account Tax Compliance Act (FATCA) in 2014 by registering as a Foreign Financial Institution. The Registrant is also compliant with the requirements of the Data Privacy Act. The Registrant is now focused on the preparation for the implementation of International Financial Reporting Standard ("IFRS") 17 on Insurance Contracts which will become effective two years after its effective date as decided by the International Accounting Standards Board per CL 2020-62 issued by the IC. The IC issued CL 2024-04 dated March 01, 2024 and Advisory no. 2024-006 dated March 25, 2024 detailing the requirements for the application of the Philippine Financial Reporting Standard 17 ("PRFS 17") and its periodic reporting. The Registrant will comply with the requirements.

There are no other material events subsequent to March 31, 2024 that have not been reflected in the financial statements or disclosed in the 17Q report. There are no material commitments for material capital expenditures other than those required in the ordinary course of business.

Segment reporting is not applicable to the issuer.

The consolidated financial statements include those of the Registrant and wholly owned subsidiary. There are no other material off-balance sheet transactions, arrangements, direct or contingent obligations and other relationships of the company with other persons created as of the first quarter of 2024.

Management’s Discussion and Analysis – 2023 vs. 2022:

The Registrant posted a slight decrease in gross premiums by 3% from P2.215Billion in 2022 to P2.155Billion in 2023. Net premiums also decreased by 2% between the two comparative years.

The performance of the Registrant in terms of gross and net premiums is summarized as follows:

	<u>2023</u>	<u>2022</u>
Ordinary	312,641,920	318,467,244
Group	1,771,752,064	1,786,140,123
Microinsurance	1,572,750	2,010,500
Inward reinsurance	69,191,912	108,866,424
	<u>2,155,158,646</u>	<u>2,215,484,291</u>
Premiums ceded	35,913,940	53,873,361
Premiums, net of reinsurance	<u>2,119,244,706</u>	<u>2,161,610,930</u>

Premiums from all lines decreased in 2023 as compared to 2022.

As previously mentioned, no cycle, season or trend can also explain the amount of claims, surrenders and other benefits to be paid in any given period of time as these are mainly dependent on mortality rate and financial condition of the policyholders. This is the reason why the IC as the industry regulator, mandates its requirements on the issuer’s minimum networth, capital investment, reserve investment and minimum RBC ratio. Net insurance benefits and claims incurred on insurance contracts, which increased by 4% from 2022 to 2023 include death claim benefits on ordinary/individual and group businesses, maturities, health benefits, surrender values paid, dividends, and interests accruing on in force policies. There are still policyholders who opt to surrender their insurance policies, meaning, withdraw its cash value, due to financial needs, while other insurance policies have already matured during the year, at which time, the insured received its maturity value. Death claims still comprise the significant portion of benefits and claims expensed at 83% in 2022 versus 79% in 2023. These insurance risks can be reasonably calculated and estimated, based on Actuarial studies, and thus, reserves and fund allocations are made by the Registrant. An uncertainty, therefore, which will have a material impact on the operations of the issuer, is when death benefits will be claimed all at the same time. This is why the legal policy reserves should be enough to cover all the benefits due to the insured.

The Registrant’s annual legal policy reserves is certified by the Actuary and evaluated and reviewed by the IC. Legal policy reserves increased from 2022 to 2023 by P153,653,710 which included the effects of the change in inforce policies and in the discount rates used for the GPV valuation.

Investment and other income increased significantly by 30% from 2022 to 2023 as compared to the 8% increase from 2021 to 2022. Investment income is composed of interests on investment securities, loans and notes, dividend income, rental income and gain on sale and fair value gains. Net fair value losses on FVPL financial assets also significantly decreased from P216.97M in 2022 to P13.70M in 2023. Improved market prices and increase in yields have driven the said significant changes in 2023 from 2022.

On a year to year basis, the Peso depreciated to P55.755 in 2022 as against the US Dollar and it recovered slightly at P55.37 as of the 2023 year end. This resulted in realized and unrealized foreign exchange gain amounting to P236.53Million in 2022 versus losses of P15.81Million 2023.

Commissions and other direct expenses increased by 5% while general and administrative expenses increased by 2% from 2022 to 2023. Consolidated net income for the year ended 2023 amounted to P112.59 Million as compared to the P80.83 Million in 2022 or a 39% increase. Basic and diluted earnings per share, consequently, increased from P.13 per share in 2022 to P0.18 in 2023.

The consolidated statement of financial position shows an increase of 6% in total assets from P9.86 Billion in 2022 to P10.41 Billion in 2023. Investment securities comprise 66% of the total assets in 2023, as the Registrant continues to maximize its earning potentials with its holdings in various peso and foreign currency denominated securities. Adding this portfolio to the cash and cash equivalents at P1 Billion, short term investments of P64 Million and accrued income of P82 Million shows that the Registrant remains liquid and able to meet its obligations.

The consolidated stockholders' equity portion reflects a total of P4.21 Billion in 2023, which is higher by 3% than the P4.08 Billion in 2022.

In addition to the reasons for the increase/decrease discussed in the preceding paragraphs, the following are the explanations for the changes in material items (increase/decrease equivalent to at least 5%) from year 2022 to year 2023:


- a. Decrease in cash and cash equivalents by 11% was used in mainly in investing activities;
- b. Increase in short term investments by 24% due to the shift to term deposits with maturities of more than 90 days.
- c. Increase in insurance receivables by 44% represent increase in collectible premiums with due dates falling on or before the year end and claims recoverable from reinsurers.
- d. Increase in investment securities by 10% was mainly due to additional acquisitions of bonds.
- e. Increase in accrued income by 10% was mainly due to the increase on interest collectibles on outstanding bonds with interest rates that generally are much higher compared to 2022.
- f. Decrease by 19% in the property and equipment at cost was due to depreciation for the year.
- g. Increase in Other assets by 17% represents the installment payments made during the year for the acquisition of two condominium offices.
- h. Increase in insurance contract liabilities by 9% was the effect of the GPV calculation of legal policy reserves and set up of benefits due and payable.
- i. Insurance payables decreased by almost 100% due to payments made to reinsurers during the year.
- j. Loans payable were settled in 2023 resulting to zero balance.
- k. Decrease in deferred tax liability by 9% was the effect of the foreign exchange gains/losses.
- l. Net retirement liability increased by 9% mainly because of the effects of increase in interest rates on the Actuarial valuation of retirement expense and pension liability.
- m. Taxable investment income mainly contributed to the increase in income tax payable by 228%.
- n. Overall increase in net income by 39% was mainly due to increase in investment and other income and income tax benefit for the year.

No action is to be taken during the Annual Stockholders' Meeting with respect to any matter specified in Items 9 or 10.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on May 17, 2024.

BENEFICIAL LIFE INSURANCE COMPANY, INC.
By:



MA. SIGRID R. PINLAC
Corporate Secretary

MATERIALS ACCOMPANYING THIS INFORMATION STATEMENT

1. **Annex “A”** - Directors’ Profile and Certification of Independent Directors
2. **Annex “B”** - Executive Officers’ Profile
3. **Annex “C”** - Statement of Management’s Responsibility for Financial Statements and Audited Consolidated Financial Statements for 2023
4. **Annex “D”** - Interim Financial Statements
5. **Annex “E”** - Registration Procedure for Voting *In Absentia* and Participation via Remote Communication

UNDERTAKING

Upon the written request of the stockholder, the Company undertakes to furnish said stockholder a copy of SEC Form 17-A, free of charge. Such written request should be addressed to:

BENEFICIAL LIFE INSURANCE COMPANY, INC.
Beneficial Life Bldg. 166 Salcedo St., Legaspi Village
Makati City 1229

Attention: **MA. SIGRID R. PINLAC**
Corporate Secretary

FEEDBACK

At Beneficial Life Insurance Company, Inc., we strive to provide you with the highest possible standards of service at all times. Should you have any complaints or concerns, you may bring it up through our website at www.benlife.com.ph, or you may call our Customer Service hotline at 8818-8671 (loc. 8573).

ⁱ <https://www.benlife.com.ph/benlife-2024-ASM/>

ⁱⁱ <https://form.jotform.com/benlifemis.com.ph/2024-ASM-polls>

BENEFICIAL LIFE INSURANCE COMPANY, INC.

DIRECTORS’ PROFILE

A. The following are the incumbent Directors of the Company:

ROBERTO C. FERNANDEZ, age ■, *Filipino*, has been a Director since 1995. He is the duly elected and incumbent Chairman of the Board of the Registrant. He is also a member of its Audit Committee, Board and Risk Oversight Committee, Corporate Governance Committee, and Related Party Transaction Committee.

At present, Mr. R. Fernandez is likewise the Chairman and President of Manila Cordage Co. and Chairman of FMF Development Corporation. He is the President of AMSEC Holdings Corporation (formerly, Amalgamated Securities Corporation), Manco Insurance Agents, Inc., Manco Synthetics Inc., Mancorealty, Inc., and Manco Farms, Inc.

Mr. R. Fernandez received both his Bachelor of Science degree, major in Business Management, and Bachelor of Arts degree, major in Interdisciplinary Studies, from the Ateneo de Manila University. He received his Master’s degree in Management from JL Kellogg Graduate School of Management, Northwestern University, Evanston, Illinois, USA.

JAIME C. FERNANDEZ, age ■, *Filipino*, is the Registrant’s President and Chief Executive Officer (“CEO”) effective June 06, 2018. He is also currently the Chairman of AMSEC Holdings Corporation (formerly, Amalgamated Securities Corporation) and ETC Forest Lawn. He is the President of Merje Trading Inc., and FMF Development Corporation. He is a Director in Marilag Holdings, Inc. He also sits in the Board of Trustees of PLIA Inc.

Mr. J Fernandez graduated from the Ateneo de Manila University and has a Master in Finance degree from Golden Gate University.

MARIA ELENA C. FERNANDEZ, age ■, *Filipino* is a director in the Registrant’s Board. She is also currently a director in AMSEC Holdings Corporation (formerly, Amalgamated Securities Corporation), Merje Trading Inc., and FMF Development Corporation. She is presently a Private Consultant and Investor of Global Equity Portfolios and of Residential Single and Multi-Family Development.

She was a Senior Global Equity Analyst for Janus Capital, CO from 1995 to 2001 and was a Vice President – Senior Risk Manager for ING (U.S.) Capital Holding Inc., NY prior thereto.

Ms. M.E. Fernandez has a Master’s degree in Business Administration from Darden Graduate School of Business Administration-University of Virginia and a Bachelor of Arts degree major in Zoology and minor in Economics from Smith College.

SANTIAGO GABRIEL O. FERNANDEZ, age ■, *Filipino*, and was a Director from 2016 to 2019.

Mr. Santiago Fernandez served as an Investment Banking Associate under Financial Institutions Group Completed Transactions of Goldman Sachs International at London, United Kingdom from 2021 to 2023. He worked as an Investment Banking Summer Associate – Financial Institutions Group at Credit Suisse International in London, United Kingdom. He was also with PricewaterhouseCoopers (“PWC”) as a Full Time Associate specializing in business enterprise valuation and financial model review of companies engaged in the shipping, tankering, integrated logistics, and renewable energy industries.

He was also involved in the Support Bid and Financial Model Advisory for the Light Rail Transit 2 (“LRT2”) and the Regional Airport Public-Private Partnership (“PPP”) projects run by the PPP Center.

Mr. Santiago Fernandez received his Bachelor of Commerce degree, majors in Economics and Finance (with Third Class Honours), from the University of Melbourne, Australia. He finished his MBA degree at London Business School in 2021.

ROBERTO F. DE OCAMPO, age ■■■, *Filipino*, is an Independent Director of the Company since October 30, 2008, Chairman of the Audit Committee, and member of the Board and Risk Oversight Committee, Corporate Governance Committee, and Related Party Transaction Committee of the Registrant. He was the Secretary of Finance from 1992-1998. He is a former President of the Asian Institute of Management (AIM), one of Asia’s leading international business management graduate schools based in the Philippines. He was Chairman and CEO of the Development Bank of the Philippines in 1989.

Mr. De Ocampo currently serves, among others, as the Chairman of Philippine Veterans Bank, Philam Asset Management, Inc., Hatch Asia, Inc., Stradcom Corporation, Tollways Association of the Philippines, Money Tree Publishing Corporation, Centennial Asia Advisors Pte Ltd.; the Vice-Chairman of the Tranden Group, Montalban Methane Power Corporation, Agus 3 Hydro Power Corporation, and La Costa Development Corporation; a Director of Investment and Capital Corporation of the Philippines Group of Companies, PHINMA Corporation, Alaska Milk Corporation, Bankard, Inc., EEI Corporation, House of Investments, Robinson’s Land Corporation, and Salcon Power Corporation; and a Member of the Board of Advisers of ARGOSY Fund, Inc. AES Corporation (Philippines) and the CIMB Group. Moreover, Mr. De Ocampo holds several vital positions in both prestigious international organizations as well as civic organizations.

Mr. De Ocampo graduated from the Ateneo de Manila University, received his MBA degree from the University of Michigan, holds a post-graduate diploma from the London School of Economics, and has 4 doctorate degrees (Honoris Causa). He is the recipient of many international awards, including Finance Minister of the Year, Philippine Legion of Honor, Association of Development Financing in Asia and the Pacific (“ADFIAP”) Man of the Year, Chevalier of the Legion of Honor of France, Ten Outstanding Young Men Award (TOYM), several Who’s Who Awards, and the 2006 Asian Human Resource Development (“HRD”) Award. In June 2012, Mr. De Ocampo was awarded by Queen Elizabeth II with a medal for his appointment as an honorary officer of the Most Excellent Order of the British Empire.

JAIME F. PANGANIBAN, age ■■■, *Filipino*, has been an Independent Director of the Company since May 19, 2014. He is the Chairman of the Board and Risk Oversight Committee, and member of the Audit Committee, Corporate Governance Committee, and Related Party Transaction Committee of the Registrant

Mr. Panganiban is also the Chairman and Chief Executive Officer (“CEO”) of Lake Shore CCY Inc. and BGP Asia Pacific Ltd. Inc.; the Chairman and President of JFP Assets Corp.; a Co-Chairman at Compont Networks, Inc.; and a Director of JP Latex Technology, Inc. In 2005, he served as the Advisor and Chief Financial Officer of Development Bank of the Philippines (“DBP”) and undertook the take over and rehabilitation of Al-Amanah Islamic Investment Bank of the Philippines where he was eventually appointed Chairman and CEO in 2008. Mr. Panganiban is an accomplished senior bank executive with widely recognized expertise in treasury, capital markets, investment banking, trust, and wealth and risk management, built upon a foundation of exposures and postings in the Asia Pacific region.

Mr. Panganiban completed his Advanced Management Program (“AMP”) at the Templeton College, University of Oxford, United Kingdom, and Financial Asset Management and Engineering at the FAME, University of Lausanne, Switzerland. He received his BSC degree, major in Accounting, from the Ateneo de Zamboanga and took his MBA units at the Ateneo de Manila University.

CESAR O. VIRTUSIO, age ■, *Filipino*, has been an Independent Director since November 29, 2006, presently the Chairman of the Corporate Governance Committee and Related Party Transaction Committee, and a member of the Audit Committee and Board and Risk Oversight Committee of the Registrant.

Mr. Virtusio was until recently the Managing Director of the Bankers Association of the Philippines (“BAP”) where he served for 8 years and held Board and Executive positions in BAP related entities. He sits as a board member of a European-related automotive general distribution company, and Amalgamated Investment Corporation. He is also a director of Tonik Bank. He used to be the Chief Representative and an Adviser to Dresdner Bank and Dresdner Kleinwort. He had been with the Dresdner Bank Group in Germany, Hong Kong, Singapore, and the Philippines for over 20 years in various management positions in corporate and investment banking.

He also had a stint with Citibank Manila where he participated in the Executive Development Program and was a Manager in the Bank’s World Corporation Group.

Mr. Virtusio has a Master’s degree in Business Administration major in International Business from the George Washington University, Washington DC.

JOHNE E. HUANG, age ■, *Filipino*, is an independent director of the Company since October 15, 2020 and a member of the Board and Risk Oversight Committee and Related Party Transaction Committee of the Registrant. He is an experienced insurance and reinsurance professional. Before retiring in 2017, he was the Senior Vice President - Head of Investments of National Reinsurance Corporation of the Philippines (NatRe) (from 2014) and before that, he was the Chief Finance Officer, Treasurer and Head of Investments of NatRe. From 2004 to 2006, he was the Chief Finance Officer and Treasurer of Universal Malayan Reinsurance Corporation and the Chief Financial Officer and Director of C&P Homes, Inc. from 1995 to 1999. He was a First Vice President and Treasurer of the Boston Bank of the Philippines in 1989 and a Vice President for The First National Bank of Boston in Boston Mass when he left the same after 6 years in 1988.

Mr. Huang received his Master’s degree in Business Administration from the Graduate School of Business Administration – Harvard University in 1982. His Bachelor of Arts degree, Economic Honors Program came from Ateneo De Manila University where he graduated magna cum laude.

PAUL P. SAGAYO, JR., age ■, *Filipino*, was elected to the BOD on June 06, 2018. He is also a member of the Audit Committee, Board and Risk Oversight Committee, and Related Party Transaction Committee of the Registrant.

Atty. Sagayo has 20 years of progressive law practice with extensive exposure in court litigation and arbitration. He is a Partner in Sagayo Evangelista & Rebuella Law Offices. He also currently serves as a director in One Taipan Holdings, Inc., Calac High Power Corporation, Synergy Grid & Development Phils., Inc., ETC Realty Corporation, and Trinity University of Asia.

He graduated from Trinity College of Quezon City with a degree in Bachelor of Arts in Political Science. He received his Bachelor of Laws degree from San Beda College in 1992.

B. The following incumbent directors have been re-nominated to and are eligible for election to the Board on the 2024 Annual Stockholders' Meeting of the Company:

ROBERTO C. FERNANDEZ	(see above-cited credentials)
JAIME C. FERNANDEZ	(see above-cited credentials)
MARIA ELENA C. FERNANDEZ	(see above-cited credentials)
SANTIAGO GABRIEL O. FERNANDEZ	(see above-cited credentials)
ROBERTO F. DE OCAMPO**	(see above-cited credentials)
JAIME F. PANGANIBAN**	(see above-cited credentials)
CESAR O. VIRTUSIO**	(see above-cited credentials)
JOHN E. HUANG	(see above-cited credentials)
PAUL P. SAGAYO, JR.	(see above-cited credentials)

**The expertise and length of experience of Messrs. De Ocampo, Panganiban, and Virtusio have been invaluable to the Company. Furthermore, their time, dedication, and independent and unparalleled skills in directing the affairs of the Company have contributed to the success of the Registrant. In consideration thereof, the Board and Management seek to retain them as independent directors for the year 2024-2025, subject to the approval of the stockholders and clearance and/or non-objection from the Insurance Commission.

The affirmative vote of stockholders representing majority of the Company's total outstanding capital stock for the election of Messrs. De Ocampo, Panganiban, and Virtusio shall be deemed approval of the stockholders for them to serve as independent directors in compliance with the SEC Memorandum Circular (MC) No. 4, Series of 2017 which limits the term of independent directors to nine (9) years reckoned from 2012.

CERTIFICATION


I, **MA. SIGRID R. PINLAC**, of legal age, Filipino, and with office address at 7/F Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City, do hereby certify that:

1. I am duly elected and qualified Corporate Secretary of **BENEFICIAL LIFE INSURANCE COMPANY, INC.** (the "Company"), a domestic corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with office address at the Beneficial Life Building, 166 Salcedo St., Legaspi Village, Makati City;
2. There are no directors, independent directors, or officers of the Company who are currently appointed in, or an employee of the government.


ATTY. MA. SIGRID R. PINLAC
Corporate Secretary

SUBSCRIBED AND SWORN to before me this MAY 28 2024 in the City of Makati, Philippines, affiant exhibiting to me her Philippine Passport No. P7167294B issued on 09 July 2021 in DFA Manila, as competent proof of her identity.

Notary Public


Doc No. _____
Page No. _____
Book No. _____
Series of 2024.

ATTY. JOEL FERRER FLORES
NOTARY PUBLIC for City of Makati
Until December 31, 2024
Appointment No. M115 (2023-2024)
PTR No. MKT 10073945/ 01-02-2024/Makati City
Roll No. 77376 / IBP No. 330740/01/02/2024/Pasig City
MCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
1107 Bataan, St., Guadalupe Nuevo, Makati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **ROBERTO F. DE OCAMPO**, Filipino, of legal age and a resident of [REDACTED] after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.** (the "Corporation"), and have been its Independent Director since October 30, 2008.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
RFO Center for Public Finance and Regional Economic Cooperation	Chairman of the Board of Advisors	June 10, 2006
Philippine Veterans Bank	Chairman and CEO	July 9, 2013
MoneyTree Publishing Inc.	Chairman	February 10, 2007
Stradcom Corporation	Chairman	March 10, 2004
Public Finance Institute of the Philippines	Chairman	August 3, 2007
Intervest Projects Inc. (IPI)	Chairman	September 30, 2013
New Rural Bank of Agoncillo (NAGON)	Chairman	June 30, 2016
British Alumni Association	Chairman	January 29, 2003
Libera International Advisory Board (London)	Chairman	July 5, 2013
Foundation for Economic Freedom	Chairman	April 18, 2012
BPI Investment Management Inc. (BIMI)	Chairman	October 8, 2014
Center for Philippines Futuristic Studies and Management	Chairman	March 1, 2014
La Costa Development	Vice-Chairman	July 9, 2007
Makati Business Club	Vice-Chairman	April 20, 2006
Centennial Group (Washington), D.C.	Founding Director	January 5, 1999
Emerging Markets Forum	Founding Director	August 1, 2005
Robinsons Land Corporation	Independent Director	May 8, 2003
Pacific Gaming Investments Pte. Ltd.	Independent Director	November 14, 2010
Bankard, Inc.	Independent Director	July 28, 2006
EEl Corporation	Independent Director	March 16, 2005
House of Investments	Independent Director	June 5, 2000
SPC Power Corporation	Independent Director	November 25, 2002
DFNN Inc.	Independent Director	June 14, 1999
Investment & Capital Corporation of the Philippines (ICCP)	Independent Director	July 27, 2011
South Forbes City College	Director	September 10, 2016
Business for Sustainable Development	Board Member	February 2, 2015
The Conference Board (New York)	Member, Global Advisory Board	May 7, 2004
Corporate Governance Institute of the Philippines	Member, Global Advisory Board	January 5, 2004
Philippine Cancer Society	Member, Global Advisory Board	April 6, 1998

Ramos Peace and Development Foundation	Member, Board of Trustees	February 3, 1999
SGV Foundation	Member, Board of Trustees	January 10, 1999
Trilateral Commission	Member, Asia Pacific Group Representing ASEAN	March 9, 2000
Philippine Quality & Production Movement Inc.	Member, Board of Advisers	August 15, 2012

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Beneficial Life Insurance Company, Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of Beneficial Life Insurance Company, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)


NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A

- To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding pending in court:

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of Beneficial Life Insurance Company, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this **MAY 28 2024** day of _____, at Makati City.


ROBERTO F. DE OCAMPO
 Affiant

SUBSCRIBED AND SWORN to before me this **MAY 28 2024** day of _____ at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers _____ issued at _____

Doc. No. 886:
 Page No. 17:
 Book No. 13:
 Series of 2024

ATTY. JOEL FEERRER FLORES
 NOTARY PUBLIC for City of Makati
 Until December 31, 2024
 Appointment No. M-115 (2023-2024)
 PTR No. MKT 1007394 / 01-02-2024/Makati City
 Roll No. 77376 / IBP No. 330740/01/02/2024/Pasig City
 MCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
 1107 Bataan, St., Guadalupe Nuevo, Makati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **JAIME F. PANGANIBAN**, Filipino, of legal age and a resident of [REDACTED] after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.** (the "Corporation"), and have been its Independent Director since May 19, 2014.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Lake Shore CCY, Inc.	Chairman & CEO	2009
JFP Assets Corporation	Chairman & CEO	1997
Quantum CCY Exchange Inc.	Chairman & CEO	2016
Titan Assets International LDA	Portugal Managing Partner	

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Beneficial Life Insurance Company, Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of Beneficial Life Insurance Company, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A	N/A	N/A



5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding pending in court:

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A	N/A	N/A

6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
7. I shall inform the Corporate Secretary of Beneficial Life Insurance Company, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this **MAY 28 2024** day of _____, at Makati City.


JAIME F. PANGANIBAN
Affiant

MAY 28 2024
SUBSCRIBED AND SWORN to before me this _____ day of _____ at Makati City,
affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers
 issued at .

Doc. No. 291 ;
Page No. 60 ;
Book No. 17 ;
Series of 2024

ATTY. JOEL FERRER FLORES
NOTARY PUBLIC for City of Makati
Until December 31, 2024
Appointment No. M-115 (2023-2024)
PTR No. MKT 10073040/ 01-02-2024/Makati City
RPL No. 77376 / IBP No. 000740/01/02/2024/Pasig City
MCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
1107 Bataan, St., Guadalupe Nuevo, Makati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **CESAR O. VIRTUSIO**, Filipino, of legal age and a resident of [REDACTED], after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.** (the "Corporation"), and have been its Independent Director since November 29, 2006.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Tonik Digital Bank	Independent Director	May 2023 - present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Beneficial Life Insurance Company, Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A		


5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A		




6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from the (head of the agency/department) to be an independent director in _____, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.

8. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this **MAY 28 2024** day of _____, at Makati City.


CESAR O. VIRTUSIO
Affiant

MAY 28 2024

SUBSCRIBED AND SWORN to before me this _____ day of _____ at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers  issued at  on .

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Page No. 37
Book No. B
Series of 2024

ATTY. JOEL FERRER FLORES
NOTARY PUBLIC for City of Makati
Until December 31, 2024
Appointment No. M-115 (2023-2024)
PTR No. MKT 10073940 / 01-02-2024/Makati City
Roll No. 77376 / IBP No. 030740/01/02/2024/Pasig City
MCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
1107 Bataan, St., Guadalupe Nuevo, Makati City

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **JOHN E. HUANG**, Filipino, of legal age and a resident of [REDACTED] after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **Beneficial Life Insurance Company, Inc.** (the "Corporation"), and have been its Independent Director since October 15 2020.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
Reliable Electric Co., Inc.	Director	2017 - present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **Beneficial Life Insurance Company, Inc.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N/A		


5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding / I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N/A		

6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from the (head of the agency/department) to be an independent director in _____, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this MAY 28 2024 day of _____, at Makati City.


JOHN E. HUANG
Affiant

MAY 28 2024

SUBSCRIBED AND SWORN to before me this _____ day of _____ at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport bearing numbers P8640188A issued at DFA-NCR Central on September 06, 2018.

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Page No. 39;
Book No. TA;
Series of 2024

ATTY. JOEL FERRER FLORES
NOTARY PUBLIC for City of Makati
Until December 31, 2024
Appointment No. M-15 (2023-2024)
PTR No. MKT 10073046 / 01-02-2024/Makati City
Roll No. 77376 / IBP No. 33074-0/01/02/2024/Pasig City
MCLE Compliance VIII No. 0001393 / 01/03/23 - 04/12/28
1107 Bataan, St., Guadalupe Nuevo, Makati City

BENEFICIAL LIFE INSURANCE COMPANY, INC.

EXECUTIVE OFFICERS’ PROFILE

The following are the incumbent Officers of the Company:

ROBERTO C. FERNANDEZ, Chairman (see credentials/profile in Annex A)

JAIME C. FERNANDEZ, President and CEO (see credentials/profile in Annex A)

MA. EDITHA S. PALTONGAN, age ■■■, *Filipino*, is the Treasurer, Comptroller, and Compliance Officer with a rank of Senior Vice President. She worked with Sycip, Gorres, Velayo & Co. (“SGV & Co.”) from 1987 to 1991 as Senior Auditor, after which, she joined the Registrant.

Ms. Paltongan graduated Magna Cum Laude with a Bachelor of Science in Business Administration (“BSBA”) degree from University of the East and passed the CPA board examination in 1987.

REX STEWART Y. CHEUNG, age ■■■, *Filipino*, is the Chief Investment Officer. His appointment was on August 24, 2021. Prior to his appointment as Chief Investment Officer, he was an Investment Counsellor-Director in Bank of Singapore since 2008. He was in charge of the Portfolio Investment Management of the Meralco Foundation Incorporated from November 2003 to December 2007. He served as Senior Financial Analyst in Clemente Capital Consultant Inc. from December 1999 and 2003.

Mr. Cheung successfully passed Series 3 exam (National Commodity Futures Examinations) administered by NASD in 2005. He passed his Chartered Financial Analyst (CFA) Level I examinations in June 2002. He also successfully passed the Philippine Fixed Income Certification for Treasury Operations administered by the SEC in October 2008, and is a licensed (SEC-PSE) stock broker.

He graduated from De La Salle University in 1998 with a degree of Bachelor of Arts Major in Economics and Bachelor of Science in Commerce Major in Management of Financial Institution.

JOYS. VIANZON, age ■■■, *Filipino*, is the Vice President / Chief Accountant. She re-joined the Registrant in August 2010 as Chief Accountant. She first joined the Registrant from 1995 to 2007. She was previously connected with IBM Business Services, Inc., Avida Corporation, HSBC, and SGV & Co. She is currently a Director of Beneficial Financial Advisors, Inc. She completed her BSC - Accounting degree at De La Salle University, and passed the CPA board examination in the same year.

ATTY. MA. SIGRID R. PINLAC, age ■■■, *Filipino*, is the Registrant’s Corporate Secretary and Head of Human Resources and Legal and Regulatory Affairs Department. Prior to joining the Registrant in February 2018, Atty. Pinlac worked as senior legal counsel of TPPH-FHCS, Inc. (Teleperformance), and Head of Corporate Services and Compliance Unit of Malayan Insurance Group of Companies. She was an associate lawyer in the Law Firm of Aquino Regino Arceo Palma Raagas & Associates.

Atty. Pinlac took and passed the 2003 bar examination and was admitted to the Philippine Bar in 2004.

DANILO L. MERCADO, age ■, *Filipino*, is the Vice President for Metro Manila Sales Operations. He began his employment career with the Registrant in April 2013. Prior to his employment with the Registrant, Mr. Mercado was connected to First National Surety and Philippine Prudential Life.

Mr. Mercado received his degree in B.S.C Accountancy from Colegio de San Juan de Letran in 1982.

JUANITO B. TAN, age ■, *Filipino*, is the Deputy Head for Company Operations. Prior to joining the Registrant in 2012, he held various key management positions in different insurance companies. He was AVP in Aetna Phil Ventures and CAP Life Insurance. He served as Director – Market Alliances in MetLife Philippines. He was likewise employed with United Coconut Planters Life, Sector Insurance Agency, and Insular Life.

Mr. Tan received his AB Economics degree from the University of the Philippines. He finished his post graduate degree on Management Processes & Practice in Asian Institute of Management.

TERESITA E. ULLEGUE, age ■, *Filipino*, is the Vice President and Head of Policy Administration and Services Department. She has been with the Registrant since 1989 and held various positions, initially from the rank of Supervisor in the Actuarial Department, then Manager of the same department, to AVP and then VP and Head of Policy Administration and Services Department.

Ms. Ullegue is an alumna of Lyceum of the Philippines with a degree in BS Marketing.

DEVORAH Q. DELA CRUZ, age ■, *Filipino*, is the Assistant Vice President for Credit and Collections. Ms. Dela Cruz joined the Registrant in June 1993. She is also currently the Accountant of Beneficial Financial Advisors, Inc.

Ms. Dela Cruz graduated with a BSBA – Accounting degree at the Pamantasan ng Lungsod ng Maynila and she passed the CPA board examination in 1985.

MARITESS M. LLAPITAN, age ■, *Filipino*, is the Assistant Vice President for Underwriting. Prior to joining the Registrant in July 2016, Ms. Llapitan was the Compliance Officer and Head of New Business and Underwriting and Licensing Department of the Philippine Prudential Life Co., Inc. She also worked as the Senior Manager of the New Business and Underwriting Department of Sunlife–Grepalife Life Insurance Co./Great Pacific Life Assurance Co., Operations Director at Manulife Financial Business Processing Services, Group Life Manager at The Manufacture Life Insurance Company Philippine Branch, Underwriting Manager of Philam Equitable Life Assurance Co., Manager of the Underwriting, New Business and Policy Department of John Hancock Life Assurance Co., and Senior Underwriter at First Guarantee Life Assurance Company, Inc.

Ms. Llapitan received her Bachelor of Science degree, major in Medical Technology, from San Juan De Dios College, Pasay City, graduating as a Bronze Medalist and with academic citation for Clinical Excellence.

ELIZABETH T. FLORES, age ■, *Filipino*, is the Assistant Vice President for Health Care Services. She held the position of Senior Vice President for Administration in Star Healthcare Systems, Inc. prior to joining the Registrant in October 2016. She likewise worked with First Guarantee Life Assurance Co., Inc. and Corregidor Life Insurance.

Ms. Flores graduated from the Polytechnic University of the Philippines with a BSC- Economics degree. She has a master's degree in Business Administration from the same university.

GLENN P. ABUZO, age ■■■, *Filipino*, is the Assistant Vice President for Management Information System (MIS) of the Registrant. Before joining BenLife in 2016, he worked for several companies as an IT professional, the last of which was with IBM Solutions Delivery Inc. as an IT Specialist where he handled IBM Internal, Deutsche Bank and Shell Petroleum Inc. accounts among others.

Mr. Abuzo graduated from the Central Colleges of the Philippines in 1991 with a Bachelor of Science degree major in Computer Science.

JOHN JORGE S. ORBE, age ■■■, *Filipino*, is the Assistant Vice President for Facilities and Procurement Department of the Registrant. He is a licensed Mechanical Engineer having passed the Professional Regulation Commission Licensure examination in 1994. His 26 year career as a Mechanical Engineer includes prior experience from EEI Corporation, LanDev Corporation and Quadrivier Energy Corporation (Energy Company of Ayala Corporation).

Mr. Orbe received his Bachelor of Science degree in Mechanical Engineering from the Central Philippine University in Iloilo City.

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of **Beneficial Life Insurance Company Inc.** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein for the years ended **December 31, 2023 and 2022**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Reyes Tacandong & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.


ROBERTO C. FERNANDEZ
Chairman of the Board


JAIME C. FERNANDEZ
President & Chief Executive Officer


MA. EDITHA S. PALTONGAN
Treasurer & SVP, Comptroller

Signed this 12th day of April 2024


29 APR 2024

SUBSCRIBED AND SWORN to before me this _____, affiants exhibiting to me their Passport, as follows:

<u>Name</u>	<u>Passport</u>	<u>Issued at</u>	<u>Issued & Expiry Date</u>
Roberto C. Fernandez	P5590221A	NCR South	01/11/18 & 01/10/28
Jaime C. Fernandez	P4426338B	Manila	01/17/20 & 01/16/30
Ma. Editha S. Paltongan	P2544046B	NCR South	07/15/19 & 07/14/29

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Book no. 322
Series of 2024




ATTY. RAYMOND A. RAMOS
COMMISSION NO. M-77
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2024
2364 ANGONO STREET
BARANGAY POBLACION 1210, MAKATI CITY
SC Roll No. 62179/04 26-2013
IBP NO. 374750/12-26-2023/Pasig City

Beneficial Life Insurance Company, Inc.

166 Salcedo St. Legaspi Village, Makati City 1229 P.O. Box 1908
T (+632) 8818-8671 • F (+632) 8554-7529 to 30, (+632) 8554-7527
MKT 10074525/01-02 2024/Makati City
Compliance No VII-OJ20180/04-14-2025





INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
Beneficial Life Insurance Company, Inc. and Subsidiary
Beneficial Life Building
166 Salcedo Street
Legaspi Village, Makati City, Philippines

Opinion

We have audited the consolidated financial statements of Beneficial Life Insurance Company, Inc. and Subsidiary (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2023, 2022 and 2021, and notes to consolidated financial statements, including a summary of material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2023 and 2022, and its consolidated financial performance and its cash flows for the years ended December 31, 2023, 2022 and 2021 in accordance with Philippine Financial Reporting Standards (PFRS).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement) and SEC Form 17-A for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement) and SEC Form 17-A for the year ended December 31, 2023 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.



In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, these could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

REYES TACANDONG & Co.

DARRYLL REESE Q. SALANGAD

Partner

CPA Certificate No. 107615

Tax Identification No. 227-770-760-000

BOA Accreditation No. 4782; Valid until April 13, 2024

IC Accreditation No. 107615-IC

Issued August 12, 2020

Valid for Financial Periods 2019 to 2023

BIR Accreditation No. 08-005144-016-2022

Valid until May 15, 2025

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Makati City, Metro Manila

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31	
	Note	2023	2022
ASSETS			
Cash and cash equivalents	4	₱1,053,670,654	₱1,179,443,671
Short-term investments	4	64,458,355	52,182,102
Insurance receivables	5	11,842,614	8,216,046
Investment securities	6	6,853,204,834	6,256,135,242
Loans receivables	7	1,244,941,282	1,204,548,519
Accrued investment income	6	82,497,398	74,820,615
Property and equipment:	8		
At revalued amount		945,877,532	950,751,000
At cost		20,481,461	25,169,424
Other assets		130,341,448	111,474,063
		₱10,407,315,578	₱9,862,740,682
LIABILITIES AND EQUITY			
Liabilities			
Insurance contract liabilities	9	₱5,122,715,389	₱4,690,387,870
Premium deposit fund	10	295,605,836	306,636,783
Insurance payables	11	75,156	21,231,689
Loans payable	12	–	5,309,184
Accounts payable and accrued expenses	13	135,454,133	128,287,367
Net retirement liability	21	130,207,064	119,896,472
Net deferred tax liabilities	22	226,678,119	250,271,650
Income tax payable		6,342,816	1,933,492
Other liabilities	14	282,041,389	257,629,661
Total Liabilities		6,199,119,902	5,781,584,168
Equity			
Capital stock		626,756,494	626,756,494
Additional paid-in capital		489,265,675	489,265,675
Retained earnings:	15		
Appropriated		231,755,842	172,643,555
Unappropriated		1,861,256,655	1,842,782,213
Other comprehensive income		999,161,010	949,708,577
Total Equity		4,208,195,676	4,081,156,514
		₱10,407,315,578	₱9,862,740,682

See accompanying Notes to Consolidated Financial Statements.

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended December 31		
	Note	2023	2022	2021
REVENUES				
Gross premiums on insurance contracts	17	₱2,155,158,646	₱2,215,484,291	₱1,761,212,819
Reinsurers' share of gross premiums on insurance contracts	17	(35,913,940)	(53,873,361)	(39,897,729)
Net insurance premiums		2,119,244,706	2,161,610,930	1,721,315,090
Interest income	4	444,456,292	327,825,432	295,364,458
Dividend income	6	47,820,624	47,440,720	33,280,478
Rental income	23	4,237,718	4,189,049	2,362,288
Gain on sale of investment securities	6	–	1,144,613	13,361,893
Net fair value gain on financial assets at fair value through profit or loss (FVPL)		–	–	5,075,212
Other income		35,482,344	27,944,300	28,837,311
		2,651,241,684	2,570,155,044	2,099,596,730
BENEFITS, CLAIMS AND EXPENSES				
Net benefits and claims incurred on insurance contracts	18	1,403,391,364	1,353,211,604	1,191,656,328
Net change in legal policy reserves	18	141,870,234	147,608,393	15,824,425
Net insurance benefits and claims		1,545,261,598	1,500,819,997	1,207,480,753
General and administrative expenses	19	609,132,148	602,877,138	507,231,953
Commission and other direct expenses	20	228,961,768	214,937,899	181,433,269
Insurance taxes		42,174,633	42,606,912	34,062,470
Finance costs and charges	20	27,086,136	32,567,946	22,761,628
Net fair value loss on financial assets at FVPL	6	13,696,100	216,970,571	–
Loss on sale of investment securities	6	10,651,959	–	–
		2,476,964,342	2,610,780,463	1,952,970,073
INCOME (LOSS) BEFORE FOREIGN EXCHANGE CHANGES AND IMPAIRMENT LOSSES				
		174,277,342	(40,625,419)	146,626,657
NET FOREIGN EXCHANGE GAIN (LOSS)				
		(15,806,957)	236,533,392	156,790,646
PROVISION FOR IMPAIRMENT LOSSES				
Investment securities	6	6,753,143	1,799,386	1,002,230
Loans receivables	7	6,476,787	–	9,991,075
Other assets		–	–	3,878,206
		13,229,930	1,799,386	14,871,511
INCOME BEFORE INCOME TAX				
		145,240,455	194,108,587	288,545,792
INCOME TAX EXPENSE (BENEFIT)				
	22			
Current		14,481,694	6,403,880	1,260,918
Final		39,428,538	28,172,640	23,201,226
Deferred		(21,257,488)	78,698,205	23,498,372
		32,652,744	113,274,725	47,960,516
NET INCOME				
		₱112,587,711	₱80,833,862	₱240,585,276

(Forward)

	Note	Years Ended December 31		
		2023	2022	2021
NET INCOME		₱112,587,711	₱80,833,862	₱240,585,276
OTHER COMPREHENSIVE INCOME (LOSS)				
<i>Items that will be reclassified to profit or loss in subsequent periods:</i>				
Change in revaluation reserves on investment securities [debt instruments classified as financial assets at fair value through other comprehensive income (FVOCI)]	6	65,459,076	(216,158,462)	(44,925,470)
Cumulative translation adjustment		–	–	(9,180,652)
		65,459,076	(216,158,462)	(54,106,122)
<i>Items that will not be reclassified to profit or loss in subsequent periods:</i>				
Remeasurement gain (loss) on legal policy reserves	9	(11,783,475)	537,145,750	324,661,380
Change in revaluation reserves on investment securities (equity securities classified as financial assets at FVOCI)	6	2,784,958	18,625,319	(2,266,495)
Remeasurement gain (loss) on retirement liability - net of deferred tax	21	(4,187,675)	25,326,646	(10,355,674)
Revaluation increase on property and equipment - net of deferred tax	8	–	230,199,371	–
		(13,186,192)	811,297,086	312,039,211
		52,272,884	595,138,624	257,933,089
TOTAL COMPREHENSIVE INCOME		₱164,860,595	₱675,972,486	₱498,518,365

See accompanying Notes to Consolidated Financial Statements.

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Note	Years Ended December 31		
		2023	2022	2021
CAPITAL STOCK - ₱1 par value				
Authorized - 1,000,000,000 shares				
Issued and outstanding - 626,756,494 shares				
		₱626,756,494	₱626,756,494	₱626,756,494
ADDITIONAL PAID-IN CAPITAL		489,265,675	489,265,675	489,265,675
RETAINED EARNINGS				
Appropriation for negative legal policy reserves				
	15			
Balance at beginning of year		172,643,555	90,010,323	42,873,792
Appropriation		59,112,287	82,633,232	47,136,531
Balance at end of year		231,755,842	172,643,555	90,010,323
Unappropriated				
Balance at beginning of year		1,842,782,213	1,865,227,773	1,632,652,204
Net income		112,587,711	80,833,862	240,585,276
Appropriation for negative legal policy reserves	15	(59,112,287)	(82,633,232)	(47,136,531)
Transfer from revaluation reserves on investment securities	6	(38,761,584)	(24,208,256)	35,347,300
Transfer of revaluation surplus on property equipment	8	3,760,602	3,562,066	3,779,524
Balance at end of year		1,861,256,655	1,842,782,213	1,865,227,773
		2,093,012,497	2,015,425,768	1,955,238,096
OTHER COMPREHENSIVE INCOME (LOSS)				
Revaluation reserves on investment securities				
Balance at beginning of year		(292,456,417)	(94,923,274)	(47,731,309)
Change in revaluation reserves	6	68,244,034	(197,533,143)	(47,191,965)
Balance at end of year		(224,212,383)	(292,456,417)	(94,923,274)
Revaluation surplus on property and equipment - net of deferred tax				
	8			
Balance at beginning of year		579,013,084	351,485,262	330,698,577
Transfer of revaluation surplus		(2,820,451)	(2,671,549)	(2,834,643)
Appraisal increase		-	230,199,371	-
Effect of change in income tax rate		-	-	23,621,328
Balance at end of year		576,192,633	579,013,084	351,485,262

(Forward)

		Years Ended December 31		
		2023	2022	2021
	Note			
Cumulative remeasurement gain (loss) on legal policy reserves				
	9			
Balance at beginning of year		₱660,144,459	₱122,998,709	(₱201,662,671)
Remeasurement gain (loss) on legal policy reserves		(11,783,475)	537,145,750	324,661,380
Balance at end of year		648,360,984	660,144,459	122,998,709
Cumulative remeasurement gain (loss) on retirement liability - net of deferred tax				
	21			
Balance at beginning of year		3,007,451	(22,319,195)	(11,963,521)
Remeasurement gain (loss) on retirement liability		(4,187,675)	25,326,646	(10,355,674)
Balance at end of year		(1,180,224)	3,007,451	(22,319,195)
Cumulative translation adjustment				
Balance at beginning of year		-	-	9,180,652
Translation adjustment		-	-	(9,180,652)
Balance at end of year		-	-	-
		999,161,010	949,708,577	357,241,502
		₱4,208,195,676	₱4,081,156,514	₱3,428,501,767

See accompanying Notes to Consolidated Financial Statements.

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS

		Years Ended December 31		
	Note	2023	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax		₱145,240,455	₱194,108,587	₱288,545,792
Adjustments for:				
Interest income	4	(444,456,292)	(327,825,432)	(295,364,458)
Dividend income	6	(47,820,624)	(47,440,720)	(33,280,478)
Depreciation	8	23,315,344	19,996,289	19,843,115
Retirement benefits cost	21	20,087,449	19,247,188	15,545,062
Finance costs	20	19,330,621	24,414,967	13,847,184
Net fair value loss (gain) on financial assets at FVPL	6	13,696,100	216,970,571	(5,075,212)
Unrealized foreign exchange loss (gain)		12,629,136	(212,870,902)	(53,084,477)
Loss (gain) on sale of investment securities	6	10,651,959	(1,144,613)	(13,361,893)
Provision for impairment losses on:				
Investment securities	6	6,753,143	1,799,386	1,002,230
Loans receivables	7	6,476,787	–	9,991,075
Other assets	3	–	–	3,878,206
Gain on sale of property and equipment	8	–	(1,078,542)	–
Operating loss before working capital changes		(234,095,922)	(113,823,221)	(47,513,854)
Decrease (increase) in:				
Loans receivables		(46,869,550)	58,991,604	117,432,047
Short-term investments		(12,276,253)	(40,301,883)	50,916,762
Insurance receivables		(3,626,568)	27,864,561	(2,542,216)
Increase (decrease) in:				
Insurance contract liabilities		420,544,044	215,445,979	282,117,108
Premium deposit fund		(30,316,014)	(28,746,085)	(24,900,730)
Insurance payables		(21,156,533)	(64,544,891)	(8,501,576)
Accounts payable and accrued expenses		7,166,766	(32,999,325)	82,640
Other liabilities		25,137,442	23,474,576	18,008,316
Net cash generated from operations		104,507,412	45,361,315	385,098,497
Income tax paid		(49,500,908)	(33,203,353)	(27,560,387)
Contributions to plan assets	21	(10,000,000)	(15,000,000)	(12,000,000)
Benefits paid out of Group's fund	21	(5,360,424)	(2,727,815)	(3,063,855)
Interest paid		(45,554)	(147,090)	(329,982)
Net cash provided by (used in) operating activities		39,600,526	(5,716,943)	342,144,273

(Forward)

		Years Ended December 31		
	Note	2023	2022	2021
CASH FLOWS FROM INVESTING				
ACTIVITIES				
Acquisitions of:				
Investment securities	6	(₱3,330,428,170)	(₱2,590,608,566)	(₱2,203,229,311)
Property and equipment	8	(13,753,913)	(17,148,416)	(19,745,567)
Other assets		(18,867,385)	(15,837,372)	(10,368,088)
Proceeds from sale/maturities of				
investment securities	6	2,718,292,398	2,083,015,741	1,910,598,424
Interest received		437,597,801	366,918,153	302,531,154
Dividends received		47,820,624	47,440,720	34,156,078
Proceeds on sale of property and equipment	8	-	1,100,000	-
Net cash provided by (used in) investing activities		(159,338,645)	(125,119,740)	13,942,690
CASH FLOWS FROM FINANCING				
ACTIVITIES				
Loan payments	12	(5,309,184)	-	(52,017,701)
Cash dividends paid	12	(725,714)	(79,886)	(53,559)
Loan availments	12	-	497,550	33,543,126
Net cash provided by (used in) financing activities		(6,034,898)	417,664	(18,528,134)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS				
		(125,773,017)	(130,419,019)	337,558,829
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR				
		1,179,443,671	1,309,862,690	972,303,861
CASH AND CASH EQUIVALENTS AT END OF YEAR				
	4	₱1,053,670,654	₱1,179,443,671	₱1,309,862,690

See accompanying Notes to Consolidated Financial Statements.

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

AS AT DECEMBER 31, 2023 AND 2022

AND FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021

1. Corporate Information

Beneficial Life Insurance Company, Inc. (the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on March 16, 1960 to engage and carry on the business of life insurance. The Parent Company extended its corporate life for another 50 years commencing on March 16, 2010. However, as prescribed by the Revised Corporation Code of the Philippines which became effective on February 23, 2019, the Group shall have perpetual existence. Also, the Parent Company is licensed to engage in the reinsurance business. The Parent Company's Certificate of Authority issued by the Insurance Commission (IC) is valid until December 31, 2024.

The Parent Company is 81%-owned by FMF Development Corporation (FMF or Ultimate Parent Company), a company incorporated in the Philippines engaged primarily to own, invest or manage properties such as buildings or other structures and shares of stock and other types of securities.

The registered office address of the Parent Company is Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City, Philippines.

Composition of the Group

The consolidated financial statements include the accounts of the Parent Company and its wholly-owned subsidiary (collectively referred to as the Group), as follows:

<u>Name of Subsidiary</u>	<u>Country of Incorporation</u>	<u>Nature of Business</u>
Beneficial Financial Advisors, Inc. (BFAI)	Philippines	Consultancy and leasing

On October 21, 2021, the Board of Directors (BOD) and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shorten the Group's term of existence until June 30, 2023. Accordingly, BFAI changed its basis of accounting in the preparation of its 2021 financial statements from the going concern basis to liquidation basis. On April 22, 2022, the SEC approved BFAI's Amended Articles of Incorporation to shorten its corporate term until June 30, 2023.

Approval and Authorization for Issuance of the Consolidated Financial Statements

The consolidated financial statements as at December 31, 2023 and 2022 and for the years ended December 31, 2023, 2022 and 2021 were approved and authorized for issuance by the BOD on April 12, 2024.

2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of the consolidated financial statements are consistently applied to all the years presented, unless otherwise stated.

Basis of Preparation and Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial and Sustainability Reporting Standards Council. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee, and adopted by the SEC, including SEC pronouncements.

In accordance with PAS 1, *Presentation of Financial Statement*, an entity shall prepare consolidated financial statements on a going concern basis unless management either intends to liquidate the entity or cease operations.

As discussed in Note 1 to consolidated financial statements, the BOD and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shorten the Group's term of existence until June 30, 2023. Accordingly, BFAI changed its basis of accounting in the preparation of its 2021 financial statements from the going concern basis to liquidation basis. Under the liquidation basis of accounting, assets are stated at estimated net realizable values and liabilities are stated at estimated settlement amounts. The estimated values may be different from the proceeds that may be ultimately received or payment that may be made.

There is no difference in the amounts presented in the consolidated financial statements as a result of the change in the basis of preparation of BFAI's financial statements from going concern basis to liquidation basis of accounting. BFAI's assets and liabilities mainly pertains to cash in banks, accounts and other payables, and advance rentals and deposits. These are all measured at amortized costs which approximate its net realizable values or net settlement amounts. Additional disclosures have been included as applicable.

Measurement Bases

The consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values represent absolute amounts unless otherwise stated.

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) and financial assets at fair value through other comprehensive income (FVOCI) which are carried at fair values, certain components of property and equipment which are carried at revalued amounts, and retirement liability which is carried at the present value of the defined benefit obligation less fair value of plan assets. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and consideration received for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – Quoted (unadjusted) market prices in active market for identical assets or liabilities.

Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Further information about the assumptions made in measuring fair value is included in the following notes:

- Note 3 - Significant Judgments, Accounting Estimates and Assumptions
- Note 6 - Investment Securities
- Note 8 - Property and Equipment
- Note 25 - Risk Management Objectives and Policies

Adoption of Amendments to PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to PFRS:

- Amendments to PAS 1, *Presentation of Financial Statements*, and PFRS Practice Statement 2, *Making Materiality Judgments - Disclosure Initiative - Accounting Policies* – The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information.
- Amendments to PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Accounting Estimates* – The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". An entity develops an accounting estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods.

- Amendments to PAS 12, *Income Taxes - Deferred Tax Related Assets and Liabilities from a Single Transaction* – The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences.
- Amendments to PAS 1, *Classification of Liabilities as Current or Noncurrent* – The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments.

The adoption of the amendments to PFRS did not materially affect the financial statements of the Group. Additional disclosures were included in the financial statements, as applicable.

Amendments to PFRS in Issue But Not Yet Effective or Adopted

Relevant amendments to PFRS, which are not yet effective as at December 31, 2023, are summarized below.

Effective for annual periods beginning on or after January 1, 2024:

- Amendments to PAS 1, *Noncurrent Liabilities with Covenants* – The amendments clarified that covenants to be complied with after the reporting date do not affect the classification of debt as current or noncurrent at the reporting date. Instead, the amendments require the entity to disclose information about these covenants in the notes to the financial statements. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Group shall also apply Amendments to PAS 1 - *Classification of Liabilities as Current or Noncurrent* for that period.

Effective for annual periods beginning on or after January 1, 2025:

- Amendments to PAS 21, *The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability* – The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.
- PFRS 17, *Insurance Contracts* – This standard will replace PFRS 4, *Insurance Contracts*. It requires insurance liabilities to be measured at current fulfillment value and provides a more uniform measurement and presentation approach to achieve consistent, principle-based accounting for all insurance contracts. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. An amendment to the standard was issued to (i) reduce costs of transition by simplifying some requirements of the standard, (ii) make financial performance easier to explain, and

(iii) ease transition by deferring the effectivity of the standard from 2021 to 2023 and by providing additional relief to reduce the effort required when applying PFRS 17 for the first time.

In response to the challenges brought by the COVID-19 pandemic, the Insurance Commission issued Circular Letter 2020-062, *Amendment of Section 1 of Circular Letter No. 2018-69, Deferral of IFRS 17 Implementation*, which provides a two-year deferral on the implementation of the standard from the 2023 effectivity date. Therefore, all life and nonlife insurance companies in the Philippines shall adopt PFRS 17 for annual periods beginning on or after January 1, 2025.

- Amendment to PFRS 17, *Insurance Contracts - Initial Application of PFRS 17 and PFRS 9 - Comparative information* – The amendment adds a transition option for a “classification overlay” to address temporary accounting mismatches between financial assets and insurance contract liabilities relating to comparative information presented on the initial application of PFRS 17. If an entity elects to apply the classification overlay, it can only do so for comparative periods to which it applies PFRS 17. No amendments have been made to the transition requirements of PFRS 9.

Under prevailing circumstances, the adoption of the foregoing new and amended PFRS is not expected to have any material effect on the consolidated financial statements of the Group except for PFRS 17. The management is currently in the process of performing detailed review and analysis to determine the financial impact of the new insurance contract standard. Additional disclosures will be included in the consolidated financial statements, as applicable.

Basis of Consolidation

Subsidiary. Subsidiary is an entity controlled by the Parent Company. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

Subsidiary is consolidated from the date of acquisition or incorporation, being the date on which the Parent Company obtains control, and continue to be consolidated until the date such control ceases.

The financial statements of the subsidiary is prepared using the same reporting period of the Parent Company. Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. Upon the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. If the Group retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as financial assets at FVPL or FVOCI, depending on the level of influence retained.

Current and Noncurrent Classification

The Group presents assets and liabilities in the consolidated statements of financial position based on liquidity. The current portion is presented in Note 26.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when it is:

- Expected to be settled in its normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

Financial Assets and Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument.

Initial Recognition and Measurement. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at FVPL, includes transaction cost.

“Day 1” Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a “Day 1” difference) in profit or loss.

In cases where there is no observable data on inception, the Group deems the transaction price as the best estimate of fair value and recognizes “Day 1” difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the “Day 1” difference.

Financial Assets

In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

Classification and Measurement

The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI, and (c) financial assets at FVPL. The classification of a financial instrument largely depends on the Group's business model and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process.

The Group's cash and cash equivalents, short-term investments, insurance receivables, government securities assigned as investment deposit with the IC and private debt securities which are held primarily to collect contractual cash flows until maturity included under "Investment securities" account in consolidated statements of financial position, loans receivables and accrued investment income are classified under this category.

Debt Securities at FVOCI. Debt securities shall be measured at FVOCI if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, interest income (calculated using the effective interest rate method), foreign currency gains or losses and impairment losses of debt securities measured at FVOCI are recognized directly in profit or loss. Changes in the fair value of these securities are recognized in other comprehensive income and accumulated in equity. When the financial asset is derecognized, the cumulative gains or losses previously recognized in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment.

The Group's investments in private and government debt securities which are denominated in foreign currencies are classified under this category.

Equity Securities at FVOCI. On initial recognition, equity securities that are not held for trading may be irrevocably designated as a financial asset to be measured at FVOCI.

Dividends from equity securities held at FVOCI are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment.

Changes in the fair value of these securities including those arising from foreign currency changes are recognized in other comprehensive income and presented in the equity section of the consolidated statements of financial position. The cumulative gains or losses will not be reclassified to profit or loss on disposal of the equity securities, instead, these will be transferred to retained earnings.

The Group's investments in quoted equity securities which are irrevocably designated as financial assets at FVOCI at initial recognition are included under this category.

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCI are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if these are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless these are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVPL, irrespective of the business model. Notwithstanding the criteria for debt securities to be classified at amortized cost or at FVOCI, debt securities may be designated at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVPL are measured at fair value at each reporting date, with any fair value gains or losses recognized in profit or loss to the extent these are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset.

The Group's investments in private debt securities held for trading and quoted equity securities are classified under this category.

Impairment

The Group recognizes an allowance for expected credit losses (ECL) for all debt securities not measured at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Group's financial assets at amortized cost and debt securities at FVOCI are subject to ECL using general approach. Under this approach, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

Reclassification

The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new gross carrying amount.

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in other comprehensive income, and any difference between the new amortized cost and maturity amount, are amortized to profit or loss over the remaining life of the investment using the effective interest method. If the financial asset is subsequently impaired, any gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

In the case of a financial asset that does not have a fixed maturity, the gain or loss shall be recognized in profit or loss when the financial asset is sold or disposed. If the financial asset is subsequently impaired, any previous gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new gross carrying amount. Meanwhile, for a financial asset reclassified out of the financial assets at FVOCI category to financial assets at FVPL, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.

Derecognition

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; or
- the Group has transferred its right to receive cash flows from the financial asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group’s continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities

Classification and Measurement

The Group classifies its financial liabilities at initial recognition under the following categories: (a) financial liabilities at amortized cost, and (b) financial liabilities at FVPL.

As at December 31, 2023 and 2022, the Group does not have financial liabilities measured at FVPL.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity securities.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

The Group's insurance contract liabilities, premium deposit fund, insurance payables, loans payable, accounts payable and accrued expenses (excluding statutory payables) and other liabilities are classified under this category.

Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Group could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in profit or loss.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

Insurance Contracts

Product Classification

Insurance contracts are defined as those contracts under which the Group (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Group defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variables.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during a certain period, unless all rights and obligations are extinguished or expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Insurance contracts are classified with and without Discretionary Participation Features (DPF). DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the issuer; and
- that are contractually based on the following:
 - performance of a specified pool of contracts or a specified type of contract;
 - realized and/or unrealized investment returns on a specified pool of assets held by the issuer; or
 - the profit or loss of the Group, fund or other entity that issues the contract.

Conventional Long-term Insurance Contracts

These contracts ensure events associated with human life (for example, death or survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Benefits are recognized as expense when they are incurred or when the policies reach maturity.

A liability for contractual benefits that is expected to be incurred in the future is recognized for policies that are in-force as at the reporting date. The liability is determined as the expected future discounted value of the benefit payments that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefit expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, reserve method, and interest rate approved by the IC.

Reinsurance Contracts

The Parent Company cedes insurance risk in the normal course of business to reinsurers. Balances due from reinsurance companies for its share in benefits and claims of policyholders are recognized as "Due from reinsurers" under "Insurance Receivables" account in the consolidated statements of financial position. Amounts due to reinsurers representing their share in premiums are presented under "Insurance payables" account in the consolidated statements of financial position.

An impairment review is performed at each reporting date or more frequently when there are indications of impairment during the reporting year. Impairment occurs when there is objective evidence that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is charged to profit or loss.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for life insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Estimating amounts payable is consistent with the provisions of the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

Property and Equipment

Property and equipment, other than land, buildings and office condominium, are stated at cost less accumulated depreciation and any impairment in value.

The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost can be measured reliably. All other repairs and maintenance are charged against profit or loss during the financial period in which these were incurred.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in profit or loss.

The Group's land, buildings and office condominium are stated at revalued amounts based on the valuation of an independent appraiser. Any increase in the value of property and equipment at revalued amounts is recognized under "Revaluation surplus on property and equipment" account in the equity section of the consolidated statements of financial position. Any decrease is first offset against an increase on earlier valuation in respect of the same class of property and is thereafter recognized as an expense. Annually, an amount from the revaluation surplus is transferred to retained earnings for the depreciation related to the revaluation surplus.

Upon the disposal of a revalued property, the relevant portion of the revaluation surplus realized in respect of previous valuation is released directly from the revaluation surplus to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the property and equipment as follows:

	Number of years
Building and office condominium	10 - 40
Transportation equipment	3 - 5
Office furniture and equipment	2 - 5

The assets' residual values, useful lives and depreciation method are reviewed periodically to ensure that the residual values, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation is made in respect of those assets.

Impairment of Nonfinancial Assets

The nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount exceeds its estimated recoverable amounts, the asset is written down to its recoverable amount. The estimated recoverable amount of the asset is the higher of an asset's fair value less costs to sell or value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation charge is adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

Insurance Contract Liabilities

Legal Policy Reserves

Legal policy reserves are liabilities for contractual benefits that are expected to be incurred in the future related to policies that are in-force as at the reporting date based on the valuation of an independent appraiser. The liability is calculated as the sum of the present value of future benefits and expenses, less the present value of future net premiums arising from the policy discounted at the appropriate risk-free discount rate. The liability is determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The Group has different assumptions for different products. However, liabilities for contractual benefits are computed to comply with statutory requirements, which require discount rates to be based on the schedule of spot rates published by IC and mortality and morbidity rates to be in accordance with the standard table of mortality. Reserves are computed per thousand of sum insured and depend on the issue age and policy duration.

Adjustments to the liabilities arising from changes in in-force policies are recorded in "Net change in legal policy reserves" account in profit or loss. Changes in liabilities arising from changes in discount rates are recorded in "Remeasurement gain (loss) on legal policy reserves" account in other comprehensive income.

Policy and Contract Claims

Policy and contract claims are liabilities for unpaid claims and benefits of policyholders as a result of death of the insured, surrenders and maturities. This also includes cost of claims incurred but not yet reported as at reporting date based on the Group's experience and historical data.

Premium Deposit Fund

Premium deposit fund pertains to the premium deposits of the policyholders which earn interest at such rates as the Group declares but not less than the lowest interest rate prevailing on savings accounts of banks. The amount of premium deposits of the policyholders shall not exceed the future contractual premiums of the insurance contracts. If at any premium date, premiums remain unpaid, and provided that the fund balance is sufficient to pay such premiums in full, the premium due shall be paid from this fund.

Equity

Capital Stock. Capital stock is measured at par value for all shares issued.

Additional Paid-in Capital (APIC). When the Parent Company issues shares in excess of par, the excess is recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are treated as deduction from APIC.

Retained Earnings. Retained earnings represent the cumulative balance of net income, net of any dividend declaration and prior period adjustments. Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders while appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

Other Comprehensive Income. Other comprehensive income comprises items of income and expense (including items previously presented under equity) that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income includes revaluation reserves on investment securities, remeasurement gain or loss on legal policy reserves, remeasurement gain or loss on net retirement liability and revaluation surplus on property and equipment.

Other comprehensive income items that will be reclassified subsequently to profit or loss are presented separately from those items that will not be reclassified subsequently.

Revenue Recognition

Premium Income. Gross recurring premiums from life insurance contracts are recognized as revenue when payable by the policyholder. For single premium business, revenue is recognized on the date from which the policy becomes effective. For regular premium contracts, revenues are recognized at the date when payments are due.

Estimates of premiums due as at the reporting date but not yet received are assessed based on the estimates from underwriting or past experience and are included in premiums earned.

Interest Income. For interest-bearing financial instruments classified as financial assets at FVPL, financial assets at FVOCI and financial assets at amortized cost, interest income is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

Dividend Income. Dividend income is recognized when the Group's right to receive the payment is established.

Rental Income. Rent income is recognized on a straight-line basis over the lease term.

Other Income. Other income includes policy issue fees, reversal of denied claims and other income that are recognized in profit or loss when earned.

Benefits, Claims and Expenses Recognition

Benefits and Claims. Benefits and claims consist of benefits and claims incurred during the period and changes in the valuation of legal policy reserves (including incurred but not reported losses). Death claims and surrenders are recorded on the basis of notifications received. Maturities are recorded when due.

General and Administrative Expenses. General and administrative expenses constitute costs of administering the business. These are recognized as expense when incurred.

Commission and Other Direct Expenses. Commissions and other direct expenses are recognized when the insurance contracts are entered and the premiums are recognized.

Insurance Taxes. Insurance taxes pertain to premium taxes and documentary stamp taxes on life insurance policies which are expensed as incurred.

Finance Costs and Charges. Finance costs and charges consist mainly of bank charges and interest expenses incurred by the Group. Interest expense is recognized in profit or loss as it accrues and is calculated using the effective interest method. Accrued interest is credited to the liability account every policy anniversary date.

Employee Benefits

Short-term Benefits. The Group provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution and other short-term benefits. Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. The Group has a funded, noncontributory defined benefit plan covering all qualified employees. The retirement benefits cost is determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements and net interest expense or income in profit or loss.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment and the date that the Group recognizes restructuring-related costs.

Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group nor can they be paid directly to the Group. Fair value of plan assets is based on market price information.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

The net retirement asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

Income Taxes

Final Tax. Final taxes are recognized for taxes paid on certain income payments. These are not creditable to income tax due on income subject to regular corporate income tax (RCIT). The applicable tax rates differ depending on the particular income subject to final tax.

Current Tax. Current tax is the expected tax payable on the taxable income for the year, using tax rate and tax laws enacted or substantively enacted at the reporting date.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of the net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over the RCIT, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward benefits of excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is recognized in profit or loss except to the extent that it relates to a business combination, or items directly recognized in equity as OCI.

Leases

A contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, the lessee has both of the following:

- The right to obtain substantially the economic benefits from use of the identified asset; and
- The right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

The Group as a Lessor. Leases where the Group does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Operating lease payments are recognized as revenue in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income.

The Group as a Lessee. At the commencement date, the Group recognizes ROU assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

Foreign Currency Transactions

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing rate of exchange at the end of the reporting year. Foreign exchange differences are credited or charged directly to profit or loss.

Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless whether a price is charged.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingencies

Contingent liabilities are not recognized but are disclosed in the notes to consolidated financial statements unless the probability of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date

Post year-end events that provide additional information about the Group's consolidated financial position at the end of reporting year (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to consolidated financial statements when material.

3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's consolidated financial statements requires management to make judgments, accounting estimates and assumptions that affect the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements. These are based on management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Identifying the Product Classification. The Group has determined that the policies it issues have significant insurance risk and therefore meets the definition of an insurance contract and are accounted for as such. Insurance contracts are those contracts when the Group has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts also transfer financial risk.

Classifying the Financial Instruments. Classification of financial assets depends on the results of the business model test and "sole payment of principal and interest" (SPPI) test performed by the Group. The Group exercises judgment in determining the business model to be used in managing its financial instruments to achieve their business objectives.

Defining Default and Credit-Impaired Financial Assets. The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- a. Quantitative Criteria - the borrower is more than 1 year past due on its contractual payments, which is consistent with the Group's definition of default.
- b. Qualitative Criteria - The borrower meets unlikelihood to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:
 - The borrower is experiencing financial difficulty or is insolvent;
 - The borrower is in breach of financial covenants;
 - Concessions have been granted by the Group, for economic or contractual reasons relating to the borrower's financial difficulty; or
 - It is probable that the borrower will enter bankruptcy or other financial reorganization.

The foregoing criteria have been applied to all financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to the determination of ECL.

Grouping of the Financial Assets for Measurement of ECL on a Collective Basis. For ECL provisions that are assessed on a collective basis, grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous. For loans receivables, debtors are grouped based on the type of loan and debtors' geographical location.

Determining the Lease Commitments - Group as a Lessee. The Group has lease agreements for its branches and regional offices. The Group has determined that it obtains substantially all of the economic benefits from use of the identified assets and the right to direct the use of such assets. Moreover, the Group assessed that these lease agreements qualify as leases of low value assets or short-term leases.

Rental expense arising from leases of low value assets and short-term leases amounted to ₱9.8 million, ₱10.1 million, and ₱9.0 million in 2023, 2022 and 2021, respectively (see Note 23).

Determining the Lease Commitments - Group as a Lessor. The Group has lease agreements with third parties. The Group has determined that it retains all the risks and rewards of ownership over the leased asset. Accordingly, the agreements are accounted for as operating leases.

Rental income amounted to ₱4.2 million, ₱4.2 million, and ₱2.4 million in 2023, 2022 and 2021, respectively (see Note 23).

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

Determining the Fair Value of Financial Instruments. The fair values of investments that are actively traded in organized financial markets are determined by reference to quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS 7, *Financial Instruments: Disclosures*, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the consolidated statements of financial position. The Group uses judgment in assessing the significance of a particular input to the fair value measurements in its entirety, considering factors specific to the asset or liability.

Estimating the Legal Policy Reserves. Reserves are set up as requirement pursuant to the provision and guidelines set by the IC, which should not be less than the reserves required. These are computed using assumptions that are based on the standard mortality and morbidity tables, interest rates, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation as required by the IC.

The carrying amount of legal policy reserves amounted to ₱3,196.2 million and ₱3,042.5 million as at December 31, 2023 and 2022, respectively (see Note 9).

Estimating the Claims Incurred But Not Reported. Provision is made for the cost of claims incurred but not yet reported as at reporting date based on the Group's experience and historical data. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in consolidated statements of comprehensive income of subsequent years.

The carrying amount of claims incurred but not reported included under policy and contract claims amounted to ₱710.9 million and ₱611.4 million as at December 31, 2023 and 2022, respectively (see Note 9).

Estimating the Allowance for ECL of Financial Assets at Amortized Cost and Debt Instruments Under Financial Assets at FVOCI. The Group determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition, in which case, ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors: (a) actual or expected external and internal credit rating downgrade; (b) existing or forecasted adverse changes in business, financial or economic conditions; and (c) actual or expected significant adverse changes in the operating results of the borrower.

The carrying amounts and allowance for ECL of the Group's financial assets at amortized cost and debt securities classified as financial assets at FVOCI are as follows:

	Note	2023		2022	
		Carrying Amount	Allowance for ECL	Carrying Amount	Allowance for ECL
Cash and cash equivalents	4	₱1,053,670,654	₱-	₱1,179,443,671	₱-
Short-term investments	4	64,458,355	-	52,182,102	-
Insurance receivables	5	11,842,614	-	8,216,046	-
Accrued investment income	6	82,497,398	-	74,820,615	-
Investment securities:	6		-		
Financial assets at FVOCI - debt securities		1,898,792,221	14,993,029	1,638,702,618	11,010,543
Financial assets at amortized cost		3,404,344,958	4,907,055	2,869,466,923	2,136,398
Loans receivables	7	1,244,941,282	27,577,710	1,204,548,519	41,101,452

Estimating the Useful Lives of Property and Equipment. The useful life of each of the Group's property and equipment is estimated based on the year over which the asset is expected to be available for use. Such estimation is based on a collective assessment of similar businesses, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed at each financial yearend and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. However, it is possible that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any item of property and equipment would increase the recorded depreciation and decrease its carrying amounts.

There were no changes in the estimated useful lives of the Group's property and equipment at cost in 2023 and 2022. The carrying amount of property and equipment at cost amounted to ₱20.5 million and ₱25.2 million as at December 31, 2023 and 2022, respectively (see Note 8).

There were no changes in the estimated useful lives of the Group's property and equipment at revalued amounts in 2023 and 2022. The carrying amount of property and equipment at revalued amounts amounted to ₱945.9 million and ₱950.8 million as at December 31, 2023 and 2022, respectively (see Note 8).

Determining the Revalued Amount of Property and Equipment. The Group carries certain property and equipment at revalued amounts. The appraised values of land, buildings and office condominium were arrived using the market data approach and cost approach.

With market data approach, the values of the properties are based on sales and listings of comparable properties registered in the vicinity. The technique of this approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator and adjustment of the differences between the subject property and those actual sales and listings regarded as comparable. The comparison was premised on the factors of location, characteristics of the lot, time element, quality and prospective use.

Cost approach is evidenced by the observed condition in comparison with new units of like kind tempered by consideration given to extent, character and utility of the property which is to be continued in its present use as part of a going concern but without specific relation to earnings.

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date. The appraisal resulted to an increase in revaluation surplus, net of deferred tax, amounting to ₱230.2 million. The carrying amount of property and equipment at revalued amounts amounted to ₱945.9 million and ₱950.8 million as at December 31, 2023 and 2022, respectively (see Note 8).

Assessing the Impairment of Nonfinancial Assets. The Group assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Group recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Determining such amount requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets.

The Group recognized impairment loss on other assets amounting to ₱3.9 million in 2021. No impairment loss was recognized in 2023 and 2022. The carrying amounts of nonfinancial assets are as follows:

Asset Type	Note	2023	2022
Property and equipment:	8		
At revalued amounts		₱945,877,532	₱950,751,000
At cost		20,481,461	25,169,424
Other assets		130,341,448	111,474,063

Determining the Retirement Liability. The determination of the obligation and cost of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 22 to the consolidated financial statements and include, among others, discount rate and salary increase rate. Actual results that differ from the Group's assumptions are accumulated and recognized in other comprehensive income, therefore, generally affect the recognized expense and recorded obligation.

The net retirement liability amounted to ₱130.2 million and ₱119.9 million as at December 31, 2023 and 2022, respectively (see Note 21).

Assessing the Realizability of Deferred Tax Assets. The Group's assessment of the recognition of deferred tax assets on deductible temporary differences is based on the Group's past results and future expectations on revenue and expenses. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized.

The Group's recognized deferred tax assets amounted to ₱43.6 million and ₱40.2 million as at December 31, 2023 and 2022, respectively (see Note 22).

The Group's unrecognized deferred tax assets amounted to ₱0.2 million as at December 31, 2023 and 2022 (see Note 22). Management assessed that it is not probable that there will be sufficient future taxable profit against which these deferred tax assets can be utilized as a result of BFAI's on-going liquidation.

4. Cash, Cash Equivalents and Short-term Investments

Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand	₱53,000	₱53,000
Cash in banks	755,846,522	867,854,452
Cash equivalents	297,771,132	311,536,219
	₱1,053,670,654	₱1,179,443,671

Cash and cash equivalents include cash in banks and short-term deposits which earn interest at the prevailing bank deposit rates. Cash equivalents are short-term deposits made for varying periods of up to three months from date of maturity, depending on the immediate cash requirements.

Short-term Investments

Short-term investments amounted to ₱64.5 million and ₱52.2 million as at December 31, 2023 and 2022, respectively. Short-term investments are short-term placements with maturities of more than three months but less than one year from date of acquisition. The effective annual interest rates of these investments range between 0.62% to 6.00%, 0.65% to 2.88%, and 0.25% to 2.88% in 2023, 2022 and 2021, respectively.

Interest Income

Interest income recognized in the consolidated statements of comprehensive income are as follows:

	Note	2023	2022	2021
Loans receivables	7	₱125,688,876	₱91,585,114	₱85,115,404
Investment securities:	6			
Financial assets at amortized cost		165,566,665	106,358,071	94,565,220
Financial assets at FVOCI		81,127,595	70,439,216	69,242,209
Financial assets at FVPL		47,701,969	48,681,911	40,148,511
Short-term investments		14,046,437	3,015,868	1,547,837
Cash and cash equivalents		10,324,750	7,745,252	4,745,277
		₱444,456,292	₱327,825,432	₱295,364,458

5. Insurance Receivables

This account consists of:

	2023	2022
Premiums due and uncollected	P10,267,528	P8,216,046
Due from reinsurers	1,575,086	–
	P11,842,614	P8,216,046

Premiums due and uncollected pertain to uncollected premiums on written policies which are collectible within the Group's 30-day grace period.

Due from reinsurers pertain to claims recoverable from reinsurers. These receivables are due and demandable. Reinsurers' share in net benefits and claims amounted to P14.9 million, P17.1 million and P25.0 million in 2023, 2022 and 2021, respectively (see Note 18).

6. Investment Securities

Movements of this account are as follows:

	2023			
	Financial Assets			Total
	At FVPL	At FVOCI	At Amortized Cost	
Balance at beginning of year	P1,119,422,195	P2,267,246,124	P2,869,466,923	P6,256,135,242
Reclassification	(242,750,706)	242,750,706	–	–
Additions	143,031,176	1,045,962,898	2,141,434,096	3,330,428,170
Maturities and disposals	(181,988,884)	(922,448,798)	(1,613,854,716)	(2,718,292,398)
Fair value changes	(13,696,100)	19,428,384	–	5,732,284
Foreign exchange changes	(5,209,475)	(12,000,040)	–	(17,209,515)
Amortization	2,142,903	(13,030,507)	10,069,312	(818,292)
Provision for impairment loss	–	–	(2,770,657)	(2,770,657)
Balance at end of year	P820,951,109	P2,627,908,767	P3,404,344,958	P6,853,204,834

	2022			
	Financial Assets			Total
	At FVPL	At FVOCI	At Amortized Cost	
Balance at beginning of year	P1,097,784,937	P2,894,483,799	P2,032,634,640	P6,024,903,376
Additions	273,517,823	892,690,353	1,424,400,390	2,590,608,566
Maturities and disposals	(106,335,465)	(1,392,644,295)	(584,035,981)	(2,083,015,741)
Fair value changes	(216,970,571)	(175,641,043)	–	(392,611,614)
Foreign exchange changes	70,730,278	95,595,063	–	166,325,341
Amortization	695,193	(47,237,753)	(3,322,558)	(49,865,118)
Provision for impairment loss	–	–	(209,568)	(209,568)
Balance at end of year	P1,119,422,195	P2,267,246,124	P2,869,466,923	P6,256,135,242

Financial Assets at FVPL

This account consists of:

	2023	2022
Private debt securities - foreign	₱820,951,109	₱837,851,115
Equity securities	–	281,571,080
	₱820,951,109	₱1,119,422,195

Private debt securities earn annual interest of 1.25% to 9.00% in 2023 and 2022, and 1.44% to 9.00% in 2021. Interest income earned on these financial assets amounted to ₱47.7 million, ₱48.7 million and ₱40.1 million in 2023, 2022 and 2021, respectively, net of amortization of net discount amounting to ₱2.1 million, ₱0.7 million and ₱0.5 million in 2023, 2022 and 2021, respectively (see Note 4).

Equity securities pertain to preferred shares which are listed in the Philippine Stock Exchange Index (PSEi). In 2023, the Company reclassified its equity securities classified as financial assets at FVPL with fair value of ₱242.8 million to financial assets at FVOCI as a result of a change in business model in managing these investment securities. This transaction is considered as a noncash activity.

Dividend income earned on these financial assets at FVPL amounted to nil, ₱18.5 million and ₱6.5 million in 2023, 2022 and 2021, respectively.

Financial Assets at FVOCI

This account consists of:

	2023	2022
Debt securities:		
Private debt securities - foreign	₱1,028,498,441	₱843,664,433
Government debt securities - foreign	870,293,780	795,038,185
	1,898,792,221	1,638,702,618
Equity securities - local and foreign	729,116,546	628,543,506
	₱2,627,908,767	₱2,267,246,124

Private and government debt securities earn annual interest of 2.45% to 8.38% and 2.64% to 8.38% in 2023 and 2022, respectively. Interest income earned on these financial assets amounted to ₱81.1 million, ₱70.4 million and ₱69.2 million in 2023, 2022 and 2021, respectively, net of amortization of net premium amounting to ₱13.0 million, ₱47.2 million and ₱4.6 million in 2023, 2022 and 2021, respectively (see Note 4).

Equity securities pertain to investments in shares listed in the PSEi and other foreign stock exchange markets. In 2023, the Group reclassified its equity securities classified as financial assets at FVPL with fair value of ₱242.8 million to financial assets at FVOCI as a result of a change in business model in managing these investment securities. This transaction is considered as a noncash activity.

Dividend income earned on these financial assets at FVOCI amounted to ₱47.8 million, ₱28.9 million and ₱26.8 million in 2023, 2022 and 2021, respectively.

Movements of revaluation reserves on financial assets at FVOCI are as follows:

	2023		
	Fair Value Change	12-month ECL	Total
Balance at beginning of year	(P303,466,960)	P11,010,543	(P292,456,417)
Change in revaluation reserves:			
Fair value changes	19,428,384	–	19,428,384
Foreign exchange changes	(4,580,379)	–	(4,580,379)
Transfer to retained earnings	38,761,584	–	38,761,584
Transfers to profit or loss:			
Loss on sale	10,651,959	–	10,651,959
Impairment loss	–	3,982,486	3,982,486
	64,261,548	3,982,486	68,244,034
Balance at end of year	(P239,205,412)	P14,993,029	(P224,212,383)

	2022		
	Fair Value Change	12-month ECL	Total
Balance at beginning of year	(P104,343,999)	P9,420,725	(P94,923,274)
Change in revaluation reserves:			
Fair value changes	(175,641,043)	–	(175,641,043)
Foreign exchange changes	(46,545,561)	–	(46,545,561)
Transfer to retained earnings	24,208,256	–	24,208,256
Transfers to profit or loss:			
Gain on sale	(1,144,613)	–	(1,144,613)
Impairment loss	–	1,589,818	1,589,818
	(199,122,961)	1,589,818	(197,533,143)
Balance at end of year	(P303,466,960)	P11,010,543	(P292,456,417)

	2021		
	Fair Value Change	12-month ECL	Total
Balance at beginning of year	(P52,995,000)	P5,263,691	(P47,731,309)
Change in revaluation reserves:			
Fair value changes	(45,589,795)	–	(45,589,795)
Foreign exchange changes	42,949,989	–	42,949,989
Transfer to retained earnings	(35,347,300)	–	(35,347,300)
Transfers to profit or loss:			
Gain on sale	(13,361,893)	–	(13,361,893)
Impairment loss	–	4,157,034	4,157,034
	(51,348,999)	4,157,034	(47,191,965)
Balance at end of year	(P104,343,999)	P9,420,725	(P94,923,274)

Movements of revaluation reserves on investment securities segregated for items that will be reclassified or not to profit or loss in subsequent periods follow:

	2023	2022	2021
Balance at beginning of year	(P292,456,417)	(P94,923,274)	(P47,731,309)
Items that will be reclassified to profit or loss	65,459,076	(216,158,462)	(44,925,470)
Items that will not be reclassified into profit or loss	2,784,958	18,625,319	(2,266,495)
Balance at end of year	(P224,212,383)	(P292,456,417)	(P94,923,274)

Financial Assets at Amortized Cost

This account consists of:

	2023	2022
Government debt securities - local	₱2,845,963,144	₱1,993,606,642
Private debt securities - local	563,288,869	877,996,679
	3,409,252,013	2,871,603,321
Allowance for impairment loss (12-month ECL)	4,907,055	2,136,398
	₱3,404,344,958	₱2,869,466,923

Government and private debt securities earn annual interest of 2.38% to 12.38% and 2.38% to 13.00% in 2023 and 2022, respectively. Interest income earned on these financial assets amounted to ₱165.6 million, ₱106.4 million and ₱94.6 million in 2023, 2022 and 2021, respectively, net of amortization of net discount (premium) amounting to ₱10.1 million, (₱3.3 million) and ₱3.4 million in 2023, 2022 and 2021, respectively (see Note 4).

Movements of allowance for impairment loss (12-month ECL) on financial assets at amortized cost are as follows:

	2023	2022
Balance at beginning of year	₱2,136,398	₱1,926,830
Provision for impairment loss	2,770,657	209,568
Balance at end of year	₱4,907,055	₱2,136,398

Impairment Losses

Impairment losses (reversal of impairment loss) on investment securities recognized in the consolidated statements of comprehensive income follow:

	2023	2022	2021
Financial assets at FVOCI	₱3,982,486	₱1,589,818	₱4,157,034
Financial assets at amortized cost	2,770,657	209,568	(3,154,804)
	₱6,753,143	₱1,799,386	₱1,002,230

Dividend Income

Dividend income recognized in the consolidated statements of comprehensive income follows:

	2023	2022	2021
Financial assets at FVOCI	₱47,820,624	₱28,936,022	₱26,772,969
Financial assets at FVPL	-	18,504,698	6,507,509
	₱47,820,624	₱47,440,720	₱33,280,478

Accrued Investment Income

This account pertains to interest receivable from the following:

	Note	2023	2022
Investment securities		₱71,193,366	₱63,121,200
Short-term investments		1,592,628	1,243,535
Loans receivables:			
Third parties		9,045,787	9,548,220
Related parties	16	665,617	907,660
		₱82,497,398	₱74,820,615

7. Loans Receivables

This account consists of:

	Note	2023	2022
Salary loans		₱1,015,861,690	₱969,877,855
Policy loans		81,823,401	81,498,379
Mortgage and collateral loans:			
Related party	16	54,595,588	74,448,530
Third parties		5,275,175	248,968
Agents' balances		38,346,449	35,054,866
Due from related parties	16	25,129,078	30,129,078
Notes receivables		8,898,066	8,047,680
Others		42,589,545	46,344,615
		1,272,518,992	1,245,649,971
Less allowance for impairment loss		27,577,710	41,101,452
		₱1,244,941,282	₱1,204,548,519

Movements in the allowance for impairment loss on loans receivables are as follows:

	2023		
	12-month ECL	Lifetime ECL	Total
Balance at beginning of year	₱6,701,041	₱34,400,411	₱41,101,452
Provision	6,476,787	–	6,476,787
Transfer from 12-month ECL to lifetime ECL	(4,337,670)	4,337,670	–
Write-off	–	(20,000,529)	(20,000,529)
Balance at end of year	₱8,840,158	₱18,737,552	₱27,577,710

	2022		
	12-month ECL	Lifetime ECL	Total
Balance at beginning of year	₱12,603,824	₱108,618,427	₱121,222,251
Transfer from 12-month ECL to lifetime ECL	(5,902,783)	5,902,783	–
Write-off	–	(80,120,799)	(80,120,799)
Balance at end of year	₱6,701,041	₱34,400,411	₱41,101,452

	2021		
	12-month ECL	Lifetime ECL	Total
Balance at beginning of year	₱12,580,921	₱99,774,917	₱112,355,838
Provision for impairment loss	9,991,075	–	9,991,075
Transfer from 12-month ECL to lifetime ECL	(8,843,510)	8,843,510	–
Write-off	(1,124,662)	–	(1,124,662)
Balance at end of year	₱12,603,824	₱108,618,427	₱121,222,251

Composition of allowance for impairment loss are as follows:

	2023	2022
Salary loans	₱18,916,758	₱32,440,500
Agents' balances	4,999,651	4,999,651
Notes receivables	2,860,226	2,860,226
Others	801,075	801,075
	₱27,577,710	₱41,101,452

Salary loans consist of loans granted to the employees and teachers of Department of Education (DepEd). The Parent Company and DepEd entered into a Memorandum of Agreement (MOA) to provide interest-bearing loans to employees and teachers. The loans earn annual interest rate ranging from 7.50% to 9.66% with terms of one to five years.

Salary loans also consist of interest-bearing loans granted to members and employees of Tarlac Public School Teachers Association and BPA Management Services, Inc. with interest rate of 12% per annum and term of one to five years.

Policy loans pertain to loans issued to policyholders. These loans are issued with the cash surrender value of the policyholder's insurance policy as collateral. Interest is charged at 10% per annum.

Mortgage and collateral loans earn interest ranging from 5% to 9% per annum with a maximum maturity of ten (10) years.

Agents' balances pertain to advances to agents that are liquidated or settled through regular deductions from commissions or outright payments. Interest rate is 18% per annum.

Notes receivables pertain to loans to employees that are paid through salary deduction. Interest rates range from 4% to 18% per annum.

Others pertain to receivables from life insurance pools and security fund.

Interest income on financial assets at amortized cost recognized in the consolidated statements of comprehensive follows (see Note 4):

	Note	2023	2022	2021
Salary loans		₱111,716,966	₱75,466,388	₱68,775,908
Policy loans		8,028,074	8,394,982	6,014,197
Mortgage and collateral loans:				
Related party	16	3,107,801	4,117,761	5,944,777
Third parties		24,189	31,147	45,566
Notes receivables		945,978	720,541	909,923
Agents' balances		819,219	947,768	332,539
Due from related parties	16	-	343,233	709,589
Others		1,046,649	1,563,294	2,382,905
		₱125,688,876	₱91,585,114	₱85,115,404

8. Property and Equipment

Movements of property and equipment at revalued amounts are as follows:

	2023			
	Land	Building	Office Condominium	Total
Revalued Amounts				
Balances at beginning of year	₱831,879,999	₱385,245,648	₱62,510,528	₱1,279,636,175
Additions	–	–	2,618,303	2,618,303
Balance at end of year	831,879,999	385,245,648	65,128,831	1,282,254,478
Accumulated Depreciation				
Balances at beginning of year	–	293,048,072	35,837,103	328,885,175
Depreciation	–	3,634,951	3,856,820	7,491,771
Balances at end of year	–	–	–	336,376,946
Carrying Amount	₱831,879,999	₱	₱	₱945,877,532

	2022			
	Land	Building	Office Condominium	Total
Revalued Amounts				
Balances at beginning of year	₱535,237,999	₱384,814,902	₱49,709,031	₱969,761,932
Additions	–	–	2,941,748	2,941,748
Appraisal increase	296,642,000	430,746	9,859,749	306,932,495
Balance at end of year	831,879,999	385,245,648	62,510,528	1,279,636,175
Accumulated Depreciation				
Balances at beginning of year	–	292,067,427	28,444,198	320,511,625
Depreciation	–	4,715,265	3,658,285	8,373,550
Balances at end of year	–	296,782,692	32,102,483	328,885,175
Carrying Amount	₱831,879,999	₱88,462,956	₱30,408,045	₱950,751,000

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date. The appraisal resulted to an increase in revaluation surplus, net of deferred tax, amounting to ₱230.2 million. The Group did not obtain an updated appraisal report as at December 31, 2023 as the management believes that the fair values did not change significantly since the last valuation date.

The Group's property and equipment stated at appraised values are classified under Level 3 in the fair value hierarchy. The description of the valuation techniques used and key inputs to valuation are as follows:

Location	Valuation techniques	Unobservable inputs used	Range (weighted average)
Legazpi Village, Barangay San Lorenzo, Makati City, Metropolitan Manila	Market approach for land and cost approach for improvements	Asking prices per square meter of comparable lots for land, and Replacement Cost for buildings	₱1,000,000 to ₱1,500,000
Cebu Holdings Center, Cardinal Rosales Avenue, Cebu Business Park, Barangay Mabolo, Cebu City	Market approach for office condominium	Selling prices per square meter of comparable condominium units	₱180,518 to ₱195,000
A. Pichon, Sr. Street, Barangay 39-D (Poblacion), Davao City	Market approach for land and cost approach for buildings and other land improvements	Asking prices per square meter of comparable lots for land, and Replacement Cost for buildings	₱50,000 to ₱69,124

Location	Valuation techniques	Unobservable inputs used	Range (weighted average)
Pendatun Avenue, Barangay Dadiangas North, General Santos City	Market approach for land and cost approach for buildings and other land improvements	Reported/Asking prices per square meter for Land; Replacement cost for buildings and other land improvements	₱25,000 to ₱30,000

Details of the valuation techniques used in measuring fair values of the Group's property and equipment are as follows:

- Market data approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.
- Cost approach involves an analysis of the buildings by breaking them down into major components such as foundation, columns, beams, floorings, walls, and roofing, among others, by using workable units such as lineal meter, square meter, cubic meter or other appropriate basic unit. The unit costs for each component are developed on the basis of current costs of materials, labor, plant and equipment prevailing in the locality where the building is situated. Indirect costs such as contractor's profits, overhead, taxes and fees are also considered.

In relation to changes in unobservable inputs used, generally, increases or decreases in prices per square meter and current cost of labor and materials are directly proportional to the fair value measurement of property and equipment.

Had the land, building and office condominium and improvements been carried at cost less accumulated depreciation, the amounts would have been as follows:

	2023			
	Land	Building	Office Condominium	Total
Cost	₱95,963,907	₱140,860,787	₱47,883,129	₱284,707,823
Accumulated depreciation	–	(79,601,179)	(27,485,955)	(107,087,134)
Carrying amount	₱95,963,907	₱61,259,608	₱20,397,174	₱177,620,689

	2022			
	Land	Building	Office Condominium	Total
Cost	₱95,963,907	₱140,860,787	₱45,264,826	₱282,089,520
Accumulated depreciation	–	(78,563,615)	(24,792,350)	(103,355,965)
Carrying amount	₱95,963,907	₱62,297,172	₱20,472,476	₱178,733,555

Transfer of revaluation surplus on property and equipment, net of deferred tax, amounted to ₱2.8 million, ₱2.7 million and ₱2.8 million in 2023, 2022 and 2021, respectively.

Movements of cumulative revaluation surplus recognized in equity are as follows:

	2023		
	Revaluation Surplus	Deferred Tax (see Note 22)	Net
Balance at beginning of year	₱772,017,445	(₱193,004,361)	₱579,013,084
Transfer to retained earnings	(3,760,602)	940,151	(2,820,451)
Balance at end of year	₱768,256,843	(₱192,064,210)	₱576,192,633

	2022		
	Revaluation Surplus	Deferred Tax (see Note 22)	Net
Balance at beginning of year	₱468,647,016	(₱117,161,754)	₱351,485,262
Appraisal increase	306,932,495	(76,733,124)	230,199,371
Transfer to retained earnings	(3,562,066)	890,517	(2,671,549)
Balance at end of year	₱772,017,445	(₱193,004,361)	₱579,013,084

	2021		
	Revaluation Surplus	Deferred Tax (see Note 23)	Net
Balance at beginning of year	₱472,426,540	(₱141,727,963)	₱330,698,577
Transfer to retained earnings	(3,779,524)	944,881	(2,834,643)
Effect of change in income tax rate	–	23,621,328	23,621,328
Balance at end of year	₱468,647,016	(₱117,161,754)	₱351,485,262

Movements of property and equipment at cost are as follows:

	2023		
	Transportation Equipment	Office Furniture and Equipment	Total
Cost			
Balance at beginning of year	₱76,192,107	₱105,626,877	₱181,818,984
Additions	3,770,000	7,365,610	11,135,610
Balance at end of year	79,962,107	112,992,487	192,954,594
Accumulated Depreciation			
Balance at beginning of year	63,090,131	93,559,429	156,649,560
Depreciation	4,473,217	11,350,356	15,823,573
Balance at end of year	67,563,348	104,909,785	172,473,133
Carrying Amount	₱12,398,759	₱8,082,702	₱20,481,461

	2022		
	Transportation Equipment	Office Furniture and Equipment	Total
Cost			
Balance at beginning of year	₱72,354,648	₱98,285,568	₱170,640,216
Additions	6,834,459	7,372,209	14,206,668
Disposals	(2,997,000)	(30,900)	(3,027,900)
Balance at end of year	76,192,107	105,626,877	181,818,984
Accumulated Depreciation			
Balance at beginning of year	60,709,129	87,324,134	148,033,263
Depreciation	5,378,002	6,244,737	11,622,739
Disposals	(2,997,000)	(9,442)	(3,006,442)
Balance at end of year	63,090,131	93,559,429	156,649,560
Carrying Amount	₱13,101,976	₱12,067,448	₱25,169,424

Depreciation on property and equipment consists of the following (see Note 19):

	2023	2022	2021
Property and equipment:			
At revalued amount	₱7,491,771	₱8,373,550	₱7,011,542
At cost	15,823,573	11,622,739	12,831,573
	₱23,315,344	₱19,996,289	₱19,843,115

In 2022, the Group disposed certain items of property and equipment carried at cost with proceeds and gain on sale amounting to ₱1.1 million. The gain on sale is presented as part of “Other income” account in the consolidated statements of comprehensive income.

The Group has fully depreciated property and equipment that are still in use with cost amounting to ₱167.0 million and ₱128.2 million as at December 31, 2023 and 2022, respectively.

9. Insurance Contract Liabilities

This account consists of:

	2023	2022
Legal policy reserves for:		
Ordinary life policies	₱1,939,920,274	₱1,958,857,404
Group life policies	1,227,120,309	1,055,110,199
Accident and health riders	29,133,370	28,552,641
	3,196,173,953	3,042,520,244
Policy and contract claims:		
Claims payable	1,593,386,357	1,313,206,404
Maturities and surrenders payable	242,834,830	216,697,041
Policyholders’ benefits payable	90,320,249	117,964,181
	1,926,541,436	1,647,867,626
	₱5,122,715,389	₱4,690,387,870

Claims payable include provision for claims incurred but not yet reported amounting to ₱710.9 million and ₱611.4 million as at December 31, 2023 and 2022, respectively.

Movements in legal policy reserves are as follows:

	Note	2023	2022
Balance at beginning of year		₱3,042,520,244	₱3,432,057,601
Recognized in:			
Profit or loss	18	141,870,234	147,608,393
Other comprehensive loss (income)		11,783,475	(537,145,750)
Balance at end of year		₱3,196,173,953	₱3,042,520,244

Movements of revaluation of legal policy reserves are as follows:

	2023	2022	2021
Balance at beginning of year	₱660,144,459	₱122,998,709	(₱201,662,671)
Remeasurement gain (loss) due to change in discount rates	(11,783,475)	537,145,750	324,661,380
Balance at end of year	₱648,360,984	₱660,144,459	₱122,998,709

In compliance with IC CL No. 2017-30, the Group appropriated its retained earnings for negative legal policy reserves representing traditional life policies wherein the present value of gross premiums exceeds the present value of benefits and expenses. The appropriation for negative legal policy reserves amounted to ₱231.8 million and ₱172.6 million as at December 31, 2023 and 2022, respectively (see Note 15).

Movements in policy and contract claims are as follows:

	Note	2023	2022
Balance at beginning of year		₱1,647,867,626	₱1,567,401,807
Benefits and claims	18	1,403,391,364	1,353,211,604
Payments		(1,124,717,554)	(1,272,745,785)
Balance at end of year		₱1,926,541,436	₱1,647,867,626

10. Premium Deposit Fund

Premium deposit fund pertains to deposits of the policyholders that will be applied against future premiums. At the end of each year, interest is credited to this fund at rates as the Group declares but not less than the lowest interest rate prevailing on the savings accounts.

Premium deposit fund amounted to ₱295.6 million and ₱306.6 million as at December 31, 2023 and 2022, respectively. Interest expense amounted to ₱19.3 million, ₱24.3 million and ₱13.5 million in 2023, 2022 and 2021, respectively (see Note 20).

11. Insurance Payables

Insurance payables pertain to amounts due to reinsurers arising from premiums ceded under the reinsurance contracts payable within 90 days.

The movements in this account are as follows:

	Note	2023	2022
Balance at beginning of year		₱21,231,689	₱85,776,580
Premiums ceded	17	35,913,940	53,873,361
Payments		(57,070,473)	(118,418,252)
Balance at end of year		₱75,156	₱21,231,689

12. Loans Payable

Loans payable pertain to the credit line facility established by the Group with a foreign bank. The maximum loan amount under the agreement is SGD0.1 million and US\$7.0 million and bears interest rate of 1.50% to 5.10% per annum in 2023 and 2022, respectively. The loans are payable on a monthly basis. The credit facility is used to advance the funds needed by the Group in the acquisition of foreign investments.

Interest expense amounted to ₱45,554, ₱0.1 million, and ₱0.3 million in 2023, 2022 and 2021, respectively (see Note 20).

The changes in liabilities arising from financing activities as at December 31, 2023 and 2022 are as follow:

	2023		Total
	Loans Payable	Dividends Payable (see Note 14)	
Balance at beginning of year	₱5,309,184	₱73,679,247	₱78,988,431
Changes from financing cash flows:			
Loan payments	(5,309,184)	-	(5,309,184)
Dividends paid	-	(725,714)	(725,714)
Balance at end of year	₱-	₱72,953,533	₱72,953,533

	2022		Total
	Loans Payable	Dividends Payable (see Note 14)	
Balance at beginning of year	₱4,811,634	₱73,759,133	₱78,570,767
Changes from financing cash flows:			
Loan availments	497,550	-	497,550
Dividends paid	-	(79,886)	(79,886)
Balance at end of year	₱5,309,184	₱73,679,247	₱78,988,431

13. Accounts Payable and Accrued Expenses

This account consists of:

	2023	2022
Accounts payable	₱50,810,486	₱84,975,354
Accrued expenses	60,843,036	23,802,772
Statutory payables	23,800,611	19,509,241
	₱135,454,133	₱128,287,367

Accounts payable pertain to unpaid service fees and purchase of supplies. These are generally paid within 30 days.

Accrued expenses pertain to accruals for employee benefits, underwriting expenses, commissions, professional and legal fees, utilities, supplies, postage and shipping. These are generally payable within one year.

Statutory payables consist of withholding taxes, premium tax and documentary stamps tax that are payable on the next reporting period.

14. Other Liabilities

This account consists of:

	Note	2023	2022
Life insurance deposits		₱174,202,866	₱150,701,673
Dividends payable	12	72,953,533	73,679,247
Agents' fund		32,827,573	29,531,405
Others		2,057,417	3,717,336
		₱282,041,389	₱257,629,661

Life insurance deposits pertain to premiums received from policyholders with contracts that are still for processing and approval.

Dividends payable include amounts payable to the Parent Company's stockholders for their share in the Parent Company's earnings. These are due and demandable.

Agents' fund consists of withheld commissions from agents for future liabilities that may be incurred by the agent to the Group.

Others include advance rentals and deposits amounting to ₱0.3 million and ₱2.1 million as at December 31, 2023 and 2022, respectively (see Note 23).

15. Retained Earnings

Appropriated

On May 2, 2017, the IC issued CL No. 2017-30 requiring life insurance companies to appropriate portion of retained earnings for negative legal policy reserves. These reserves pertain to traditional life policies wherein the present values of gross premiums exceed the present value of benefits and expenses.

Movements of retained earnings appropriated for negative reserves are as follows:

	2023	2022	2021
Balance at beginning of year	₱172,643,555	₱90,010,323	₱42,873,792
Additional appropriation	59,112,287	82,633,232	47,136,531
Balance at end of year	₱231,755,842	₱172,643,555	₱90,010,323

Unappropriated

Under the Philippine Corporation Code, stock corporations are generally prohibited from retaining surplus profits in excess of 100% of their paid up capital.

As at December 31, 2023, 2022 and 2021, the Parent Company's unappropriated retained earnings amounting to ₱1,861.3 million, ₱1,842.8 million and ₱1,865.2 million, respectively, is in excess of 100% of its paid-up capital. The retention of excess retained earnings is mainly due to the compliance requirements of the IC for minimum statutory net worth. Moreover, the Parent Company intends to use the excess retained earnings for future business expansion projects.

16. Related Party Transactions

The table below summarizes the Group's transactions and outstanding balances with its related parties.

	Note	Transactions During the Year		Balance at End of Year		Nature	Terms and Conditions
		2023	2022	2023	2022		
Due from related parties	7						
Key management personnel		(P5,000,000)	P-	P17,966,654	P22,966,654	Advances to officers (Collection)	Non-interest bearing, unsecured, payable in cash, no impairment,
Entity under common control		-	-	7,162,424	7,162,424	Advances for working capital purposes	Non-interest-bearing, unsecured, payable in cash, no impairment,
				P25,129,078	P30,129,078		
Mortgage and collateral loans							
Entity under common control	7	(P19,852,942)	(P28,676,471)	P54,595,588	P74,448,530	Mortgage loan (collection)	5% interest, payable in 8 years, payable in cash, no impairment
Interest income on:	6						
Mortgage loan receivable		P3,107,801	P4,117,761	P665,617	P907,660	Interest income	Due and demandable
Due from related parties		-	343,233	-	-	Interest income	Due and demandable
				P665,617	P907,660		

Compensation of Key Management Personnel

The compensation of key management personnel are as follows:

	2023	2022	2021
Salaries and other employee benefits	P54,199,244	P52,417,244	P44,640,410
Retirement expense	12,014,816	9,061,966	5,896,858
	P66,214,060	P61,479,210	P50,537,268

17. Net Insurance Premiums

The gross premiums on insurance contracts consist of:

	2023	2022	2021
Direct:			
Group life insurance	P1,771,752,064	P1,786,140,123	P1,327,926,294
Ordinary life insurance	301,947,682	304,212,230	332,133,091
Accident and health	12,266,988	16,265,514	22,281,618
	2,085,966,734	2,106,617,867	1,682,341,003
Assumed -			
Group life insurance	69,191,912	108,866,424	78,871,816
	P2,155,158,646	P2,215,484,291	P1,761,212,819

The reinsurers' share of gross premiums on insurance contracts consists of (see Note 11):

	2023	2022	2021
Group life insurance	₱35,320,471	₱54,228,846	₱39,391,990
Ordinary life insurance	481,043	(471,033)	399,573
Accident and health	112,426	115,548	106,166
	₱35,913,940	₱53,873,361	₱39,897,729

18. Net Insurance Benefits and Claims

Net benefits and claims incurred on insurance contracts consist of (see Note 9):

	Note	2023	2022	2021
Claims		₱1,137,601,990	₱1,171,153,969	₱998,733,622
Maturities and surrenders		237,397,061	197,314,133	208,634,769
Experience refunds		43,335,241	1,886,434	9,308,292
Gross benefits and claims		1,418,334,292	1,370,354,536	1,216,676,683
Reinsurers' share	5	(14,942,928)	(17,142,932)	(25,020,355)
		₱1,403,391,364	₱1,353,211,604	₱1,191,656,328

Net change in legal policy reserves consists of:

	2023		
	Gross change in legal policy reserves	Reinsurers' share of change in legal policy reserves	Net (see Note 9)
Group life insurance	₱166,190,702	₱5,424,926	₱171,615,628
Ordinary life insurance	(30,517,936)	–	(30,517,936)
Accident and health	772,542	–	772,542
	₱136,445,308	₱5,424,926	₱141,870,234
	2022		
	Gross change in legal policy reserves	Reinsurers' share of change in legal policy reserves	Net (see Note 9)
Group life insurance	₱251,487,417	(₱7,418,428)	₱244,068,989
Ordinary life insurance	(93,560,958)	–	(93,560,958)
Accident and health	(2,899,638)	–	(2,899,638)
	₱155,026,821	(₱7,418,428)	₱147,608,393
	2021		
	Gross change in legal policy reserves	Reinsurers' share of change in legal policy reserves	Net
Group life insurance	₱164,510,916	(₱461,520)	₱164,049,396
Ordinary life insurance	(148,750,744)	–	(148,750,744)
Accident and health	525,773	–	525,773
	₱16,285,945	(₱461,520)	₱15,824,425

19. General and Administrative Expenses

This account consists of:

	Note	2023	2022	2021
Service fees		₱278,934,444	₱304,963,417	₱203,170,030
Personnel costs		158,356,478	141,934,813	128,729,504
Agency expenses		59,869,983	59,228,407	62,671,134
Depreciation	8	23,315,344	19,996,289	19,843,115
Professional fees		20,683,877	14,552,045	20,715,108
Outside services		12,901,354	11,018,902	14,856,516
Advertising and promotions		11,272,980	5,096,579	6,945,011
Utilities		8,434,271	7,735,921	7,582,420
Entertainment, amusement and recreation		6,692,306	4,731,853	8,690,995
Taxes and licenses		6,479,484	10,856,539	10,847,147
Conferences and meetings		6,144,269	4,853,256	4,304,869
Supplies		5,822,619	6,926,137	5,606,875
Repairs and maintenance		5,730,755	5,218,436	5,173,786
Transportation and travel		1,575,452	396,500	791,420
Insurance		1,150,140	1,235,670	1,268,400
Association dues and fees		1,135,506	1,044,407	714,024
Trainings and seminars		632,886	124,963	124,893
Others		–	2,963,004	5,196,706
		₱609,132,148	₱602,877,138	₱507,231,953

Personnel costs consist of:

	Note	2023	2022	2021
Salaries and wages		₱102,774,797	₱98,488,740	₱90,864,454
Retirement benefits cost	21	20,087,449	19,247,188	15,545,062
Other employee benefits		35,494,232	24,198,885	22,319,988
		₱158,356,478	₱141,934,813	₱128,729,504

Other employee benefits pertain to the Group's share in the statutory contributions of employees to various government agencies.

Agency expenses include rent expense, utilities and other expenses incurred in the operations of branches and agency offices. Rent expense amounted to ₱9.8 million, ₱10.1 million and ₱9.0 million in 2023, 2022 and 2021, respectively (see Note 23).

20. Commissions and Other Direct Expenses and Finance Costs and Charges

Commissions and Other Direct Expenses

This account consists of:

	2023	2022	2021
Commissions:			
Group	₱144,248,676	₱124,932,070	₱106,815,727
First year	36,637,515	28,760,433	30,943,987
Renewal	2,057,396	1,400,256	3,909,816
Reinsurance	1,728,870	18,855,904	9,691,614
Direct taxes	44,289,311	40,989,236	30,072,125
	₱228,961,768	₱214,937,899	₱181,433,269

Finance Costs and Charges

This account consists of:

	Note	2023	2022	2021
Interest expense on:				
Premium deposit fund	10	₱19,285,067	₱24,267,877	₱13,517,202
Loans payable	12	45,554	147,090	329,982
		19,330,621	24,414,967	13,847,184
Bank charges and other service fees		7,755,515	8,152,979	8,914,444
		₱27,086,136	₱32,567,946	₱22,761,628

Bank charges and other service fees represent warehousing fees on investments in treasury bonds and fees for other bank services.

21. Retirement Liability

The Group has a funded, non-contributory defined benefit plan providing retirement benefits for all of its qualified employees. The retirement benefits are based on years of service and compensation on the last year of employment. The latest actuarial report was made for the year ended December 31, 2023.

The components of retirement benefits cost recognized in the consolidated statements of comprehensive income are as follows (see Note 19):

	2023	2022	2021
Current service cost	₱12,644,611	₱12,682,268	₱10,957,898
Net interest expense	7,442,838	6,564,920	4,587,164
	₱20,087,449	₱19,247,188	₱15,545,062

The components of net retirement liability presented in the consolidated statements of financial position are as follows:

	2023	2022
Present value of defined benefit obligation	₱273,913,521	₱244,745,578
Fair value of plan assets	(143,706,457)	(124,849,106)
	₱130,207,064	₱119,896,472

Movements in the net retirement liability recognized in the consolidated statements of financial position are as follows:

	2023	2022
Balance at beginning of year	₱119,896,472	₱152,145,961
Current service cost	12,644,611	12,682,268
Net interest expense	7,442,838	6,564,920
Net remeasurement loss (gain)	5,583,567	(33,768,862)
Actual contributions	(10,000,000)	(15,000,000)
Benefits paid out of Group's fund	(5,360,424)	(2,727,815)
Balance at end of year	₱130,207,064	₱119,896,472

Movements in the present value of defined benefit obligation are as follows:

	2023	2022
Balance at beginning of year	₱244,745,578	₱262,044,645
Current service cost	12,644,611	12,682,268
Interest cost	16,668,142	12,434,844
Remeasurement loss (gain) due to:		
Changes in financial assumptions	13,664,663	(33,548,486)
Experience adjustments	(8,449,049)	(6,139,878)
Benefits paid out of Group's fund	(5,360,424)	(2,727,815)
Balance at end of year	₱273,913,521	₱244,745,578

Movements in the fair value of plan assets are as follows:

	2023	2022
Balance at beginning of year	₱124,849,106	₱109,898,684
Actual contributions	10,000,000	15,000,000
Interest income	9,225,304	5,869,924
Remeasurement loss	(367,953)	(5,919,502)
Balance at end of year	₱143,706,457	₱124,849,106

The Group expects to contribute ₱25.5 million to the plan assets in the next reporting period.

The distribution of the plan assets is as follows:

	2023	2022
Government securities	86%	86%
Corporate bonds, trust funds and mutual funds	14%	14%

The plan exposes the Group to the following risks:

- Salary Risk - any increase in the retirement plan participants' salary will increase the retirement
- Longevity Risk - any increase in the plan participants' life expectancy will increase the retirement plan's liability
- Investment Risk - if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise.
- Interest rate risk - a decrease in the bond interest rate will increase the present value of the retirement liability. However, partially counterbalanced by an increase in the return on the plan assets

The cumulative remeasurement loss (gain) on net retirement liability recognized in other comprehensive income is as follows:

	2023		
	Cumulative	Deferred Tax	Net
	Remeasurement Gain (Loss)	(see Note 22)	
Balance at beginning of year	₱4,009,935	(₱1,002,484)	₱3,007,451
Remeasurement loss	(5,583,567)	1,395,892	(4,187,675)
Balance at end of year	(₱1,573,632)	₱393,408	(₱1,180,224)

	2022		
	Cumulative	Deferred Tax	Net
	Remeasurement Gain (Loss)	(see Note 22)	
Balance at beginning of year	(₱29,758,927)	₱7,439,732	(₱22,319,195)
Remeasurement gain	33,768,862	(8,442,216)	25,326,646
Balance at end of year	₱4,009,935	(₱1,002,484)	₱3,007,451

	2021		
	Cumulative	Deferred Tax	Net
	Remeasurement Gain (Loss)	(see Note 23)	
Balance at beginning of year	(₱17,090,744)	₱5,127,223	(₱11,963,521)
Remeasurement loss	(12,668,183)	3,167,046	(9,501,137)
Effect of change in income tax rate	–	(854,537)	(854,537)
Balance at end of year	(₱29,758,927)	₱7,439,732	(₱22,319,195)

The principal assumptions used in determining net retirement liability are as follows:

	2023	2022
Discount rate	6.07%	7.08%
Salary increase rate	6.00%	6.00%

The sensitivity analysis of the retirement liability as at December 31, 2023 to changes in assumptions follows:

	Change in Variables	Increase (Decrease) in Present Value of Defined Benefit Obligation
Discount rate	+1.00%	(₱13,554,285)
	-1.00%	15,266,785
Salary increase rate	+1.00%	15,355,055
	-1.00%	(13,887,633)

The sensitivity analysis above has been determined based on a method that extrapolates the impact on retirement liability as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The maturity analysis of the undiscounted benefit payments follow:

Period	Amount
Less than 1 year	₱26,377,278
1 year to less than 5 years	196,219,580
5 years to less than 10 years	79,755,359
10 years to less than 15 years	111,539,152
15 years to less than 20 years	118,770,730
20 years and above	171,644,494

The average duration of the expected benefit payments at the end of the reporting period is 7.95 years.

22. Income Tax

The current income tax expense represents RCIT in 2023 and MCIT in 2022.

As at December 31, 2023 and 2022, the deferred tax assets amounting to ₱0.1 million which pertains to unearned rental income and NOLCO was not recognized as management assessed that it is not probable that there will be sufficient future taxable profit against which these deferred tax assets can be utilized as a result of BFAI's on-going liquidation.

The components of net deferred tax liabilities of the Parent Company are as follows:

	2023	2022
Deferred tax assets:		
Net retirement liability	₱32,551,766	₱29,974,118
Allowance for impairment on loans receivables	6,894,428	10,275,363
Unrealized foreign exchange loss	4,168,775	–
	43,614,969	40,249,481
Deferred tax liabilities:		
Revaluation surplus on property and equipment	192,064,210	193,004,361
Accrued interest using effective interest rate	75,813,507	63,734,597
Unrealized foreign exchange gain	–	31,366,802
Others	2,415,371	2,415,371
	270,293,088	290,521,131
Net deferred tax liabilities	₱226,678,119	₱250,271,650

The components of net deferred tax liabilities (assets) presented in other comprehensive income follow:

	Note	2023	2022
Revaluation surplus	8	₱192,064,210	₱193,004,361
Cumulative remeasurement loss (gain) on net retirement liability	21	(393,408)	1,002,484
		₱191,670,802	₱194,006,845

The presentation of net deferred tax liabilities (assets) is as follows:

	2023	2022
Through profit or loss	₱35,007,317	₱56,264,805
Through other comprehensive income	191,670,802	194,006,845
	₱226,678,119	₱250,271,650

The reconciliation between the income tax expense at statutory income tax rate and provision for income tax presented in the consolidated statements of comprehensive income is as follows:

	2023	2022	2021
Income tax expense at statutory tax rate	₱36,315,629	₱48,527,147	₱72,136,448
Tax effects of:			
Nondeductible expenses	14,137,469	77,964,255	3,648,436
Interest and dividend income subjected to final tax	(9,610,977)	(4,999,673)	(5,708,644)
Income exempt from tax	(7,614,166)	(8,242,494)	(5,373,498)
Nontaxable income	(597,531)	-	(25,001,908)
Effect of consolidation	-	5,032	1,003,406
Change in unrecognized deferred tax asset	22,320	20,458	155,915
Effect of change in income tax rates	-	-	7,100,361
Effective income tax	₱32,652,744	₱113,274,725	₱47,960,516

23. Commitments and Contingencies

The Group as Lessor

The Group has various lease agreements with third parties. The lease periods vary from one (1) to ten (10) years. The lease agreements contain provisions including but not limited to escalation rate of 3% to 5% per year and early termination penalties. Rental income amounted to ₱4.2 million, ₱4.2 million and ₱2.4 million in 2023, 2022 and 2021, respectively.

Advance rentals and deposits amounted to ₱0.3 million and ₱2.1 million as at December 31, 2023 and 2022, respectively (see Note 14).

Future minimum rental receivables under the cancellable operating leases are as follows:

	2023	2022
Within one year	₱4,096,484	₱4,294,205
After one year but not more than five years	4,245,687	3,165,329
	₱8,342,171	₱7,459,534

The Group as Lessee

The Group has various lease agreements for its branches and agency offices. The lease periods vary from one (1) year to three (3) years with annual escalation of 5% to 10%. Rent expense included under "Agency expenses" in "General and administrative expenses" account in the consolidated statements of comprehensive income amounted to ₱9.8 million, ₱10.1 million and ₱9.0 million in 2023, 2022 and 2021, respectively (see Note 19). The Group assessed that these lease agreements qualify as leases of low value assets or short-term leases.

Future minimum lease payments under the cancellable operating leases as at December 31, 2023 and 2022 are as follows:

	2023	2022
Within one year	₱8,013,838	₱9,171,642
After one year but not more than five years	2,699,606	3,687,760
	₱10,713,444	₱12,859,402

24. Capital Management and Regulatory Framework

Capital Management Framework

It is the Parent Company's objective that it remains in compliance with all regulatory requirements that would ensure safety and stability of its financial position and that shareholder value is optimized.

The Parent Company maintains a certain level of capital to ensure sufficient solvency margins and to adequately protect the policyholders. The level of capital maintained is usually higher than the minimum capital requirements set by the regulators and the amount computed under the Risk-based Capital (RBC) Model.

The Parent Company assesses its capital adequacy annually by adopting an internal capital measurement framework that reflects the regulatory capital definitions and the Parent Company's view of its exposure to risk. In 2023 and 2022, the Parent Company has complied with all externally required capital. In any event that the capital adequacy assessment falls below the minimum standard set, it is the Parent Company's policy to make capital calls and/or liquidate certain investments with substantial reserves.

Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintaining close vigil to ensure that the Parent Company is satisfactorily managing affairs for the policyholders' benefit. At the same time, the regulators are also interested in ensuring that the Parent Company maintains an appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Parent Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., margin of solvency to minimize the risk of default and insolvency on the part of the insurance companies to meet the unforeseen liabilities as these arise, fixed capitalization requirements, RBC requirements).

Minimum Statutory Net Worth

On August 5, 2013, the President of the Philippines approved Republic Act No. 10607, also known as the "Amended Insurance Code" which provides for the new capitalization requirements of all existing insurance companies as follows:

Net Worth	Compliance Date
₱900,000,000	December 31, 2019
1,300,000,000	December 31, 2022

On January 13, 2015, the IC issued CL No. 2015-02-A which provides for the clarification of minimum capital requirements under Sections 194, 197, 200 and 289 of the New Insurance Code. The said circular superseded Department Order Nos. 27-06 and 15-2012 and CL Nos. 22-2008 and 26-2008. The minimum net worth requirements must remain unimpaired for the continuance of the license.

Pursuant to Section 202 of The Insurance Code, the amount of non-admitted assets of the Parent Company as at December 31, 2023 and 2022 are as follows:

	2023	2022
Financial assets at FVOCI	₱721,724,270	₱439,712,324
Property and equipment	622,446,449	709,270,108
Loans receivables	545,467,826	520,373,871
Financial assets at FVPL	474,281,421	165,664,694
Accrued investment income	12,145,642	5,244,180
Other assets	115,331,452	88,915,242
	₱2,491,397,060	₱1,929,180,419

As at December 31, 2023 and 2022, the Parent Company's net worth and its excess over the requirement are as follows:

	2023	2022
Total assets	₱10,406,951,370	₱9,860,534,344
Total liabilities	6,198,220,544	5,778,952,979
Equity	4,208,730,826	4,081,581,365
Less: Non-admitted assets	2,491,397,060	1,929,180,419
Net worth	1,717,333,766	2,152,400,946
Less: Net worth requirement	1,300,000,000	1,300,000,000
Excess over net worth requirement	₱417,333,766	₱852,400,946

As at December 31, 2023 and 2022, the Parent Company is compliant with the minimum statutory net worth requirements of the IC.

RBC Requirements

The Insurance Code provides that the Commissioner may require the adoption of the RBC approach and other internationally accepted forms of capital framework. Together with the insurance industry, the IC is currently in the process of adopting a new RBC approach that would be more tailored to the Philippine insurance industry. In 2016, the IC issued CL No. 2016-68 regarding the Amended RBC framework to be known as "RBC2 Framework" which was effective starting January 1, 2017.

CL No. 2016-68 provides for the RBC2 framework for the insurance industry (life and nonlife) which establishes the required amounts of capital to be maintained by the insurance companies in relation to their investment and insurance risks.

Every insurance company is annually required to maintain a minimum RBC ratio of 100% and not fail the trend test. The trend test has failed, in the event that all have occurred:

- a. The RBC ratio is less than 125% but is not below 100%;
- b. The RBC ratio has decreased over the past year; and
- c. The difference between RBC ratio and the decrease in the RBC ratio over the past year is less than 100%.

Failure to meet the RBC ratio shall subject the insurance company to the corresponding regulatory intervention which has been defined at various levels.

The following table shows how the RBC ratio as at December 31, 2023 and 2022 was determined by the Parent Company based on its internal calculations:

	2023	2022
Tier 1	₱2,985,357,432	₱2,840,035,578
Tier 2	1,223,373,395	1,242,164,995
Deductions	(2,246,727,610)	(2,302,892,517)
Total available capital	1,962,003,217	1,779,308,056
RBC requirement	1,455,813,255	1,360,117,153
RBC ratio	135%	131%

The final amount of the RBC ratio can be determined only after the accounts of the Parent Company have been examined by IC specifically for the determination of admitted and non-admitted assets as defined under The Insurance Code.

25. Risk Management Objectives and Policies

Insurance Risk

The risk under an insurance contract is the risk that an insured event will occur including the uncertainty of the amount and timing of any resulting claim. The principal risk the Group faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims, actual benefits paid are greater than the original estimate and subsequent development of long-term claims.

Terms and Conditions

The Group principally writes life insurance where the life of policyholder is insured against death, illness, injury or permanent disability, usually for pre-determined amount.

Life insurance contracts offered by the Group mainly include whole life, term insurance and endowment products.

Whole life and term insurance are conventional products where lump sum benefits are payable on death.

Endowment products are investments/savings products where lump sum benefits are payable after a fixed period or on death before the period is completed.

The risks associated with the life and accident and health products are considered as underwriting risk. Underwriting risk represents the exposure to loss resulting from actual policy experience adversely deviating from assumptions made in the product pricing.

Underwriting risks are brought about by a combination of the following:

- Mortality risk - risk of loss due to policyholder death experience being different than expected.
- Morbidity risk - risk of loss due to policyholder health experience being different than expected.
- Expense risk - risk of loss arising from expense experience being different than expected.
- Investment return risk - risk of loss arising from actual returns being different than expected.
- Policyholder decision risk - risk of loss due to policyholder experiences (lapses and surrenders) being different than expected.

The Group generally limits its maximum underwriting exposure on life insurance of a single life to ₱3,000,000 of coverage by using yearly renewable term reinsurance. The Group is cognizant of the need to exercise good judgment in the selection and approval of both domestic and foreign companies participating in its reinsurance programs. While reinsurance arrangements do not relieve the Group from its direct obligations to its insured, an efficient and effective reinsurance program substantially limits the Group's exposure to potentially significant losses.

The table below sets out the Group's concentration of insurance risks based on sum insured:

	2023		2022	
	Number of Policies	Amount of Coverage	Number of Policies	Amount of Coverage
Whole life	81,491	₱10,728,692,167	79,798	₱10,634,211,913
Endowment	4,423	579,045,011	5,372	687,506,333
Term	10,640	1,450,319,482	10,618	1,417,798,318
Accident and health	8,618	682,943,878	8,475	688,158,665
Group life	868	837,907,688,084	816	640,197,400,791
	106,040	₱851,348,688,622	105,079	₱653,625,076,020

The table below sets out the concentration of legal policy reserves by type of contract (see Note 9):

	2023	2022
Ordinary life	₱1,939,920,274	₱1,958,857,404
Group life	1,227,120,309	1,055,110,199
Accident and health	29,133,370	28,552,641
	₱3,196,173,953	₱3,042,520,244

Key Assumptions

Material judgment is required in determining the liabilities and in the choice of assumptions relating to insurance contracts. Assumptions in use are based on past experience, current internal data and conditions and external market indices and benchmarks, which reflect current observable market prices and other published information. Such assumptions are determined as appropriate at inception of the contract and no credit is taken for possible beneficial effects of voluntary withdrawals. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations. Assumptions are subject to the provisions of The Insurance Code and guidelines set by the IC. For insurance contracts, the Group determines the assumptions in relation to future deaths, illness or injury and investment returns at inception of the contract.

Subsequently, new estimates are developed at each reporting date and liabilities are tested to determine whether such liabilities are adequate in the light of the latest current estimates. The initial assumptions are not altered if the liabilities are considered adequate. If the liabilities are not adequate, the assumptions are altered to reflect the latest current estimates.

As a result, the effect of changes in the underlying variables on insurance liabilities and related assets is not symmetrical. Improvements in estimates have no impact on the value of the liabilities and related assets, while significant enough deteriorations in estimates have an impact.

The key assumptions to which the estimation and adequacy testing of liabilities are particularly sensitive are as follows:

Mortality and Morbidity Rates. Assumptions are based on standard industry and national mortality and morbidity tables, according to the type of contract written and which may be adjusted, where appropriate, to reflect the Group's own experiences. Assumptions are differentiated by sex, underwriting class and contract type.

For life insurance policies, increased mortality and morbidity rates would lead to a larger number of claims and claims occurring sooner than anticipated, increasing the expenditure and reducing profits for the shareholders.

Discount Rates. Life insurance liabilities are determined as the sum of the discounted value of the expected benefits, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. The weighted average rate of return is derived based on model portfolio that is assumed to back liabilities, consistent with the long-term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for shareholders.

Investment Return. The weighted average rate of return is derived based on a model portfolio that is assumed to back liabilities, consistent with the long-term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

An increase in investment return would lead to an increase in profits for the shareholders.

Lapse and Surrender Rates. Lapses relate to the termination of policies due to non-payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Group's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

Expenses. Administrative expenses assumptions reflect the projected costs of maintaining and servicing in-force policies and associated overhead expenses. The current level of expenses is taken as an appropriate expense base, adjusted for expected expense inflation if appropriate.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for shareholders.

The assumptions that have the greatest effect on the consolidated statements of financial position and consolidated statements of comprehensive income are listed below.

	Mortality and Morbidity Rates		Discount Rates	
	2023	2022	2023	2022
Ordinary life	2017 PICM, 1959 ADB, and 1952 Disability	2017 PICM, 1959 ADB, and 1952 Disability	5.99% to 6.99%	5.5% to 7.6%
Group life	Based on Experience	Based on Experience	Based on Experience	Based on Experience

Sensitivity Analysis

The analysis below is performed for reasonably possible changes in key assumptions, with all other assumptions held constant, on liabilities, income before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities. To demonstrate the impact due to changes in assumptions, sensitivity analysis has been performed based on the prescribed rate by IC for margin for adverse deviation.

The effects of changes in assumptions follow:

Change in Assumptions	2023		
	Increase (Decrease) in Liabilities	Increase (Decrease) in Income Before Tax	Increase (Decrease) in Equity
+10%	(P89,202,572)	P89,202,572	P55,721,147
-10%	122,455,892	(122,455,892)	(393,479,657)

Change in Assumptions	2022		
	Increase (Decrease) in Liabilities	Increase (Decrease) in Income Before Tax	Increase (Decrease) in Equity
+10%	(P72,186,657)	P72,186,657	P74,722,148
-10%	300,444,122	(300,444,122)	(102,145,523)

Financial Risk

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or a combination of risks. Taking risk is core to the insurance business, and the operational risks are inevitable consequence of being in business. The Group's aim is to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date financial information. The Group regularly reviews its risk management policies to reflect changes in markets, products and emerging best practices.

The BOD provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange, interest rate, equity price, credit, liquidity and use of derivative and non-derivative financial instruments, among others.

The BOD is responsible for the management of market, credit and liquidity risks. Their objective is to minimize adverse impacts on the Group's financial performance due to the unpredictability of financial markets. The Internal Audit is also responsible for the independent review of risk assessment measures and procedures and the control environment.

Fair Values of Financial Instruments

The following table sets forth the estimated fair values and carrying values of financial assets and liabilities recognized as at December 31, 2023 and 2022:

	2023		2022	
	Fair Value	Carrying Amount	Fair Value	Carrying Amount
Financial Assets				
Cash and cash equivalents	₱1,053,670,654	₱1,053,670,654	₱1,179,443,671	₱1,179,443,671
Short-term investments	64,458,355	64,458,355	52,182,102	52,182,102
Insurance receivables	11,842,614	11,842,614	8,216,046	8,216,046
Investment securities	6,900,760,739	6,853,204,834	6,244,736,715	6,256,135,242
Loans receivables	1,238,998,437	1,244,941,282	1,197,263,693	1,204,548,519
Accrued investment income	82,497,398	82,497,398	74,820,615	74,820,615
	₱9,352,228,197	₱9,310,615,137	₱8,756,662,842	₱8,775,346,195
Financial Liabilities				
Insurance contract liabilities	₱5,122,715,389	₱5,122,715,389	₱4,690,387,870	₱4,690,387,870
Premium deposit fund	295,605,836	295,605,836	306,636,783	306,636,783
Insurance payables	75,156	75,156	21,231,689	21,231,689
Loans payable	-	-	5,309,184	5,309,184
Accounts payable and accrued expenses*	111,653,522	111,653,522	108,778,126	108,778,126
Other liabilities	282,041,389	282,041,389	257,629,661	257,629,661
	₱5,812,091,292	₱5,812,091,292	₱5,389,973,313	₱5,389,973,313

*Excluding statutory payables amounting to ₱23.8 million and ₱19.5 million as at December 31, 2023 and 2022, respectively.

Due to the normal operating cycle of the Group and short-term nature of cash and cash equivalents, short-term investments, insurance receivables, accrued investment income, insurance contract liabilities, premium deposit fund, loans payable, insurance payables, accounts payable and accrued expenses and other liabilities, their carrying values approximate fair values at year end.

The fair value of financial assets at FVPL and financial assets at FVOCI that are actively traded in organized financial markets is determined by reference to quoted market prices at the close of business on the reporting date. For units in unit trust and shares in open ended investment companies, fair value is by reference to net asset value per unit provided by the counterparty. These financial assets are classified under level 1 of fair value hierarchy.

The fair value of the loans receivables is estimated using the discounted cash flow technique that makes use of risk-free interest rates. The estimated future cash flows and discount rates are based on current market information and rates applicable to financial instruments with similar yields, credit quality and maturity characteristics. Estimated future cash flows are influenced by factors such as economic conditions (including country specific risks), concentrations in specific industries, types of instruments or currencies, market liquidity and financial conditions of counterparties. Discount rates are influenced by risk free interest rates and credit risk. The fair value of loans receivables is classified under level 2 of fair value hierarchy.

There were no transfers between fair value hierarchies in 2023 and 2022.

Credit Risk

Credit risk is the risk when a party to a financial instrument fails to discharge an obligation and cause the other party to incur a financial loss.

The Group manages the level of credit risk it accepts through a comprehensive credit risk policy setting out the assessment and determination of what constitutes credit risk for the Group; setting up of exposure limits by each counterparty or group of counterparties; right of offset where counterparties are both debtors and creditors; guidelines on obtaining collateral and guarantees; reporting of credit risk exposures; monitoring compliance with credit risk policy; and review of credit risk policy for pertinence and changing environment.

Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer may be unable to meet its obligations assumed under such reinsurance agreements. The Group selects only domestic and foreign companies with strong financial standing and excellent track records which are allowed to participate in the Group's reinsurance programs.

The Group is also guided by the rulings of the IC to ensure admissibility of its investment securities.

The Group sets the maximum amounts and limits that may be advanced to/placed with individual corporate counterparties which are set by reference to their long-term ratings.

Credit risks associated with fixed income investments are managed by the Group by monitoring exposure against pre-established limits set by the regulators and the BOD. Provisions for impaired assets are charged against the carrying value of the asset.

The Group performs credit analysis and review for both retail and corporate financial products to ensure consistency in the risk assessment process. The BOD also ensures that the credit policies and procedures are adequate and constantly evolving to meet the changing demands of the industry.

For debt securities and other bills, external ratings such as Standard & Poor's, Moody's and Fitch's ratings or their equivalent are used by the Group for managing credit risk exposure. Investments in these securities and bills are viewed as a way to gain better credit quality mix and at the same time, maintain a readily available source to meet funding requirements.

With respect to credit risk arising from its financial assets, the table below shows the maximum exposure to credit risk of the following financial instruments in the consolidated statements of financial position before taking into consideration any credit enhancements:

	2023	2022
Cash in banks and cash equivalents	₱1,053,617,654	₱1,179,390,671
Short-term investments	64,458,355	52,182,102
Insurance receivables	11,842,614	8,216,046
Investment securities	6,853,204,834	6,256,135,242
Loans receivables	1,244,941,282	1,204,548,519
Accrued investment income	82,497,398	74,820,615
	₱9,310,562,137	₱8,775,293,195

The carrying amount of the financial assets represents the gross maximum exposure to credit risk at reporting date except for mortgage and collateral loans. The financial effect of collateral or credit enhancement amounted to ₱491.9 million and ₱491.6 million in 2023 and 2022, respectively.

The Group holds cash surrender values of policyholder's insurance policy and Transfer Certificate of Title (TCT) for real properties as collaterals.

The Group has no significant concentration of credit risk on any single or group of counterparties. The Group's financial assets are categorized based on its collection experience with the counterparties and classified based on the following credit rating:

- a. High Grade - these are neither past due nor impaired with settlements obtained from counterparty following the terms of the contracts without much collection effort. The Group's cash in banks and cash equivalents, short-term investments and investment securities are classified under this category.
- b. Standard Grade - these are also neither past due nor impaired but some reminder follow-ups are performed to obtain settlement from the counterparty. The Group's insurance receivables, loans receivables and accrued investment income are classified under this category.

The following table summarizes the impairment analysis of the Group's financial assets as at December 31, 2023 and 2022. It indicates whether the financial assets were subjected to a 12-month ECL or lifetime ECL allowance and, in the latter case, whether these were credit-impaired.

	December 31, 2023			Total
	12-month ECL	Lifetime ECL – not credit impaired	Lifetime ECL - credit impaired	
Cash in banks and cash equivalents	₱1,053,617,654	₱–	₱–	₱1,053,617,654
Short-term investments	64,458,355	–	–	64,458,355
Insurance receivables	11,842,614	–	–	11,842,614
Investment securities	6,853,204,834	–	–	6,853,204,834
Loans receivables	1,253,781,440	–	18,737,552	1,272,518,992
Accrued investment income	82,497,398	–	–	82,497,398
	₱9,319,402,295	₱–	₱18,737,552	₱9,338,139,847

	December 31, 2022			Total
	12-month ECL	Lifetime ECL – not credit impaired	Lifetime ECL - credit impaired	
Cash in banks and cash equivalents	₱1,179,390,671	₱–	₱–	₱1,179,390,671
Short-term investments	52,182,102	–	–	52,182,102
Insurance receivables	8,216,046	–	–	8,216,046
Investment securities	6,256,135,242	–	–	6,256,135,242
Loans receivables	1,211,249,560	–	34,400,411	1,245,649,971
Accrued investment income	74,820,615	–	–	74,820,615
	₱8,781,994,236	₱–	₱34,400,411	₱8,816,394,647

Liquidity Risk Management

The Group's primary source of funds is cash provided by collection of premiums and net investment income. These funds are used primarily to pay policy benefits, dividends to policyholders, claims, commissions, operating expenses, taxes and licenses and shareholder dividends. Cash flows generated from operating activities are generally invested to support future payment requirements.

The Group maintains a conservative liquidity position that exceeds all the liabilities payable on demand. To strengthen its liquidity further, the Group actively manages and monitors its capital levels, asset levels, matching position, diversification and credit quality of its investments and cash forecasts and actual amounts against established targets.

Based on the Group's historical cash flows, management believes that the cash flow from operating activities will continue to provide sufficient liquidity for the Group to satisfy all future obligations.

The table below summarizes the financial liabilities of the Group which are due within one year based on remaining contractual undiscounted cash flows as at December 31, 2023 and 2022:

	2023	2022
Insurance contract liabilities	₱3,063,341,496	₱2,702,977,826
Premium deposit fund	295,605,836	306,636,783
Insurance payables	75,156	21,231,689
Loans payable	–	5,309,184
Accounts payable and accrued expenses*	111,653,522	108,778,126
Other liabilities	281,721,161	255,527,602
	₱3,752,397,171	₱3,400,461,210

*Excluding statutory payables amounting to ₱23.8 million and ₱19.5 million as at December 31, 2023 and 2022, respectively.

Market Risk

Market risk is the risk of change in fair value of financial instruments from fluctuation in foreign exchange rates (foreign currency risk), market interest rates (interest rate risk) and market prices (equity price risk), whether such change in prices is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

Increasing market fluctuations may result in significant impact on the Group's equity, cash flows and profit. Its operating activities as well as its investing and financing activities are affected by changes in foreign exchange rates, interest rates and equity price risks. Market risks arise from foreign currency-denominated financial instruments, investments in debt securities, as well as from equity securities.

The Group manages its market risk by monitoring its exposure to capital markets against established risk tolerance levels.

The Group also has specific policies that allow it to maintain its strong financial position by ensuring that sufficient liquid assets are available to cover its potential funding requirements. The Group invests in various types of assets with a view to matching them with its liabilities of various durations.

Foreign Currency Risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's principal transactions are carried out in Philippine Peso (PHP) and its exposure to foreign currency risk arise primarily with respect to the Group's investments in foreign currency-denominated debt and equity securities and dealings with foreign reinsurers in its settlement of obligations and receipt of any claim reimbursements, which are denominated in the following currencies:

- United States Dollar (USD)
- Singaporean Dollar (SGD)
- Euro (EUR)
- Australian Dollar (AUD)
- Hong Kong Dollar (HKD)
- Great Britain Pound (GBP)

The table below summarizes the Group's exposure to currency risk on foreign currency-denominated assets and liabilities and total PHP equivalents.

2023							Total
	USD	SGD	EUR	AUD	HKD	GBP	(PHP)
Financial Assets							
Cash and cash equivalents	\$2,957,588	SGD51,587	EUR354,795	AUD31,064	HKD1,155,045	£2,211	₱202,950,692
Accrued investment income	726,670	-	-	7,273	-	-	40,511,728
Investment securities	48,958,163	283,754	-	1,883,119	-	60,929	2,798,532,393
Loans and receivables	1,011	-	-	-	-	-	55,979
	\$52,643,432	SGD335,341	EUR354,795	AUD1,921,456	HKD1,155,045	£63,140	₱3,042,050,792
Financial Liabilities							
Accounts payable and accrued expenses	\$10,228	SGD-	EUR-	AUD-	HKD-	£-	₱566,324
Insurance contract liabilities	960,800	-	-	-	-	-	53,199,496
Premium deposit fund	1,931	-	-	-	-	-	106,920
Other current liabilities	951	-	-	-	-	-	52,657
	\$973,910	SGD-	EUR-	AUD-	HKD-	£-	₱53,925,397

2022							Total
	USD	SGD	EUR	AUD	HKD	GBP	(PHP)
Financial Assets							
Cash and cash equivalents	\$4,447,657	SGD3,483	€26,180	AUD56,879	HKD83,512	£1,778	₱252,554,364
Accrued investment income	697,303	-	-	6,036	-	-	39,106,282
Investment securities	44,271,583	281,469	264,721	1,758,595	1,305,610	169,611	2,583,148,262
Loans and receivables	1,754	-	-	-	-	-	97,818
	\$49,418,297	SGD284,952	€290,901	AUD1,821,510	HKD1,389,122	£171,389	₱2,874,906,726
Financial Liabilities							
Accounts payable and accrued expenses	\$113,674	SGD-	€-	AUD-	HKD-	£-	₱6,337,881
Insurance contract liabilities	1,074,835	-	-	-	-	-	59,927,411
Loans payable	-	127,687	-	-	-	-	5,309,184
Premium deposit fund	1,931	-	-	-	-	-	107,640
Other current liabilities	1,146	-	-	-	-	-	63,875
	\$1,191,586	SGD127,687	€-	AUD-	HKD-	£-	₱71,745,991

For purposes of restating the outstanding balances of the Group's foreign currency-denominated financial assets and liabilities as at December 31, 2023 and 2022, the following exchange rates were applied:

	2023	2022
USD	₱55.37	₱55.76
SGD	42.09	41.58
EUR	61.47	59.55
AUD	37.95	37.80
HKD	7.11	7.20
GBP	70.76	67.44

The following table demonstrates the sensitivity to reasonably possible change in foreign exchange rate, with all other variables held constant, of the Group's income before tax as at December 31, 2023 and 2022:

	2023			2022		
	Increase/ Decrease in Exchange Rate	Effect on Income before Tax	Effect on Equity	Increase/ Decrease in Exchange Rate	Effect on Income before Tax	Effect on Equity
USD	5.55% (5.55%)	₱150,293,262 (150,293,262)	₱131,015,218 (131,015,218)	4.57% (4.57%)	₱110,151,913 (110,151,913)	₱98,398,903 (98,398,903)
SGD	4.64% (4.64%)	560,382 (560,382)	420,286 (420,286)	2.97% (2.97%)	– –	926,529 (926,529)
EUR	3.22% (3.22%)	702,258 (702,258)	– –	3.43% (3.43%)	53,474 (53,474)	816,814 (816,814)
AUD	2.87% (2.87%)	759,695 (759,695)	2,202,284 (2,202,284)	3.44% (3.44%)	741,119 (741,119)	2,503,113 (2,503,113)
HKD	1.25% (1.25%)	102,655 (102,655)	102,655 (102,655)	4.18% (4.18%)	959,805 (959,805)	959,805 (959,805)
GBP	5.09% (5.09%)	– –	149,891 (149,891)	5.09% (5.09%)	– –	354,620 (354,620)

Interest Rate Risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

The Group's market risk policy requires it to manage interest rate risk by maintaining appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest-bearing financial assets and interest-bearing financial liabilities.

A critical element of the Group's risk management process consists of measuring and monitoring the risks associated with fluctuations in market interest rates on the Group's net interest income and ensuring that the exposure in interest rate is kept within acceptable limits.

An efficient matching policy of assets and liabilities arising from insurance and investment contracts are established to keep potential losses within acceptable levels.

The following tables show the information relating to the Group's financial instruments that are exposed to fair value interest rate risk presented by maturity profile.

	2023			
	Up to 1 year	1-3 years	3-5 years	Over 5 years
Financial assets at FVOCI	₱301,351,243	₱230,946,655	₱285,585,104	₱1,079,844,123
Financial assets at FVPL	36,823,542	96,122,874	104,133,802	583,870,891
	2022			
	Up to 1 year	1-3 years	3-5 years	Over 5 years
Financial assets at FVOCI	₱143,918,393	₱288,394,629	₱341,303,909	₱865,085,687
Financial assets at FVPL	–	47,066,280	170,840,088	619,944,746

The following table below presents the impact on income before tax and equity due to a reasonable possible change in the interest rate for the year ended December 31, 2023 and 2022:

2023			
	Change in Variable	Impact on Income Before Tax	Impact on Equity
USD	5.1486% (5.1486%)	₱52,677,597 (52,677,597)	₱97,170,690 (97,170,690)
AUD	3.65% (3.65%)	– –	215,539 (215,539)
2022			
	Change in Variable	Impact on Income Before Tax	Impact on Equity
USD	5.4347% (5.4347%)	₱31,717,851 (31,717,851)	₱126,514,993 (126,514,993)
AUD	4.85% (4.85%)	– –	5,053,367 (5,053,367)

The impact on the Group's equity, caused by changes in the market value of financial assets, already excludes the impact on transactions affecting the consolidated statements of comprehensive income. The impact on the Group's income before tax is caused by changes in the market value of financial assets at FVPL.

In 2023 and 2022, the Group determined the reasonably possible change in interest rates using the percentages changes in weighted average yield rates of outstanding securities for the past five years.

Equity Price Risk

Equity price risk is the risk that fair value of future cash flows will fluctuate because of changes in market prices of individual stocks and the changes in the level of PSEi and other foreign stock exchange indices.

The Group's equity price risk exposure relates to equity shares classified as financial assets at FVPL and FVOCI.

The table below shows the equity impact of reasonably possible change of PSEi and other foreign stock exchange indices as at December 31, 2023 and 2022:

Market Indices	2023		
	Change in Stock Index	Impact on Income Before Tax	Impact on Equity
PSEi	9.89% (9.89%)	₱– –	₱2,025,280 (2,025,280)
Standard and Poor's Index (SPX)	13.58% (13.58%)	– –	388,253 (388,253)
2022			
Market Indices	Change in Stock Index	Impact on Income Before Tax	Impact on Equity
Hang Seng Index (HSI)	14.66% (14.66%)	₱– –	₱462,499 (462,499)
PSEi	12.33% (12.33%)	5,496,670 (5,496,670)	2,653,565 (2,653,565)
Financial Times Stock Exchange (FTSE)	7.02% (7.02%)	– –	210,290 (210,290)
Standard and Poor's Index (SPX)	0.84% (0.84%)	– –	25,246 (25,246)
FTSE Straits Times Index (FSSTI)	7.50% (7.50%)	– –	460,325 (460,325)

The effect on equity is caused by reasonably possible changes in the relevant market indices which lead to changes in the market value of investment securities classified as financial assets at FVOCI. The effect on income is caused by reasonably possible changes in the relevant market indices which lead to changes in the market value of investment securities classified as financial assets at FVPL.

The equity impact is arrived at using the reasonably possible change for the past five years of the relevant market indices and the specific adjusted beta of each stock the Group holds. Adjusted beta is the forecasted measure of the volatility of a security or a portfolio in comparison to the market as a whole.

The impact on the Group's equity already excludes the impact on transactions affecting the consolidated statements of comprehensive income.

26. Classification of Consolidated Statements of Financial Position Accounts

The current portions of the Group's assets and liabilities as at December 31, 2023 and 2022 are as follows:

	2023	2022
Current assets:		
Cash and cash equivalents	₱1,053,670,654	₱1,179,443,671
Short-term investments	64,458,355	52,182,102
Insurance receivables	11,842,614	8,216,046
Investment securities	1,478,901,909	1,549,058,975
Loans receivables	870,274,847	703,350,902
Accrued investment income	82,497,398	74,820,615
Other current assets	4,344,641	1,611,730
	₱3,565,990,418	₱3,568,684,041
Current liabilities:		
Insurance contract liabilities	₱3,063,341,496	₱2,702,977,826
Premium deposit fund	295,605,836	306,636,783
Insurance payables	75,156	21,231,689
Loans payable	-	5,309,184
Accounts payable and accrued expenses	135,454,133	128,287,367
Income tax payable	6,342,816	1,933,492
Other liabilities	281,721,161	255,527,602
	₱3,781,961,468	₱3,421,903,943

Re: CRMD_Beneficial Life Insurance Company, Inc._SEC Form 17-A 2023_17 May 2024

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Fri 5/17/2024 2:58 PM

To:Compliance <compliance@benlife.com.ph>

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <https://secexpress.ph/>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO
COMPANIES -----

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
5. ICASR 10. 52-AR 15.BP-FCLC 20.S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <https://efast.sec.gov.ph/user/login>.

1. FORM MC 18 7. Completion Report
2. FORM 1 - MC 19 8. Certificate-SEC Form MCG- 2009
3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
4. ACGR 10. Certification of Attendance in Corporate Governance
5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for guidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic

Filing and Submission Tool (eFAST) at
<https://efast.sec.gov.ph/user/login> :

1. AFS 7. IHFS 13. SSF
2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
4. FCFS 10. OPC_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
5. FCIF 11. PHFS 17. FS - Parent
6. GFFS 12. SFFS 18. FS – Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link –
<https://apps010.sec.gov.ph/>

For your information and guidance.

Thank you.

COVER SHEET

SEC Registration Number

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Company Name

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A	N	Y	,																											

Principal Office (No./Street/Barangay/City/Town/Province)

7	T	H		F	L	O	O	R		B	E	N	E	F	I	C	I	A	L		L	I	F	E		B	U	I	L	
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Form Type

1	7	-	Q
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Department requiring the report

C	R	M	D
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Secondary License Type, If Applicable

N	/	A	
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COMPANY INFORMATION

Company's Email Address

corpsec@benlife.com.ph

Company's Telephone Number/s

(+632) 8818 8671

Mobile Number

09992297694

No. of Stockholders

6782

Annual Meeting
Month/Day

Any Day in June

Fiscal Year
Month/Day

DECEMBER 31

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

MA. SIGRID R. PINLAC

Email Address

corpsec@benlife.com.ph

Telephone Number/s

(+632)8818 8671

Mobile Number

09992297694

Contact Person's Address

7F Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q
QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarter period ended March 31, 2024
2. Commission identification number 16680 3. BIR Tax Identification No. 000-883-987

4. Exact name of registrant as specified in its charter

BENEFICIAL LIFE INSURANCE COMPANY, INC.

5. Province, country or other jurisdiction of incorporation or organization PHILIPPINES

6. Industry Classification Code: (SEC Use Only)

7. Address of registrant's principal office Postal Code

7F BENEFICIAL LIFE BUILDING, 166 SALCEDO ST., LEGASPI VILLAGE, MAKATI CITY 1229

8. Registrant's telephone number, including area code (02) 88188671

9. Former name, former address and former fiscal year, if changed since last report

10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common stock outstanding
N/A	

11. Are any or all of the securities listed on the Philippine Stock Exchange?

Yes [] No []

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports)

Yes [] No []

(b) has been subject to such filing requirements for the past 90 days.

Yes [] No []

PART I--FINANCIAL INFORMATION

Item 1. Financial Statements.

PLEASE REFER TO THE ATTACHED:

- Consolidated Statements of Financial Position as of current interim period (March 31, 2024) and a comparative balance sheet as of the end of the immediately preceding financial year (December 31, 2023).
- Consolidated Statements of Income for the current interim period (for the quarter ended March 31, 2024) with comparative income statements for the comparable interim period (for the quarter ended March 31, 2023).
- Consolidated Statements of Changes in Stockholders' Equity for the current financial year to date (as of March 31, 2024) with a comparative statement for the comparable year-to-date period of the immediately preceding financial year (as of March 31, 2023).
- Consolidated Statements of Cash Flows for the current financial year to date (as of March 31, 2024) with a comparative statement for the comparable year-to-date period of the immediately preceding financial year (March 31, 2023).
- Notes to Consolidated Financial Statements
- Top five (5) key performance indicators.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Registrant is hopeful that it can surpass its 2023 performance in terms of gross premium revenues by targeting P2.80Billion for the year.

Beneficial Life Insurance Company, Inc. (Registrant) and its subsidiary, Beneficial Financial Advisors, Inc. (BFAI), collectively known as the "Group", has managed to produce P616,019,070 total revenues for the first quarter of the year, which is higher by 8% as compared to the same period in 2023. Premiums, net of cessions, increased by 2% to P485,736,932 in 2024 from P475,086,257 in 2023. Investment and other income significantly increased by 38% mainly as a result of the improved yields and market prices of securities at fair value through profit and loss (FVPL) which resulted to fair value gain of P12Million as of the end of the first quarter in 2024 versus P12Million losses in 2023.

Net insurance benefits and claims increased by 25% between the two comparative periods. Legal policy reserves due to the change in inforce policies decreased by 41% from P42,019,893 in 2023 to P24,953,951 in 2024. Commissions and other direct expenses increased by 30% between the two comparative periods since premiums from direct business also increased.

About 35% of the Registrant's investible funds are in foreign currency denominated securities. Thus, a major component in the consolidated statement of comprehensive income is the foreign exchange gain or loss. The rates used as against USD1.00 were P56.24 as of March 31, 2024 versus P55.37 as of December 31, 2023; and P54.36 as of March 31, 2023 versus P55.755 as of December 31, 2022 based on closing rates found in the Phil. Dealing System (PDS)/Bankers Association of the Philippines (BAP). Realized and unrealized net foreign exchange gains were recorded in 2024 at P43,727,250 and in 2023 at P68,502,553 losses. The said gains/losses were the result of the mark-to-market valuation of foreign currency denominated cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI) and bonds at FVPL.

For the first quarters of both 2024 and 2023, consolidated net income was earned mainly from premiums. Earnings per share amounted to P0.0375 in 2023 as compared to P0.1599 in 2024.

The business of life insurance does not follow any particular seasonality cyclicity or trend as revenues are mainly dependent on the insurance requirements and capacity to pay of the insuring public, while most of the underwriting expenses depend on mortality rates and economic conditions. Taking the two comparative quarters, revenues are composed of the following:

	<u>2024</u>	<u>2023</u>
Ordinary	85,190,430	69,421,455
Group	383,845,493	393,109,578
Microinsurance	627,500	276,250
Inward reinsurance	<u>25,287,604</u>	<u>17,592,176</u>
	494,951,027	480,399,459
Premiums ceded	<u>9,214,095</u>	<u>5,313,202</u>
Premiums, net of reinsurance	<u><u>485,736,932</u></u>	<u><u>475,086,257</u></u>

The first quarter of 2024 shows an increase in the ordinary business, microinsurance and inward reinsurance, while only the group business decreased. The Registrant is budgeting a total of P2.8Billion net premiums for the year 2024, which it hopes to accelerate during the last two quarters of the year.

No cycle, season or trend can also explain the amount of claims, surrenders and other benefits to be paid in any given period of time as these are mainly dependent on mortality rate and financial condition of the policyholders. This is the reason why the IC as the industry regulator, mandates its requirements on the issuer's minimum networth, capital investment, reserve investment and minimum RBC ratio. IC released CL 2014-42A on the Valuation Standards for Life Insurance Policy Reserves which provides a change in the basis of valuation of the life insurance policy reserves from Net Premium Valuation (NPV) to Gross Premium Valuation (GPV) which now considers other assumptions such as morbidity, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation. This interim report reflects the said GPV calculations and the result as of the first quarter of 2024 is equivalent to a total net increase amounting to P62,071,516 in legal policy reserves, broken down as increase by P24,953,951 due to change in inforce policies and another increase by P37,117,565 due to changes in discount rates.

An uncertainty which will have a material impact on the operations of the issuer, is when death and policy benefits will be claimed all at the same time. As part of the compliance with IC's requirements on the effectivity of the GPV and the financial reporting framework, the Registrant submits its quarterly reports to the IC on the mandated submission dates per IC CL 2016-69.

Total consolidated assets as of the first quarter of 2024 amounted to P10,526,590,719 which is slightly higher by 1% than the total for the year ended December 31, 2023 at P10,407,315,578. The major composition of the asset portfolio as of the first quarter of 2024 is: cash and cash equivalents at 11%, investment securities at 66%, and loans receivables at 11%. On the Liabilities side, insurance contract liabilities comprise 84% of the total liabilities, premium deposit fund is at 5% while other liabilities is equivalent to 5%. Total stockholders' equity amounted to P4,274,485,933 as of the end-quarter 2024 which is higher than the P4,208,195,676 balance as of December 31, 2023 by 1%.

Other material changes (at least 5%) in the consolidated statement of financial position between the two comparative periods are as follows:

- a. Cash and cash equivalents were generated from investments and operations, plus a portion of short term investments renewed as deposits, thus, the increase by 11%.

- b. Decrease in short term investments by 80% was due to a shift to a less than 90days placement in peso time deposit.
- c. Increase in insurance receivables by 77% represents the premiums due and uncollected as of the quarter end, plus claims recoverable from reinsurer.
- d. Collections of accrued income resulted in the 15% decrease.
- e. Increase in property and equipment at cost by 33% is the result of the newly purchased company vehicles.
- f. Insurance payables increased by more than 100% because of the ceded premiums during the quarter.
- g. Accounts payable and accrued expenses decreased by 42% mainly because of the payments made during the quarter.
- h. Increase in the income tax payable by 17% represents the minimum corporate income tax recorded for the quarter.

On August 6, 2012, the Parent Company's Board of Directors (BOD) approved the increase in the Parent Company's authorized capital stock from ₱500,000,000 consisting of 500,000,000 common shares with ₱1 par value per share to ₱1,000,000,000 consisting of 1,000,000,000 common shares with the same par value per share. The increase in the capital stock, which were submitted on February 5, 2013, was still for completion of the requirements of the Securities and Exchange Commission (SEC) as of December 31, 2014.

Also on August 6, 2012, the BOD approved the declaration of 58% stock dividend or a total of 188,584,808 shares to be taken from the Registrant's unrestricted retained earnings as of December 31, 2011, and distributed to stockholders as of October 9, 2012.

On June 26, 2014, the BOD approved the declaration of 22% stock dividend or a total of 113,020,283 shares to be taken from the Registrant's unrestricted retained earnings as of December 31, 2013.

At least 25% of the increase in the authorized capital stock of ₱500,000,000 or the amount of ₱301,605,091 has been subscribed and fully paid up through the 58% and 22% stock dividend declarations.

The application for increase in the authorized capital stock that was initially submitted on February 5, 2013 and was re-filed on March 27, 2015 to the SEC. The SEC issued its certificate of approval of increase of capital stock on March 31, 2015.

On October 21, 2021, the Board and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021 and shorten the company's term of existence until June 30, 2023. On the same date, the Board and stockholders of another former subsidiary, Solana Investment Holdings Corp. ("SIHC"), a foreign corporation and a wholly owned subsidiary of the Registrant, approved its dissolution and authorized the transfer of its net assets amounting to P143.7Million to the Registrant.

There are no other changes in the composition of the registrant during the interim period, which include any business combination, additional acquisition of subsidiaries, or restructuring of operations.

Provisions as of the first quarter of 2024 were made for the contingent liabilities, which include the legal policy reserves and claims and losses payable, in accordance with IC requirements.

There are no other events other than the ordinary course of business that will trigger direct or contingent financial obligation that is material to the issuer, including any default or acceleration of an obligation. There are no other significant elements of income or loss that did not arise from the issuer's continuing operations. The Registrant is solvent and liquid enough to pay all benefits due under its insurance policies.

The statements of cash flows present the sources and uses of funds for the two comparative periods. As of the first quarter of 2024, the Group was able to generate cash in all of its operations and investing activities. Short term funds are always available should there be an immediate need for significant amount of funds. A large portion of the Retained Earnings account is unrestricted and the registrant declares and pays cash dividends based on the net income of the Group and subject to the approval of the IC. The Registrant's networth is compliant to the requirement of IC.

The Registrant will continue to rely mainly on its traditional distribution channel, which is the agency force, for tapping new markets in the individual/regular business. The Registrant continuous to rely heavily on its corporate or institutionalized accounts for premium generation this year. Mall operations will still be continued. The Registrant received the IC approval of two new products during the year 2023, however, both have not been marketed yet as of the date of this report.

The Registrant is continuously focusing on its technology enhancements that will improve its servicing, mobile applications, and various online and other payment options.

Funds shall be continually sourced internally for its insurance requirements and the Registrant does not foresee any uncertainty that has or is reasonably likely to have a material impact on the short or long term liquidity. The registrant will meet its due obligations on time. To maximize returns, any available and free cash will be invested in different investment outlets.

There are no known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

On August 5, 2013, the President of the Philippines approved the Republic Act No. 10607 to be known as the "New Insurance Code" which provides the new capitalization requirements of all existing insurance companies based on net worth on a staggered basis starting June 30, 2013 up to December 31, 2022. The following presents the amount of required net worth and the schedule of compliance per New Insurance Code:

Networth	Compliance Date
P1,300,000,000	December 31, 2022

The required minimum statutory net worth for Parent Company is P1.30Billion as of December 31, 2022. The Registrant complied with the minimum statutory net worth capital and minimum paid-up capital required by the IC.

On January 13, 2015, the IC issued the Circular letter (CL) No. 2015-02-A which provides for the clarifications of minimum capital requirements under Sections 194, 197, 200 and 289 of the New Insurance Code. The said CL supersedes the Department Order (DO) Nos. 27-6 and 15-201 and CL Nos. 22-2008 and 26-2008. The minimum net worth requirements must remain unimpaired for the continuance of the license.

In 2015, IC issued Circular Letter No. 2015-29, Financial Reporting Framework under Section 189 of the amended Insurance Code (RA No. 10607). Whereas, the FRF will adopt the economic valuation of assets and liabilities based on internationally accepted accounting, actuarial and insurance core principles. The new regulatory requirements took effect on January 1, 2017 based on IC Circular Letter 2016-69.

CL 2016-68 provides for the Risk-based capital (RBC2) framework for the life insurance industry which establishes the required amounts of capital to be maintained by the insurance companies in relation to their investment and insurance risks. Every life insurance company is annually required to maintain an RBC ratio of at least 100% and not to fail the trend test. Failure to meet the minimum RBC ratio shall subject the insurance company to regulatory intervention which could be at various levels depending on the degree of the violation. The Registrant remains compliant with this requirement.

Republic Act (“RA”) No. 10001 reduced the premium tax from 5% to 2% (applicable on insurance policies issued after the effectivity of the said RA) and amended the DST to one-time payment based on the amount of insurance or coverage. RA 10963 or the Tax Reform for Acceleration and Inclusion (“TRAIN”), which became effective on January 1, 2018, increased the DST tax from the range of P10.00-P100.00 to P20.00-P200.00. Revenue Regulation (“RR”) 4-2018 was issued wherein the new rates are listed under Section 10. RA 11534 or the Corporate Recovery and Tax Incentives for Enterprises (“CREATE”), which became effective in July 2021, decreased the RCIT from 30% to 25% or 20% depending on the amount of total assets and total amount of taxable income, and MCIT from 2% to 1% of gross income for a period of three (3) years.

The Registrant, in close coordination with the IC and the SEC, ensures adherence to its ASEAN Corporate Governance under CL 2020-71 and Anti Money Laundering Act under Republic Act no. 11521. The registrant also complied with the requirements of The Foreign Account Tax Compliance Act (FATCA) in 2014 by registering as a Foreign Financial Institution. The Registrant will ensure strict compliance with the revised Anti-Money Laundering and Combating the Financing of Terrorism Guidelines, and Sanctions Screening, Data Privacy Act, its Implementing Rules and Regulations, and relevant issuances of the National Privacy Commission. The Registrant is now focused on the preparation for the implementation of International Financial Reporting Standard (“IFRS”) 17 on Insurance Contracts which will become effective two years after its effective date as decided by the International Accounting Standards Board per CL 2020-62 issued by the IC. The IC issued CL 2024-04 dated March 01, 2024 and Advisory no. 2024-006 dated March 25, 2024 detailing the requirements for the application of the Philippine Financial Reporting Standard 17 (“PRFS 17”) and its periodic reporting. The Registrant will comply with the requirements.

On April 16, 2024, the IC issued Advisory no. RS-2024-007 to conduct a public consultation relative to the proposed circular letter on Omnibus Guidelines on Investments with the “objective of enhancing the investment adaptability of the IC regulated entities and to foster a more dynamic and responsive approach to market environment”. The proposed guidelines essentially grant prior approval of identified investments and consider them as admitted assets, plus an increase in the minimum RBC ratio to 105%. The implementation of the said guidelines materially affects the total admitted assets and RBC ratio of the Registrant.

There are no other material events subsequent to March 31, 2024 that have not been reflected in the financial statements or disclosed in this report. There are no material commitments for material capital expenditures other than those required in the ordinary course of business.

Segment reporting is not applicable to the issuer.

The consolidated financial statements include those of the Registrant and wholly owned subsidiary. There are no other material off-balance sheet transactions, arrangements, direct or contingent obligations and other relationships of the company with other persons created as of the first quarter of 2024.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant BENEFICIAL LIFE INSURANCE COMPANY, INC.

Signature and Title JAIMÉ C. FERNÁNDEZ
President & Chief Executive Officer
Date May 15, 2024

Signature and Title MA. EDITHA S. PALTONGAN
Senior Vice President – Comptroller & Compliance Officer
Date May 15, 2024

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BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Interim/Unaudited March 31, 2024	Audited December 31, 2023
ASSETS		
Cash and cash equivalents	1,167,771,707	1,053,670,654
Short-term investments	13,018,638	64,458,355
Insurance receivables	20,934,897	11,842,614
Investment securities	6,941,972,380	6,853,204,834
Loans receivables	1,208,190,075	1,244,941,282
Accrued income	69,818,104	82,497,398
Property and equipment:		
At revalued amount	943,825,900	945,877,532
At cost	27,232,080	20,481,461
Other assets	133,826,938	130,341,448
	10,526,590,719	10,407,315,578
LIABILITIES AND EQUITY		
Liabilities		
Insurance contract liabilities	5,225,130,681	5,122,715,389
Premium deposit fund	293,780,010	295,605,836
Insurance payables	4,361,050	75,156
Accounts payable and accrued expenses	77,826,684	135,454,133
Retirement liability	132,707,064	130,207,064
Deferred tax liabilities	226,678,119	226,678,119
Income tax payable	7,417,055	6,342,816
Other liabilities	284,204,122	282,041,389
	6,252,104,786	6,199,119,902
Equity		
Capital stock	626,756,494	626,756,494
Additional paid-in capital	489,265,675	489,265,675
Retained earnings:		
Unappropriated	1,970,813,126	1,861,256,655
Appropriated	223,133,835	231,755,842
Other comprehensive income	964,516,803	999,161,010
	4,274,485,933	4,208,195,676
	10,526,590,719	10,407,315,578

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Interim / Unaudited	
	March 31, 2024	March 31, 2023
REVENUES		
Gross premiums on insurance contracts	494,951,027	480,399,459
Reinsurer's share of gross premiums on insurance contracts	(9,214,095)	(5,313,202)
Net insurance premiums	485,736,932	475,086,257
Interest income	101,731,722	91,533,982
Dividend income	9,641,581	11,252,944
Net fair value gain (loss) on financial assets at FVPL	12,364,946	(12,310,805)
Gain (loss) on sale of investment securities	19,046	(1,701,902)
Rental income	1,031,643	1,078,328
Other income	5,493,200	4,576,157
	616,019,070	569,514,961
BENEFITS, CLAIMS AND EXPENSES		
Net benefits and claims incurred on insurance contracts	309,091,178	247,235,991
Net change in legal policy reserves	24,953,951	42,019,893
Net insurance benefits and claims	334,045,129	289,255,884
General and administrative expenses	136,564,297	120,090,874
Commission and other direct expenses	57,751,829	44,492,501
Finance costs and charges	3,310,845	4,242,606
Insurance taxes	9,184,570	9,787,986
	540,856,670	467,869,851
INCOME BEFORE FOREX CHANGES AND IMPAIRMENT LOSSES	75,162,400	101,645,110
NET FAIR VALUE EXCHANGE GAIN (LOSS)	43,727,250	(68,502,553)
PROVISION FOR IMPAIRMENT LOSSES	6,197,949	(18,320)
INCOME BEFORE INCOME TAX	112,691,701	33,160,877
INCOME TAX EXPENSE (BENEFIT)	12,447,685	9,626,806
NET INCOME	100,244,016	23,534,071
OTHER COMPREHENSIVE INCOME (LOSS)		
Item that will be reclassified to profit or loss in subsequent periods -		
Change in revaluation reserves on investment securities [debt instruments classified as FA at FVOCI]	21,026,340	15,102,851
Cumulative translation adjustment	-	-
	21,026,340	15,102,851
Items that will not be reclassified to profit or loss in subsequent periods:		
Remeasurement loss on legal policy reserves	(37,117,565)	94,566,245
Change in revaluation reserves on investment securities (equity instruments classified as financial assets at FVOCI)	(23,499,696)	1,172,268
	(60,617,260)	95,738,513
	(39,590,920)	110,841,364
TOTAL COMPREHENSIVE INCOME (LOSS)	60,653,096	134,375,435
Earnings per share	0.1599	0.0375

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Interim / Unaudited	
	March 31, 2024	March 31, 2023
CAPITAL STOCK - P1 par value		
Authorized - 1,000,000,000 shares		
Issued and outstanding - 626,756,494 shares	626,756,494	626,756,494
ADDITIONAL PAID-IN CAPITAL	489,265,675	489,265,675
RETAINED EARNINGS		
Appropriation for negative legal policy reserves		
Balance at beginning of year	231,755,842	172,643,555
Additional (reversal of) appropriation for negative legal policy reserves	(8,622,007.04)	25,718,229
Balance at end of the quarter	223,133,835	198,361,784
Unappropriated		
Balance at beginning of year	1,861,791,807	1,842,782,213
Net income	100,244,016	23,534,071
Reversal of (additional) appropriation for negative legal policy reserves	8,622,007	(25,718,229)
Transfer from revaluation reserves on investment securities	155,296	-
Balance at end of the quarter	1,970,813,126	1,840,598,055
	2,193,946,961	2,038,959,839
OTHER COMPREHENSIVE INCOME (LOSS)		
Revaluation reserves on investment securities		
Balance at beginning of year	(224,212,383)	(292,456,417)
Change in revaluation reserves	2,473,355	16,275,119
Balance at end of the quarter	(221,739,028)	(276,181,298)
Revaluation surplus on property and equipment - net of deferred tax		
Balance at beginning of year	576,192,633	579,013,084
Appraisal increase	-	-
Transfer of revaluation surplus	-	-
Effect of change in income tax rate	-	-
Balance at end of the quarter	576,192,633	579,013,084
Cumulative remeasurement gain (loss) on legal policy reserves		
Balance at beginning of year	648,360,984	660,144,459
Remeasurement gain (loss) on legal policy reserves	(37,117,562)	94,566,245
Balance at end of the quarter	611,243,422	754,710,704
Cumulative remeasurement gain (loss) on retirement liability - net of deferred tax		
Balance at beginning of year	(1,180,224)	3,007,451
Remeasurement gain (loss) on retirement liability	-	-
Effect of change in income tax rate	-	-
Balance at end of the quarter	(1,180,224)	3,007,451
	964,516,803	1,060,549,941
	4,274,485,933	4,215,531,949

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Interim / Unaudited	
	March 31, 2024	March 31, 2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	112,691,700	33,160,877
Adjustments for:		
Interest income	(101,731,722)	(91,533,982)
Dividend income	(9,641,581)	(11,252,944)
Unrealized foreign exchange loss (gain)	(42,999,955)	61,364,096
Depreciation	5,107,661	5,980,942
Retirement benefits cost	2,500,000	2,500,000
Finance costs	1,703,700	2,654,506
Net fair value loss (gain) on financial assets at FVPL	(12,364,946)	12,310,805
Gain on sale of investment securities	(19,046)	1,701,902
Provision for (reversal of) impairment losses on:		
Investment securities	(1,236)	(18,320)
Loans receivables	6,199,186	-
Operating loss before working capital changes	(38,556,240)	16,867,882
Decrease (increase) in:		
Loans receivables	36,751,207	(8,428,798)
Short-term investments	51,439,717	(84,390,145)
Insurance receivables	(9,092,283)	(12,244,852)
Increase (decrease) in:		
Insurance contract liabilities	62,899,223	28,763,372
Premium deposit fund	(3,529,526)	(12,572,659)
Insurance payables	4,285,894	3,152,567
Accounts payable and accrued expenses	(57,627,449)	(21,648,304)
Other liabilities	2,171,740	(42,287,050)
Net cash generated from operations	48,742,284	(132,787,987)
Income tax paid	(11,373,447)	(8,480,019)
Contributions to plan assets	-	-
Benefits paid by the Group	-	-
Interest paid	-	(45,554)
Net cash provided by (used in) operating activities	37,368,838	(141,313,560)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:		
Investment securities	(728,391,858)	(977,950,702)
Other assets	(3,485,490)	(1,880,608)
Property and equipment	(9,806,648)	(7,524,679)
Proceeds on sale of property and equipment	-	-
Proceeds from sale/maturities of investment securities	697,457,248	1,036,234,551
Interest received	111,326,387	99,390,571
Dividends received	9,641,581	11,252,944
Net cash provided by (used in) investing activities	76,741,221	159,522,077
CASH FLOWS FROM FINANCING ACTIVITIES		
Loan payments	-	(5,309,184)
Loan availments	-	-
Cash dividends paid	(9,006)	(103,870)
Net cash provided by (used in) financing activities	(9,006)	(5,413,054)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	114,101,053	12,795,463
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,053,670,654	1,179,443,671
CASH AND CASH EQUIVALENTS AT END OF YEAR	1,167,771,707	1,192,239,134

BENEFICIAL LIFE INSURANCE COMPANY, INC. AND SUBSIDIARY
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
AS AT March 31, 2024

1. Corporate Information

Beneficial Life Insurance Company, Inc. (the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on March 16, 1960 to engage and carry on the business of life insurance. The Parent Company extended its corporate life for another 50 years commencing on March 16, 2010. However, as prescribed by the Revised Corporation Code of the Philippines which became effective on February 23, 2019, the Group shall have perpetual existence. Also, the Parent Company is licensed to engage in the reinsurance business. The Parent Company's Certificate of Authority issued by the Insurance Commission (IC) is valid until December 31, 2024.

The Parent Company is 81%-owned by FMF Development Corporation (FMF or Ultimate Parent Company), a company incorporated in the Philippines engaged primarily to own, invest or manage properties such as buildings or other structures and shares of stock and other types of securities.

The registered office address of the Parent Company is Beneficial Life Building, 166 Salcedo Street, Legaspi Village, Makati City, Philippines.

Composition of the Group

The consolidated financial statements include the accounts of the Parent Company and its wholly-owned subsidiary (collectively referred to as the Group), as follows:

<u>Name of Subsidiary</u>	<u>Country of Incorporation</u>	<u>Nature of Business</u>
Beneficial Financial Advisors, Inc. (BFAI)	Philippines	Consultancy and leasing

On October 21, 2021, the Board of Directors (BOD) and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shorten the Group's term of existence until June 30, 2023. Accordingly, BFAI changed its basis of accounting in the preparation of its 2021 financial statements from the going concern basis to liquidation basis. On April 22, 2022, the SEC approved BFAI's Amended Articles of Incorporation to shorten its corporate term until June 30, 2023.

2. Summary of Material Accounting Policy Information

The material accounting policy information used in the preparation of the consolidated financial statements are consistently applied to all the years presented, unless otherwise stated.

Basis of Preparation and Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial and Sustainability Reporting Standards Council. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee, and adopted by the SEC, including SEC pronouncements.

In accordance with PAS 1, *Presentation of Financial Statement*, an entity shall prepare consolidated financial statements on a going concern basis unless management either intends to liquidate the entity or cease operations.

As discussed in Note 1 to consolidated financial statements, the BOD and stockholders of BFAI approved a resolution for the cessation of its business operations effective December 15, 2021, and shorten the Group's term of existence until June 30, 2023. Accordingly, BFAI changed its basis of accounting in the preparation of its 2021 financial statements from the going concern basis to liquidation basis. Under the liquidation basis of accounting, assets are stated at estimated net realizable values and liabilities are stated at estimated settlement amounts. The estimated values may be different from the proceeds that may be ultimately received or payment that may be made.

There is no difference in the amounts presented in the consolidated financial statements as a result of the change in the basis of preparation of BFAI's financial statements from going concern basis to liquidation basis of accounting. BFAI's assets and liabilities mainly pertains to cash in banks, accounts and other payables, and advance rentals and deposits. These are all measured at amortized costs which approximate its net realizable values or net settlement amounts. Additional disclosures have been included as applicable.

Measurement Bases

The consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values represent absolute amounts unless otherwise stated.

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) and financial assets at fair value through other comprehensive income (FVOCI) which are carried at fair values, certain components of property and equipment which are carried at revalued amounts, and retirement liability which is carried at the present value of the defined benefit obligation less fair value of plan assets. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and consideration received for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – Quoted (unadjusted) market prices in active market for identical assets or liabilities.

Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Adoption of Amendments to PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to PFRS:

- Amendments to PAS 1, *Presentation of Financial Statements*, and PFRS Practice Statement 2, *Making Materiality Judgments - Disclosure Initiative - Accounting Policies* – The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information.

- Amendments to PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Accounting Estimates* – The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are “monetary amounts in financial statements that are subject to measurement uncertainty”. An entity develops an accounting estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods.
- Amendments to PAS 12, *Income Taxes - Deferred Tax Related Assets and Liabilities from a Single Transaction* – The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences.
- Amendments to PAS 1, *Classification of Liabilities as Current or Noncurrent* – The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity’s right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management’s intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments.

The adoption of the amendments to PFRS did not materially affect the financial statements of the Group. Additional disclosures were included in the financial statements, as applicable.

Amendments to PFRS in Issue But Not Yet Effective or Adopted

Relevant amendments to PFRS are summarized below.

Effective for annual periods beginning on or after January 1, 2024:

- Amendments to PAS 1, *Noncurrent Liabilities with Covenants* – The amendments clarified that covenants to be complied with after the reporting date do not affect the classification of debt as current or noncurrent at the reporting date. Instead, the amendments require the entity to disclose information about these covenants in the notes to the financial statements. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Group shall also apply Amendments to PAS 1 - *Classification of Liabilities as Current or Noncurrent* for that period.

Effective for annual periods beginning on or after January 1, 2025:

- Amendments to PAS 21, *The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability* – The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.
- PFRS 17, *Insurance Contracts* – This standard will replace PFRS 4, *Insurance Contracts*. It requires insurance liabilities to be measured at current fulfillment value and provides a more uniform measurement and presentation approach to achieve consistent, principle-based accounting for all insurance contracts. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. An amendment to the standard was issued to (i) reduce costs of transition by simplifying some requirements of the standard, (ii) make financial performance easier to explain, and (iii) ease transition by deferring the effectivity of the standard from 2021 to 2023 and by providing additional relief to reduce the effort required when applying PFRS 17 for the first time.

In response to the challenges brought by the COVID-19 pandemic, the Insurance Commission issued Circular Letter 2020-062, *Amendment of Section 1 of Circular Letter No. 2018-69, Deferral of IFRS 17 Implementation*, which provides a two-year deferral on the implementation of the standard from the 2023 effectivity date. Therefore, all life and nonlife insurance companies in the Philippines shall adopt PFRS 17 for annual periods beginning on or after January 1, 2025.

- Amendment to PFRS 17, *Insurance Contracts - Initial Application of PFRS 17 and PFRS 9 - Comparative information* – The amendment adds a transition option for a “classification overlay” to address temporary accounting mismatches between financial assets and insurance contract liabilities relating to comparative information presented on the initial application of PFRS 17. If an entity elects to apply the classification overlay, it can only do so for comparative periods to which it applies PFRS 17. No amendments have been made to the transition requirements of PFRS 9.

Under prevailing circumstances, the adoption of the foregoing new and amended PFRS is not expected to have any material effect on the consolidated financial statements of the Group except for PFRS 17. The management is currently in the process of performing detailed review and analysis to determine the financial impact of the new insurance contract standard. Additional disclosures will be included in the consolidated financial statements, as applicable.

Basis of Consolidation

Subsidiary. Subsidiary is an entity controlled by the Parent Company. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

Subsidiary is consolidated from the date of acquisition or incorporation, being the date on which the Parent Company obtains control, and continue to be consolidated until the date such control ceases.

The financial statements of the subsidiary is prepared using the same reporting period of the Parent Company. Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. Upon the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. If the Group retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as financial assets at FVPL or FVOCI, depending on the level of influence retained.

Current and Noncurrent Classification

The Group presents assets and liabilities in the consolidated statements of financial position based on liquidity.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when it is:

- Expected to be settled in its normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

Financial Assets and Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument.

Initial Recognition and Measurement. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at FVPL, includes transaction cost.

“Day 1” Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a “Day 1” difference) in profit or loss.

In cases where there is no observable data on inception, the Group deems the transaction price as the best estimate of fair value and recognizes “Day 1” difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the “Day 1” difference.

Financial Assets

In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

Classification and Measurement

The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI, and (c) financial assets at FVPL. The classification of a financial instrument largely depends on the Group’s business model and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process.

The Group's cash and cash equivalents, short-term investments, insurance receivables, government securities assigned as investment deposit with the IC and private debt securities which are held primarily to collect contractual cash flows until maturity included under "Investment securities" account in consolidated statements of financial position, loans receivables and accrued investment income are classified under this category.

Debt Securities at FVOCI. Debt securities shall be measured at FVOCI if both of the following conditions are met:

- a. the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- b. the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, interest income (calculated using the effective interest rate method), foreign currency gains or losses and impairment losses of debt securities measured at FVOCI are recognized directly in profit or loss. Changes in the fair value of these securities are recognized in other comprehensive income and accumulated in equity. When the financial asset is derecognized, the cumulative gains or losses previously recognized in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment.

The Group's investments in private and government debt securities which are denominated in foreign currencies are classified under this category.

Equity Securities at FVOCI. On initial recognition, equity securities that are not held for trading may be irrevocably designated as a financial asset to be measured at FVOCI.

Dividends from equity securities held at FVOCI are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment.

Changes in the fair value of these securities including those arising from foreign currency changes are recognized in other comprehensive income and presented in the equity section of the consolidated statements of financial position. The cumulative gains or losses will not be reclassified to profit or loss on disposal of the equity securities, instead, these will be transferred to retained earnings.

The Group's investments in quoted equity securities which are irrevocably designated as financial assets at FVOCI at initial recognition are included under this category.

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCI are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value.

Financial assets are classified as held for trading if these are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless these are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVPL, irrespective of the business model. Notwithstanding the criteria for debt securities

to be classified at amortized cost or at FVOCI, debt securities may be designated at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVPL are measured at fair value at each reporting date, with any fair value gains or losses recognized in profit or loss to the extent these are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset.

The Group's investments in private debt securities held for trading and quoted equity securities are classified under this category.

Impairment

The Group recognizes an allowance for expected credit losses (ECL) for all debt securities not measured at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Group's financial assets at amortized cost and debt securities at FVOCI are subject to ECL using general approach. Under this approach, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

Reclassification

The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new gross carrying amount.

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in other comprehensive income, and any difference between the new amortized cost and maturity amount, are amortized to profit or loss over the remaining life of the investment using the effective interest method. If the financial asset is

subsequently impaired, any gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

In the case of a financial asset that does not have a fixed maturity, the gain or loss shall be recognized in profit or loss when the financial asset is sold or disposed. If the financial asset is subsequently impaired, any previous gain or loss that has been recognized in other comprehensive income is reclassified from equity to profit or loss.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new gross carrying amount. Meanwhile, for a financial asset reclassified out of the financial assets at FVOCI category to financial assets at FVPL, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.

Derecognition

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; or
- the Group has transferred its right to receive cash flows from the financial asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group’s continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities

Classification and Measurement

The Group classifies its financial liabilities at initial recognition under the following categories: (a) financial liabilities at amortized cost, and (b) financial liabilities at FVPL.

As at March 31, 2024 and December 31, 2023, the Group does not have financial liabilities measured at FVPL.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of

its own equity securities.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

The Group's insurance contract liabilities, premium deposit fund, insurance payables, loans payable, accounts payable and accrued expenses (excluding statutory payables) and other liabilities are classified under this category.

Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Group could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in profit or loss.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the

related assets and liabilities are presented gross in the consolidated statements of financial position.

Insurance Contracts

Product Classification

Insurance contracts are defined as those contracts under which the Group (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Group defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variables.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during a certain period, unless all rights and obligations are extinguished or expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Insurance contracts are classified with and without Discretionary Participation Features (DPF). DPF is a contractual right to receive, as a supplement to guaranteed benefits, additional benefits that are:

- likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the issuer; and
- that are contractually based on the following:
 - performance of a specified pool of contracts or a specified type of contract;
 - realized and/or unrealized investment returns on a specified pool of assets held by the issuer;
or
 - the profit or loss of the Group, fund or other entity that issues the contract.

Conventional Long-term Insurance Contracts

These contracts ensure events associated with human life (for example, death or survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Benefits are recognized as expense when they are incurred or when the policies reach maturity.

A liability for contractual benefits that is expected to be incurred in the future is recognized for policies that are in-force as at the reporting date. The liability is determined as the expected future discounted value of the benefit payments that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefit expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, reserve method, and interest rate approved by the IC.

Reinsurance Contracts

The Parent Company cedes insurance risk in the normal course of business to reinsurers. Balances due from reinsurance companies for its share in benefits and claims of policyholders are recognized

as “Due from reinsurers” under “Insurance Receivables” account in the consolidated statements of financial position. Amounts due to reinsurers representing their share in premiums are presented under “Insurance payables” account in the consolidated statements of financial position.

An impairment review is performed at each reporting date or more frequently when there are indications of impairment during the reporting year. Impairment occurs when there is objective evidence that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is charged to profit or loss.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for life insurance contracts. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Estimating amounts payable is consistent with the provisions of the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

Property and Equipment

Property and equipment, other than land, buildings and office condominium, are stated at cost less accumulated depreciation and any impairment in value.

The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset’s carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost can be measured reliably. All other repairs and maintenance are charged against profit or loss during the financial period in which these were incurred.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in profit or loss.

The Group’s land, buildings and office condominium are stated at revalued amounts based on the valuation of an independent appraiser. Any increase in the value of property and equipment at revalued amounts is recognized under “Revaluation surplus on property and equipment” account in the equity section of the consolidated statements of financial position. Any decrease is first offset against an increase on earlier valuation in respect of the same class of property and is thereafter recognized as an expense. Annually, an amount from the revaluation surplus is transferred to retained earnings for the depreciation related to the revaluation surplus.

Upon the disposal of a revalued property, the relevant portion of the revaluation surplus realized in respect of previous valuation is released directly from the revaluation surplus to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the property and

equipment as follows:

	<u>Number of years</u>
Building and office condominium	10 - 40
Transportation equipment	3 - 5
Office furniture and equipment	2 - 5

The assets' residual values, useful lives and depreciation method are reviewed periodically to ensure that the residual values, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation is made in respect of those assets.

Impairment of Nonfinancial Assets

The nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount exceeds its estimated recoverable amounts, the asset is written down to its recoverable amount. The estimated recoverable amount of the asset is the higher of an asset's fair value less costs to sell or value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation charge is adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

Insurance Contract Liabilities

Legal Policy Reserves

Legal policy reserves are liabilities for contractual benefits that are expected to be incurred in the future related to policies that are in-force as at the reporting date based on the valuation of an independent appraiser. The liability is calculated as the sum of the present value of future benefits and expenses, less the present value of future net premiums arising from the policy discounted at the appropriate risk-free discount rate. The liability is determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The Group has different assumptions for different products. However, liabilities for contractual benefits are computed to comply with statutory requirements, which require discount rates to be based on the schedule of spot rates published by IC and mortality and morbidity rates to be in accordance with the standard table of mortality. Reserves are computed per thousand of sum insured and depend on the issue age and policy duration.

Adjustments to the liabilities arising from changes in in-force policies are recorded in “Net change in legal policy reserves” account in profit or loss. Changes in liabilities arising from changes in discount rates are recorded in “Remeasurement gain (loss) on legal policy reserves” account in other comprehensive income.

Policy and Contract Claims

Policy and contract claims are liabilities for unpaid claims and benefits of policyholders as a result of death of the insured, surrenders and maturities. This also includes cost of claims incurred but not yet reported as at reporting date based on the Group’s experience and historical data.

Premium Deposit Fund

Premium deposit fund pertains to the premium deposits of the policyholders which earn interest at such rates as the Group declares but not less than the lowest interest rate prevailing on savings accounts of banks. The amount of premium deposits of the policyholders shall not exceed the future contractual premiums of the insurance contracts. If at any premium date, premiums remain unpaid, and provided that the fund balance is sufficient to pay such premiums in full, the premium due shall be paid from this fund.

Equity

Capital Stock. Capital stock is measured at par value for all shares issued.

Additional Paid-in Capital (APIC). When the Parent Company issues shares in excess of par, the excess is recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are treated as deduction from APIC.

Retained Earnings. Retained earnings represent the cumulative balance of net income, net of any dividend declaration and prior period adjustments. Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders while appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

Other Comprehensive Income. Other comprehensive income comprises items of income and expense (including items previously presented under equity) that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income includes revaluation reserves on investment securities, remeasurement gain or loss on legal policy reserves, remeasurement gain or loss on net retirement liability and revaluation surplus on property and equipment.

Other comprehensive income items that will be reclassified subsequently to profit or loss are presented separately from those items that will not be reclassified subsequently.

Revenue Recognition

Premium Income. Gross recurring premiums from life insurance contracts are recognized as revenue when payable by the policyholder. For single premium business, revenue is recognized on the date from which the policy becomes effective. For regular premium contracts, revenues are recognized at the date when payments are due.

Estimates of premiums due as at the reporting date but not yet received are assessed based on the estimates from underwriting or past experience and are included in premiums earned.

Interest Income. For interest-bearing financial instruments classified as financial assets at FVPL, financial assets at FVOCI and financial assets at amortized cost, interest income is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

Dividend Income. Dividend income is recognized when the Group's right to receive the payment is established.

Rental Income. Rent income is recognized on a straight-line basis over the lease term.

Other Income. Other income includes policy issue fees, reversal of denied claims and other income that are recognized in profit or loss when earned.

Benefits, Claims and Expenses Recognition

Benefits and Claims. Benefits and claims consist of benefits and claims incurred during the period and changes in the valuation of legal policy reserves (including incurred but not reported losses). Death claims and surrenders are recorded on the basis of notifications received. Maturities are recorded when due.

General and Administrative Expenses. General and administrative expenses constitute costs of administering the business. These are recognized as expense when incurred.

Commission and Other Direct Expenses. Commissions and other direct expenses are recognized when the insurance contracts are entered and the premiums are recognized.

Insurance Taxes. Insurance taxes pertain to premium taxes and documentary stamp taxes on life insurance policies which are expensed as incurred.

Finance Costs and Charges. Finance costs and charges consist mainly of bank charges and interest expenses incurred by the Group. Interest expense is recognized in profit or loss as it accrues and is calculated using the effective interest method. Accrued interest is credited to the liability account every policy anniversary date.

Employee Benefits

Short-term Benefits. The Group provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution and other short-term benefits. Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. The Group has a funded, noncontributory defined benefit plan covering all qualified employees. The retirement benefits cost is determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements and net interest expense or income in profit or loss.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment and the date that the Group recognizes restructuring-related costs.

Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group nor can they be paid directly to the Group. Fair value of plan assets is based on market price information.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

The net retirement asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

Income Taxes

Final Tax. Final taxes are recognized for taxes paid on certain income payments. These are not creditable to income tax due on income subject to regular corporate income tax (RCIT). The applicable tax rates differ depending on the particular income subject to final tax.

Current Tax. Current tax is the expected tax payable on the taxable income for the year, using tax rate

and tax laws enacted or substantively enacted at the reporting date.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of the net operating loss carryover (NOLCO) and excess of minimum corporate income tax (MCIT) over the RCIT, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward benefits of excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is recognized in profit or loss except to the extent that it relates to a business combination, or items directly recognized in equity as OCI.

Leases

A contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, the lessee has both of the following:

- The right to obtain substantially the economic benefits from use of the identified asset; and
- The right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

The Group as a Lessor. Leases where the Group does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Operating lease payments are recognized as revenue in profit or loss on a straight-line basis over the lease term. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income.

The Group as a Lessee. At the commencement date, the Group recognizes ROU assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

Foreign Currency Transactions

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing rate of exchange at the end of the reporting year. Foreign exchange differences are credited or charged directly to profit or loss.

Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless whether a price is charged.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingencies

Contingent liabilities are not recognized but are disclosed in the notes to consolidated financial statements unless the probability of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date

Post year-end events that provide additional information about the Group's consolidated financial position at the end of reporting year (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to consolidated financial statements when material.

3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's consolidated financial statements requires management to make judgments, accounting estimates and assumptions that affect the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements. These are based on management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated

amounts. Actual results could differ from such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Identifying the Product Classification. The Group has determined that the policies it issues have significant insurance risk and therefore meets the definition of an insurance contract and are accounted for as such. Insurance contracts are those contracts when the Group has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts also transfer financial risk.

Classifying the Financial Instruments. Classification of financial assets depends on the results of the business model test and "sole payment of principal and interest" (SPPI) test performed by the Group. The Group exercises judgment in determining the business model to be used in managing its financial instruments to achieve their business objectives.

Defining Default and Credit-Impaired Financial Assets. The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- a. Quantitative Criteria - the borrower is more than 1 year past due on its contractual payments, which is consistent with the Group's definition of default.
- b. Qualitative Criteria - The borrower meets unlikelihood to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:
 - The borrower is experiencing financial difficulty or is insolvent;
 - The borrower is in breach of financial covenants;
 - Concessions have been granted by the Group, for economic or contractual reasons relating to the borrower's financial difficulty; or
 - It is probable that the borrower will enter bankruptcy or other financial reorganization.

The foregoing criteria have been applied to all financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to the determination of ECL.

Grouping of the Financial Assets for Measurement of ECL on a Collective Basis. For ECL provisions that are assessed on a collective basis, grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous. For loans receivables, debtors are grouped based on the type of loan and debtors' geographical location.

Determining the Lease Commitments - Group as a Lessee. The Group has lease agreements for its branches and regional offices. The Group has determined that it obtains substantially all of the economic benefits from use of the identified assets and the right to direct the use of such assets.

Moreover, the Group assessed that these lease agreements qualify as leases of low value assets or short-term leases.

Determining the Lease Commitments - Group as a Lessor. The Group has lease agreements with third parties. The Group has determined that it retains all the risks and rewards of ownership over the leased asset. Accordingly, the agreements are accounted for as operating leases.

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

Determining the Fair Value of Financial Instruments. The fair values of investments that are actively traded in organized financial markets are determined by reference to quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS 7, *Financial Instruments: Disclosures*, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the consolidated statements of financial position. The Group uses judgment in assessing the significance of a particular input to the fair value measurements in its entirety, considering factors specific to the asset or liability.

Estimating the Legal Policy Reserves. Reserves are set up as requirement pursuant to the provision and guidelines set by the IC, which should not be less than the reserves required. These are computed using assumptions that are based on the standard mortality and morbidity tables, interest rates, lapse and/or persistency, expenses, non-guaranteed benefits and margin for adverse deviation as required by the IC.

Estimating the Claims Incurred But Not Reported. Provision is made for the cost of claims incurred but not yet reported as at reporting date based on the Group's experience and historical data. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in consolidated statements of comprehensive income of subsequent years.

Estimating the Allowance for ECL of Financial Assets at Amortized Cost and Debt Instruments Under Financial Assets at FVOCI. The Group determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition, in which case, ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors: (a) actual or expected external and internal credit rating downgrade; (b) existing or forecasted adverse changes in business, financial or economic conditions; and (c) actual or expected significant adverse changes in the operating results of the borrower.

Estimating the Useful Lives of Property and Equipment. The useful life of each of the Group's property and equipment is estimated based on the year over which the asset is expected to be available for use. Such estimation is based on a collective assessment of similar businesses, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed at each financial yearend and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. However, it is possible that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any item of property and equipment would increase the recorded depreciation and decrease its carrying amounts.

There were no changes in the estimated useful lives of the Group's property and equipment at cost in 2024 and 2023.

There were no changes in the estimated useful lives of the Group's property and equipment at revalued amounts in 2024 and 2023.

Determining the Revalued Amount of Property and Equipment. The Group carries certain property and equipment at revalued amounts. The appraised values of land, buildings and office condominium were arrived using the market data approach and cost approach.

With market data approach, the values of the properties are based on sales and listings of comparable properties registered in the vicinity. The technique of this approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator and adjustment of the differences between the subject property and those actual sales and listings regarded as comparable. The comparison was premised on the factors of location, characteristics of the lot, time element, quality and prospective use.

Cost approach is evidenced by the observed condition in comparison with new units of like kind tempered by consideration given to extent, character and utility of the property which is to be continued in its present use as part of a going concern but without specific relation to earnings.

The latest independent property valuation of land, building and office condominium was performed for December 31, 2022 valuation cut-off date.

Assessing the Impairment of Nonfinancial Assets. The Group assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Group recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Determining such amount requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets.

Determining the Retirement Liability. The determination of the obligation and cost of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 22 to the consolidated financial statements and include, among others, discount rate and salary increase rate. Actual results that differ from the Group's assumptions are accumulated and recognized in other comprehensive income, therefore, generally affect the recognized expense and recorded obligation.

Assessing the Realizability of Deferred Tax Assets. The Group's assessment of the recognition of deferred tax assets on deductible temporary differences is based on the Group's past results and future expectations on revenue and expenses. The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized.

BENEFICIAL LIFE INSURANCE COMPANY, INC.**TOP FIVE INDICATORS**

Indicator	Interim F/S	Interim F/S	Audited F/S
	<u>03/31/2024</u>	<u>03/31/2023</u>	<u>12/31/2023</u>
1. Networth excess / (deficiency) in Php Millions	243.13	1,092.61	417.33
2. Non admitted assets to admitted assets ratio	25.96%	18.56%	24.02%
3. Claims ratio	63.63%	52.04%	64.18%
4. Underwriting expense ratio	30.55%	25.38%	33.32%
5. Investment income ratio	15.87%	15.95%	17.11%

NETWORTH

Networth per Registrant (in Millions of Pesos)	1,543.13	2,392.61	1,717.33
less: Required networth per R.A. 10607	1,300.00	1,300.00	1,300.00
Excess / (Deficiency)	<u>243.13</u>	<u>1,092.61</u>	<u>417.33</u>

The Registrant computes for its own admitted and non admitted assets and subject to the examination of the Insurance Commission on an annual basis. Compliance is required under Section 194 of Republic Act no. 10607 that the networth be equivalent to P900Million for the years 2019-2021. Effective December 31, 2022, the required networth increases to P1.30Billion. Networth is computed as total admitted assets less total liabilities.

NON-ADMITTED ASSETS TO ADMITTED ASSETS RATIO

Formula: Non-admitted Assets / Admitted assets all results <10%

This ratio measures the degrees to which the company has invested on non-admitted assets, which may represent either non-productive or risky investments, in line with the provisions of the Amended Insurance Code. The usual range for this ratio is 10% and below.

CLAIMS RATIO

Formula: Total claims / Total Premiums (net of reinsurance) X 100%

The claims ratio shows what percentage of pay outs are being settled with receipts. As per industry average, for years 2013 to 2015, the usual range falls between 20% to 60%.

UNDERWRITING EXPENSE RATIO

Formula: Underwriting expense (excluding insurance benefits) / Total premiums (net of reinsurance) x 100%

Underwriting expenses are the costs of obtaining new policies. The lower the underwriting expense ratio, the better as this means more profit to the company.

INVESTMENT INCOME RATIO

Formula: Net Investment Income / Total Income x 100%

Insurance companies have two main sources of revenue: premiums from underwriting activities and returns on investment income. Insurance companies invest premiums in order to generate a profit. Insurers invest in a wide array of assets and must balance the desire to earn a higher return through riskier investments with the need to maintain liquidity in order to cover the liabilities associated with claims made against the policies that they underwrite.

Note: With references to letters from IC re: results of submissions of FRF, RBC2 and GPV reports.

Re: CRMD_Beneficial Life Insurance Company, Inc._SEC Form 17-Q_31March2024

ICTD Submission <ictdsubmission+canned.response@sec.gov.ph>

Fri 5/17/2024 9:53 AM

To: Compliance <compliance@benlife.com.ph>

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <https://secexpress.ph/>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO
COMPANIES -----

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
5. ICASR 10. 52-AR 15. BP-FCLC 20. S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <https://efast.sec.gov.ph/user/login>.

1. FORM MC 18 7. Completion Report
2. FORM 1 - MC 19 8. Certificate-SEC Form MCG- 2009
3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
4. ACGR 10. Certification of Attendance in Corporate Governance
5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for guidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic

Filing and Submission Tool (eFAST) at
<https://efast.sec.gov.ph/user/login> :

1. AFS 7. IHFS 13. SSF
2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
4. FCFS 10. OPC_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
5. FCIF 11. PHFS 17. FS - Parent
6. GFFS 12. SFFS 18. FS – Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link –
<https://apps010.sec.gov.ph/>

For your information and guidance.

Thank you.

BENEFICIAL LIFE INSURANCE COMPANY, INC.
166 Salcedo Street, Legaspi Village
Makati City

**PARTICIPATION VIA REMOTE COMMUNICATION
AND PROCEDURE FOR VOTING *IN ABSENTIA* IN
2024 ANNUAL STOCKHOLDERS' MEETING**

The stockholders of record of Beneficial Life Insurance Company, Inc. (the “Company”) as of 01 June 2024 are entitled to attend, participate, and vote in absentia during the Annual Stockholders’ Meeting (ASM) on June 28, 2024 provided they comply with the following procedure:

I. VOTING IN ABSENTIA

The Company has established a designated website in order to facilitate the registration of and voting *in absentia* by stockholders at the ASM, as allowed under Sections 23 and 57 of the Revised Corporation Code.

1. Stockholders on record as of 01 June 2024 (the “Stockholder/s”) may register at the following web address: <https://form.jotform.com/benlifemis.com.ph/2024-ASM-registration>
The registration period is from June 01, 2024 to June 27, 2024.
2. Upon registration, Stockholders shall be asked to provide the below- enumerated information and upload the documents listed below (the file size should be no larger than 5MB):
 - a. For individual Stockholders:
 - i. First and Last Name
 - ii. Birthdate
 - iii. Residential Address
 - iv. Mobile Number
 - v. Phone Number
 - vi. Email address
 - vii. Current photograph of the Stockholder (with the face fully visible)
 - viii. Valid government-issued ID
 - ix. For Stockholders with joint accounts:
A scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account (to be uploaded under Other Documents)
 - b. For corporate/organizational Stockholders:
 - i. First and Last Name
 - ii. Residential Address
 - iii. Mobile Number
 - iv. Phone Number
 - v. Email address
 - vi. Current photograph of the individual authorized to cast the vote for the account (the “Authorized Voter”)
 - vii. Valid government-issued ID of the Authorized Voter
 - viii. A scanned copy of the Secretary's Certificate or other valid authorization in favor of the Authorized Voter (to be uploaded under Other Documents)

3. Registration shall be validated by the Office of the Corporate Secretary (in coordination with the Stock & Transfer Agent of the Company). Once the Stockholder has been successfully validated, a username and password shall be generated for the Stockholder, which shall be sent to the email address indicated by the Stockholder on the registration form.
4. The registered Stockholder may then proceed to log in on the voting website: (<https://form.jotform.com/benlifemis.com.ph/2024-ASM-polls>) using the username and password provided and cast their votes. All items in the agenda for approval shall be shown one at a time and the registered Stockholder may vote Yes, No, or Abstain. The vote is considered cast for all the registered Stockholder's shares.
5. Once voting on all the agenda items is finished, the registered Stockholder shall be shown a summary of votes cast. The Stockholder can then proceed to submit the accomplished ballot by clicking the 'Submit' button. Before submission, the website will prompt the Stockholder to confirm the submission of the ballot.
6. Voting shall be open from June 08, 2024 at 12:01 a.m. to June 28, 2024 at 5:00 pm.
7. The Office of the Corporate Secretary shall tabulate all votes cast *in absentia* together with the votes cast by proxy, and an independent third party will validate the results.
8. Stockholders who register and vote on the website for voting *in absentia* are hereby deemed to have given their consent to the collection, use, storing, disclosure, transfer, sharing and general processing of their personal data by the Company and by any other relevant third party for the purpose of electronic voting *in absentia* for the ASM and for all other purpose for which the Stockholder can cast his/her vote as a stockholder of the Company.

II. PARTICIPATION VIA REMOTE COMMUNICATION

1. Stockholders may attend the meeting on June 28, 2024 via the following link: <https://www.benlife.com.ph/benlife-2024-ASM/>
2. Stockholders who have not sent their proxies or registered on the voting *in absentia* website (“Unregistered Stockholders”) may still attend the meeting. Unregistered Stockholders are requested to notify the Company by e-mail to corpsec@benlife.com.ph no later than June 27, 2024 of their intention to participate in the meeting via remote communication. For validation purposes, Unregistered Stockholders shall also provide the Company the following information in their notification email: (i) complete name; (ii) address; (iii) active phone number; and (iv) valid government-issued ID.
3. For purposes of quorum, only the following Stockholders shall be counted as present:
 - a. Stockholders who have registered and voted on the website for voting *in absentia* before the cut-off time;
 - b. Stockholders who have sent their valid proxies either to the Office of the Corporate Secretary or via email to corpsec@benlife.com.ph before the deadline;
 - c. Stockholders who have notified the Company of their intention to participate in the meeting by remote communication before the deadline;
4. Questions and comments on the items in the Agenda may be sent to corpsec@benlife.com.ph. Questions or comments received on or before 28 June 2024 may be responded to during the ASM.
5. Any questions not answered during the meeting shall be answered via email.